

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2010

TOTAL LIFE BUSINESS	1
TOTAL ANNUITIES BUSINESS	2
DEPOSIT - TYPE CONTRACT FUNDS	3
OTHER CONSIDERATIONS	4
COLL. RENEWABLE A&H BUSINESS	5
NON CAN, A&H BUSINESS	6
GUAR. REN. A&H BUSINESS	7
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS	8
OTHER ACCIDENT ONLY BUSINESS	9
TOTAL OTHER INDIVIDUAL CERTIFICATES	10
TOTALS A&H BUSINESS	11
TOTAL	12

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 24 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	79,759,559	52.57
KNIGHTS OF COLUMBUS	26,189,368	17.26
MODERN WOODMEN OF AMERICA	10,164,582	6.70
INDEPENDENT ORDER OF FORESTERS	8,207,735	5.41
CATHOLIC HOLY FAMILY SOCIETY	6,439,856	4.24
POLISH NATIONAL ALLIANCE OF THE US OF NA	3,289,352	2.17
WESTERN CATHOLIC UNION	3,140,758	2.07
WOODMEN OF THE WORLD LIFE INSURANCE SOC	2,569,957	1.69
ROYAL NEIGHBORS OF AMERICA	1,791,391	1.18
CATHOLIC ORDER OF FORESTERS	1,637,691	1.08
CATHOLIC FINANCIAL LIFE	1,024,476	.68
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	853,705	.56
POLISH ROMAN CATHOLIC UNION OF AMERICA	822,552	.54
CSA FRATERNAL LIFE	758,136	.50
NATIONAL MUTUAL BENEFIT THE	605,333	.40
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	576,836	.38
WESTERN FRATERNAL LIFE ASSOCIATION	468,150	.31
NATIONAL CATHOLIC SOCIETY OF FORESTERS	442,199	.29
GLEANER LIFE INSURANCE SOCIETY	399,435	.26
FIREMENS MUTUAL AID & BENEFIT ASSN THE	338,283	.22
DEGREE OF HONOR PROTECTIVE ASSOCIATION	303,648	.20
SONS OF NORWAY	237,664	.16
CROATIAN FRATERNAL UNION OF AMERICA	215,386	.14
WOMANS LIFE INSURANCE SOCIETY	169,390	.11
EQUITABLE RESERVE ASSOCIATION	164,717	.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	150,570,159	99.23
Totals - All Companies	151,714,893	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 24 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	170,891,250	40.60
MODERN WOODMEN OF AMERICA	58,740,174	13.95
GLEANER LIFE INSURANCE SOCIETY	47,598,818	11.31
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	38,777,768	9.21
WESTERN CATHOLIC UNION	30,935,990	7.35
GREEK CATHOLIC UNION OF THE U S A	10,396,272	2.47
POLISH NATIONAL ALLIANCE OF THE US OF NA	9,467,802	2.25
GBU FINANCIAL LIFE	7,047,405	1.67
FIRST CATHOLIC SLOVAK UNION USA & CANADA	5,638,880	1.34
CSA FRATERNAL LIFE	4,621,246	1.10
CATHOLIC FINANCIAL LIFE	4,065,486	.97
CATHOLIC ORDER OF FORESTERS	3,527,857	.84
ROYAL NEIGHBORS OF AMERICA	3,496,351	.83
NATIONAL SLOVAK SOCIETY OF THE USA	2,791,743	.66
UKRAINIAN NATIONAL ASSOCIATION INC	2,578,365	.61
CROATIAN FRATERNAL UNION OF AMERICA	2,464,343	.59
CATHOLIC HOLY FAMILY SOCIETY	2,173,425	.52
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,155,706	.51
SONS OF NORWAY	1,724,554	.41
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,545,358	.37
WOODMEN OF THE WORLD LIFE INSURANCE SOC	1,513,407	.36
NATIONAL MUTUAL BENEFIT THE	1,241,340	.29
POLISH WOMENS ALLIANCE OF AMERICA	1,033,532	.25
WILLIAM PENN ASSOCIATION	1,015,899	.24
MUTUAL BENEFICIAL ASSOCIATION INC THE	977,635	.23
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	416,420,606	98.93
Totals - All Companies	420,952,162	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 24 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
WESTERN CATHOLIC UNION	20,395,276	42.54
KNIGHTS OF COLUMBUS	13,130,305	27.39
THRIVENT FINANCIAL FOR LUTHERANS	5,873,292	12.25
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	3,280,237	6.84
