

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2008

TOTAL LIFE BUSINESS	1
TOTAL ANNUITIES BUSINESS	2
DEPOSIT - TYPE CONTRACT FUNDS	3
COLL. RENEWABLE A&H BUSINESS	4
NON CAN, A&H BUSINESS	5
GUAR. REN. A&H BUSINESS	6
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS	7
OTHER ACCIDENT ONLY BUSINESS	8
TOTAL OTHER INDIVIDUAL CERTIFICATES	9
TOTALS A&H BUSINESS	10
TOTAL	11

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 24 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	66,438,112	51.43
KNIGHTS OF COLUMBUS	21,733,505	16.83
MODERN WOODMEN OF AMERICA	10,523,498	8.15
INDEPENDENT ORDER OF FORESTERS	8,056,738	6.24
CATHOLIC HOLY FAMILY SOCIETY	4,688,543	3.63
Woodmen of the World Life Insurance Soc	3,205,940	2.48
POLISH NATIONAL ALLIANCE OF THE US OF NA	2,130,825	1.65
CATHOLIC ORDER OF FORESTERS	1,815,949	1.41
ROYAL NEIGHBORS OF AMERICA	1,310,527	1.01
WESTERN CATHOLIC UNION	1,068,184	.83
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	1,014,349	.79
POLISH ROMAN CATHOLIC UNION OF AMERICA	910,013	.70
CATHOLIC KNIGHTS	761,341	.59
CSA Fraternal Life	694,187	.54
NATIONAL MUTUAL BENEFIT THE	630,907	.49
KSKJ Life, American Slovenian Cath Union	597,251	.46
NATIONAL CATHOLIC SOCIETY OF FORESTERS	553,945	.43
GLEANER LIFE INSURANCE SOCIETY	442,137	.34
DEGREE OF HONOR PROTECTIVE ASSOCIATION	252,349	.20
CROATIAN FRATERNAL UNION OF AMERICA	241,773	.19
WESTERN FRATERNAL LIFE ASSOCIATION	229,474	.18
WOMANS LIFE INSURANCE SOCIETY	222,090	.17
SONS OF NORWAY	181,950	.14
AMERICAN FRATERNAL UNION	158,395	.12
EQUITABLE RESERVE ASSOCIATION	145,922	.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	128,007,904	99.11
Totals - All Companies	129,170,612	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 24 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	116,873,771	46.27
MODERN WOODMEN OF AMERICA	43,619,795	17.27
WESTERN CATHOLIC UNION	42,088,664	16.66
GLEANER LIFE INSURANCE SOCIETY	9,489,925	3.76
KSKJ Life, American Slovenian Cath Union	6,399,290	2.53
POLISH NATIONAL ALLIANCE OF THE US OF NA	5,066,935	2.01
ROYAL NEIGHBORS OF AMERICA	3,763,586	1.49
CATHOLIC ORDER OF FORESTERS	3,147,893	1.25
CSA Fraternal Life	2,102,727	.83
MENNONITE MUTUAL AID ASSOCIATION	1,915,260	.76
CROATIAN FRATERNAL UNION OF AMERICA	1,842,314	.73
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,753,523	.69
CATHOLIC KNIGHTS	1,460,652	.58
Woodmen of the World Life Insurance Soc	1,429,228	.57
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	1,394,928	.55
GREATER BENEFICIAL UNION OF PITTSBURGH	1,372,749	.54
MUTUAL BENEFICIAL ASSOCIATION INC THE	1,141,700	.45
NATIONAL MUTUAL BENEFIT THE	1,039,229	.41
INDEPENDENT ORDER OF FORESTERS	988,679	.39
FIRST CATHOLIC SLOVAK UNION USA & CANADA	927,416	.37
CATHOLIC HOLY FAMILY SOCIETY	661,333	.26
SONS OF NORWAY	607,642	.24
SLOVENE NATIONAL BENEFIT SOCIETY	596,617	.24
POLISH WOMENS ALLIANCE OF AMERICA	382,557	.15
UKRAINIAN NATIONAL ASSOCIATION INC	341,295	.14
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	250,407,708	99.14
Totals - All Companies	252,580,646	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 24 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	10,743,635	34.89
KNIGHTS OF COLUMBUS	9,340,074	30.33
WESTERN CATHOLIC UNION	4,212,960	13.68