INDEPENDENT ORDER OF FORESTERS	2,357,682	4.92
WOODMEN OF THE WORLD LIFE INSURANCE SOC	929,335	1.94
GLEANER LIFE INSURANCE SOCIETY	518,036	1.08
POLISH NATIONAL ALLIANCE OF THE US OF NA	380,415	.79
CSA FRATERNAL LIFE	312,004	.65
CATHOLIC ORDER OF FORESTERS	301,949	.63
GBU FINANCIAL LIFE	180,000	.38
SONS OF NORWAY	123,000	.26
WOMANS LIFE INSURANCE SOCIETY	52,954	.11
CATHOLIC FINANCIAL LIFE	51,253	.11
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	19,301	.04
NATIONAL MUTUAL BENEFIT THE	8,239	.02
ROYAL ARCANUM	5,505	.01
WILLIAM PENN ASSOCIATION	5,319	.01
MODERN WOODMEN OF AMERICA	4,975	.01
ROYAL NEIGHBORS OF AMERICA	3,927	.01
LOYAL CHRISTIAN BENEFIT ASSOCIATION	3,532	.01
WESTERN FRATERNAL LIFE ASSOCIATION	3,412	.01
SLOVENE NATIONAL BENEFIT SOCIETY	2,149	.00
CROATIAN FRATERNAL UNION OF AMERICA	2,048	.00
ASSURED LIFE ASSOCIATION	101	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	47,944,246	100.00
Totals - All Companies	47,944,251	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 24 LINE 4 COL 1](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
GLENER LIFE INSURANCE SOCIETY	463,741	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	463,741	100.00
Totals - All Companies	463,741	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GROUP POLICIES A&H BUSINESS PG 24 LINE 24 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UKRAINIAN NATIONAL ASSOCIATION INC	649	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	649	100.00
Totals - All Companies	649	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 24 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	1,560,807	93.47
CSA FRATERNAL LIFE	58,403	3.50
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	42,621	2.55
WOODMEN OF THE WORLD LIFE INSURANCE SOC	1,997	.12
KNIGHTS OF COLUMBUS	1,840	.11
SLOVENE NATIONAL BENEFIT SOCIETY	1,168	.07
MODERN WOODMEN OF AMERICA	1,099	.07
INDEPENDENT ORDER OF FORESTERS	1,004	.06
EQUITABLE RESERVE ASSOCIATION	942	.06
TOTAL NUMBER OF COMPANIES THIS LINE: 9		
Totals - Top 25 Companies	1,669,881	100.00
Totals - All Companies	1,669,881	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 24 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	21,993,564	45.30
ROYAL NEIGHBORS OF AMERICA	9,662,542	19.90
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,341,279	13.06
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	4,518,651	9.31
ASSURED LIFE ASSOCIATION	2,208,598	4.55
EVERENCE ASSOCIATION, INC.	1,990,604	4.10
KNIGHTS OF COLUMBUS	1,578,899	3.25
CATHOLIC ORDER OF FORESTERS	136,919	.28
WOODMEN OF THE WORLD LIFE INSURANCE SOC	97,754	.20
CROATIAN FRATERNAL UNION OF AMERICA	6,680	.01
NATIONAL MUTUAL BENEFIT THE	5,232	.01
MODERN WOODMEN OF AMERICA	3,456	.01
SLOVENE NATIONAL BENEFIT SOCIETY	2,111	.00
SONS OF NORWAY	1,783	.00
WORKMENS BENEFIT FUND OF THE U S A	1,778	.00
GLEANER LIFE INSURANCE SOCIETY	1,011	.00
CATHOLIC HOLY FAMILY SOCIETY	319	.00
CATHOLIC FINANCIAL LIFE	226	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 18		
Totals - Top 25 Companies	48,551,406	99.98
Totals - All Companies	48,551,406	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	220,651	99.97
WOODMEN OF THE WORLD LIFE INSURANCE SOC	59	.03
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
Totals - Top 25 Companies	220,710	100.00
Totals - All Companies	220,710	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 24 LINE 25.4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ORDER OF UNITED COMMERCIAL TRAVELERS AM	77,827	82.13
TRAVELERS PROTECTIVE ASSOCIATION OF AM	16,839	17.77
KNIGHTS OF COLUMBUS	97	.10
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	94,763	100.00
Totals - All Companies	94,763	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES PG 24 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
EVERENCE ASSOCIATION, INC.	581,009	96.16
KNIGHTS OF COLUMBUS	13,462	2.23
INDEPENDENT ORDER OF FORESTERS	9,602	1.59
AMERICAN FRATERNAL UNION	150	.02
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TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	604,223	100.00
Totals - All Companies	604,223	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 24 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	23,775,021	46.49
ROYAL NEIGHBORS OF AMERICA	9,662,542	18.89
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,419,106	12.55
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	4,561,272	8.92
EVERENCE ASSOCIATION, INC.	2,571,613	5.03
ASSURED LIFE ASSOCIATION	2,208,598	4.32
KNIGHTS OF COLUMBUS	1,594,298	3.12
CATHOLIC ORDER OF FORESTERS	136,919	.27
WOODMEN OF THE WORLD LIFE INSURANCE SOC	99,810	.20
CSA FRATERNAL LIFE	58,403	.11
TRAVELERS PROTECTIVE ASSOCIATION OF AM	16,839	.03
INDEPENDENT ORDER OF FORESTERS	10,606	.02
CROATIAN FRATERNAL UNION OF AMERICA	6,680	.01
NATIONAL MUTUAL BENEFIT THE	5,232	.01
MODERN WOODMEN OF AMERICA	4,555	.01
SLOVENE NATIONAL BENEFIT SOCIETY	3,279	.01
SONS OF NORWAY	1,783	.00
WORKMENS BENEFIT FUND OF THE U S A	1,778	.00
GLEANER LIFE INSURANCE SOCIETY	1,011	.00
EQUITABLE RESERVE ASSOCIATION	942	.00
UKRAINIAN NATIONAL ASSOCIATION INC	649	.00
CATHOLIC HOLY FAMILY SOCIETY	319	.00
CATHOLIC FINANCIAL LIFE	226	.00
AMERICAN FRATERNAL UNION	150	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 24		
Totals - Top 25 Companies	51,141,631	99.99
Totals - All Companies	51,141,631	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2010 FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	280,299,122	41.70
MODERN WOODMEN OF AMERICA	68,914,286	10.25
WESTERN CATHOLIC UNION	54,472,024	8.10
GLEANER LIFE INSURANCE SOCIETY	48,981,041	7.29
KSKJ LIFE, AMERICAN SLOVENIAN CATH UNION	47,196,113	7.02
KNIGHTS OF COLUMBUS	40,913,971	6.09
ROYAL NEIGHBORS OF AMERICA	14,954,211	2.22
POLISH NATIONAL ALLIANCE OF THE US OF NA	13,137,569	1.95
INDEPENDENT ORDER OF FORESTERS	10,673,467	1.59
GREEK CATHOLIC UNION OF THE U S A	10,512,899	1.56
CATHOLIC HOLY FAMILY SOCIETY	8,613,600	1.28
GBU FINANCIAL LIFE	7,270,315	1.08
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,508,093	.97
CSA FRATERNAL LIFE	5,749,789	.86
FIRST CATHOLIC SLOVAK UNION USA & CANADA	5,700,537	.85
CATHOLIC ORDER OF FORESTERS	5,604,416	.83
CATHOLIC FINANCIAL LIFE	5,141,441	.76
WOODMEN OF THE WORLD LIFE INSURANCE SOC	5,112,509	.76
EVERENCE ASSOCIATION, INC.	3,435,270	.51
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	3,028,712	.45
NATIONAL SLOVAK SOCIETY OF THE USA	2,791,743	.42
CROATIAN FRATERNAL UNION OF AMERICA	2,688,457	.40
UKRAINIAN NATIONAL ASSOCIATION INC	2,615,012	.39
POLISH ROMAN CATHOLIC UNION OF AMERICA	2,367,910	.35
ASSURED LIFE ASSOCIATION	2,252,002	.34
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	658,934,509	98.02
Totals - All Companies	672,216,680	100.00

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