INDEPENDENT ORDER OF FORESTERS	3,503,583	11.38
Woodmen of the World Life Insurance Soc	724,318	2.35
CATHOLIC ORDER OF FORESTERS	485,487	1.58
POLISH NATIONAL ALLIANCE OF THE US OF NA	461,227	1.50
KSKJ Life, American Slovenian Cath Union	451,767	1.47
GREATER BENEFICIAL UNION OF PITTSBURGH	270,893	.88
GLEANER LIFE INSURANCE SOCIETY	153,901	.50
CATHOLIC KNIGHTS	129,393	.42
SONS OF NORWAY	90,300	.29
WESTERN FRATERNAL LIFE ASSOCIATION	81,339	.26
MENNONITE MUTUAL AID ASSOCIATION	52,930	.17
MODERN WOODMEN OF AMERICA	30,443	.10
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	28,806	.09
NATIONAL MUTUAL BENEFIT THE	8,382	.03
LOYAL CHRISTIAN BENEFIT ASSOCIATION	5,810	.02
WILLIAM PENN ASSOCIATION	5,809	.02
CROATIAN FRATERNAL UNION OF AMERICA	4,730	.02
ROYAL NEIGHBORS OF AMERICA	3,937	.01
SLOVENE NATIONAL BENEFIT SOCIETY	2,078	.01
ALLIANCE OF TRANSYLVANIAN SAXONS	754	.00
WOMANS LIFE INSURANCE SOCIETY	470	.00
ASSURED LIFE ASSOCIATION	90	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	30,793,116	100.00
Totals - All Companies	30,793,116	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS COLL. RENEWABLE A&H BUSINESS PG 24 LINE 24 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UKRAINIAN NATIONAL ASSOCIATION INC	819	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	819	100.00
Totals - All Companies	819	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 24 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	1,660,463	99.25
Woodmen of the World Life Insurance Soc	4,606	.28
INDEPENDENT ORDER OF FORESTERS	1,899	.11
EQUITABLE RESERVE ASSOCIATION	1,820	.11
SLOVENE NATIONAL BENEFIT SOCIETY	1,606	.10
MODERN WOODMEN OF AMERICA	1,322	.08
KSKJ Life, American Slovenian Cath Union	1,211	.07
TOTAL NUMBER OF COMPANIES THIS LINE: 7		
Totals - Top 25 Companies	1,672,927	100.00
Totals - All Companies	1,672,927	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 24 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	22,578,321	51.27
ROYAL NEIGHBORS OF AMERICA	13,894,546	31.55
ORDER OF UNITED COMMERCIAL TRAVELERS AM	2,212,309	5.02
MENNONITE MUTUAL AID ASSOCIATION	1,980,059	4.50
ASSURED LIFE ASSOCIATION	1,566,040	3.56
KNIGHTS OF COLUMBUS	1,358,215	3.08
KSKJ Life, American Slovenian Cath Union	166,758	.38
CATHOLIC ORDER OF FORESTERS	142,361	.32
Woodmen of the World Life Insurance Soc	108,959	.25
CROATIAN FRATERNAL UNION OF AMERICA	8,374	.02
MODERN WOODMEN OF AMERICA	5,677	.01
NATIONAL MUTUAL BENEFIT THE	3,654	.01
SLOVENE NATIONAL BENEFIT SOCIETY	2,681	.01
SONS OF NORWAY	2,166	.00
Workmens Benefit Fund of the U S A	2,107	.00
GLEANER LIFE INSURANCE SOCIETY	1,734	.00
CATHOLIC HOLY FAMILY SOCIETY	711	.00
CATHOLIC FAMILY LIFE INSURANCE	581	.00
CSA Fraternal Life	166	.00
ROYAL ARCANUM	67	.00
CATHOLIC KNIGHTS	40	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 21		
Totals - Top 25 Companies	44,035,526	99.98
Totals - All Companies	44,035,526	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	321,232	99.51
KNIGHTS OF COLUMBUS	1,534	.48
Woodmen of the World Life Insurance Soc	64	.02
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	322,830	100.00
Totals - All Companies	322,830	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 24 LINE 25.4 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ORDER OF UNITED COMMERCIAL TRAVELERS AM	93,341	81.92
TRAVELERS PROTECTIVE ASSOCIATION OF AM	20,508	18.00
KNIGHTS OF COLUMBUS	94	.08
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	113,943	100.00
Totals - All Companies	113,943	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES PG 24 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MENNONITE MUTUAL AID ASSOCIATION	1,172,459	98.06
INDEPENDENT ORDER OF FORESTERS	12,309	1.03
KNIGHTS OF COLUMBUS	10,731	.90
AMERICAN FRATERNAL UNION	150	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	1,195,649	100.00
Totals - All Companies	1,195,649	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 24 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	24,560,016	51.88
ROYAL NEIGHBORS OF AMERICA	13,894,546	29.35
MENNONITE MUTUAL AID ASSOCIATION	3,152,518	6.66
ORDER OF UNITED COMMERCIAL TRAVELERS AM	2,305,651	4.87
ASSURED LIFE ASSOCIATION	1,566,040	3.31
KNIGHTS OF COLUMBUS	1,370,574	2.90
KSKJ Life, American Slovenian Cath Union	167,969	.35
CATHOLIC ORDER OF FORESTERS	142,361	.30
Woodmen of the World Life Insurance Soc	113,629	.24
TRAVELERS PROTECTIVE ASSOCIATION OF AM	20,508	.04
INDEPENDENT ORDER OF FORESTERS	14,208	.03
CROATIAN FRATERNAL UNION OF AMERICA	8,374	.02
MODERN WOODMEN OF AMERICA	6,999	.01
SLOVENE NATIONAL BENEFIT SOCIETY	4,287	.01
NATIONAL MUTUAL BENEFIT THE	3,654	.01
SONS OF NORWAY	2,166	.00
Workmens Benefit Fund of the U S A	2,107	.00
EQUITABLE RESERVE ASSOCIATION	1,820	.00
GLEANER LIFE INSURANCE SOCIETY	1,734	.00
UKRAINIAN NATIONAL ASSOCIATION INC	819	.00
CATHOLIC HOLY FAMILY SOCIETY	711	.00
CATHOLIC FAMILY LIFE INSURANCE	581	.00
CSA Fraternal Life	166	.00
AMERICAN FRATERNAL UNION	150	.00
ROYAL ARCANUM	67	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	47,341,655	99.98
Totals - All Companies	47,341,695	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2008 FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	218,615,533	47.54
MODERN WOODMEN OF AMERICA	54,180,736	11.78
WESTERN CATHOLIC UNION	47,369,808	10.30
KNIGHTS OF COLUMBUS	32,449,153	7.06
ROYAL NEIGHBORS OF AMERICA	18,972,596	4.13
INDEPENDENT ORDER OF FORESTERS	12,563,208	2.73
GLENER LIFE INSURANCE SOCIETY	10,087,697	2.19
POLISH NATIONAL ALLIANCE OF THE US OF NA	7,658,987	1.67
KSKJ Life, American Slovenian Cath Union	7,616,277	1.66
CATHOLIC ORDER OF FORESTERS	5,591,690	1.22
Woodmen of the World Life Insurance Soc	5,473,115	1.19
CATHOLIC HOLY FAMILY SOCIETY	5,350,587	1.16
MENNONITE MUTUAL AID ASSOCIATION	5,216,334	1.13
CSA Fraternal Life	2,797,080	.61
POLISH ROMAN CATHOLIC UNION OF AMERICA	2,663,536	.58
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,438,083	.53
ORDER OF UNITED COMMERCIAL TRAVELERS AM	2,421,921	.53
CATHOLIC KNIGHTS	2,351,426	.51
CROATIAN FRATERNAL UNION OF AMERICA	2,097,191	.46
GREATER BENEFICIAL UNION OF PITTSBURGH	1,691,176	.37
NATIONAL MUTUAL BENEFIT THE	1,682,173	.37
ASSURED LIFE ASSOCIATION	1,597,910	.35
MUTUAL BENEFICIAL ASSOCIATION INC THE	1,205,483	.26
FIRST CATHOLIC SLOVAK UNION USA & CANADA	1,008,993	.22
SONS OF NORWAY	882,058	.19
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	453,982,751	98.74
Totals - All Companies	459,886,070	100.00

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