

DIRECT PREMIUMS OF ILLINOIS LICENSED  
LIFE ACCIDENT AND HEALTH COMPANIES

In Illinois, by Insurance category - Year 2004

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	59,612	0.00
AAA LIFE INSURANCE COMPANY	71854	21	1,492,624	0.03
ACACIA LIFE INSURANCE COMPANY	60038	21	3,110,019	0.07
ACADEMY LIFE INSURANCE COMPANY	60046	21	461,968	0.01
AETNA LIFE INSURANCE COMPANY	60054	21	2,000,580	0.04
AGL LIFE ASSURANCE COMPANY	60232	21	835	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	59,304	0.00
AIG LIFE INSURANCE COMPANY	66842	21	3,595,796	0.08
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,775,709	0.06
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	6,027	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	5,617,546	0.12
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	7,186,829	0.16
ALLSTATE LIFE INSURANCE COMPANY	60186	11	52,101,797	1.13
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	71,995	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	20,188	0.00
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	5,847	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,921,375	0.06
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	188,972	0.00
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	77,524	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	298,331	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	2,250	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	19,299	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	2,994,096	0.06
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	36,567,839	0.79
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,149,661	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	392,020	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	18,505	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	256	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	13,099,295	0.28
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	99,113,503	2.15
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	33,159	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,176,163	0.03
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	319,310	0.01
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	18,939,544	0.41
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	92,942	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	40,324	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	9,638	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE INSURANCE COMPANY	84158	14	173,628	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	225,214	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	8,210	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	371,626	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	105,746,356	2.29
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	101,090	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	8,869	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	4,674	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,114	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,525,077	0.03
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	126,627	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,125,934	0.09
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	15,844	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	7,061,173	0.15
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,880,743	0.06
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	88,984	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,156,686	0.07
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	2,201,768	0.05
AMERUS LIFE INSURANCE COMPANY	61689	21	24,348,079	0.53
AMICA LIFE INSURANCE COMPANY	72222	21	869,050	0.02
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	473,025	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	48,919	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,508,270	0.03
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,945,869	0.04
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	5,223,877	0.11
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	37,973	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,632,232	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	1,152,279	0.02
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	98,964,499	2.15
AXA LIFE AND ANNUITY COMPANY	62880	21	3,557,815	0.08
BALBOA LIFE INSURANCE COMPANY	68160	21	17,324	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	538,660	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	696,964	0.02
BANKERS LIFE & CASUALTY COMPANY	61263	11	10,139,166	0.22
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	13,732	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	191,716	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	15,681,567	0.34

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BCS LIFE INSURANCE COMPANY	80985	11	2,793	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	102,258	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	297,003	0.01
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	2,993,889	0.06
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,514	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,713,463	0.04
C M LIFE INSURANCE COMPANY	93432	21	14,715,479	0.32
CANADA LIFE ASSURANCE COMPANY THE	80659	31	4,785,957	0.10
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	46,155	0.00
CELTIC INSURANCE COMPANY	80799	11	20,072	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	1,329	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	998	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	121,840	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	119,979	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	197,691	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	25,564,945	0.55
CHASE INSURANCE LIFE COMPANY	70661	11	10,081,477	0.22
CHASE LIFE & ANNUITY COMPANY	67164	21	656	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	787,111	0.02
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	297	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	26,384	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	11,921,865	0.26
CITICORP LIFE INSURANCE COMPANY	80322	21	30,163	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	52,003	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,705,986	0.04
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	867,017	0.02
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,076,119	0.05
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	212,667	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	1,965,130	0.04
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	108,932	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,437,480	0.07
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	4,897,554	0.11
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,957	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	104	0.00
COMPBENEFITS INSURANCE COMPANY	60984	21	7,437	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	24,165,593	0.52
CONSECO HEALTH INSURANCE COMPANY	78174	21	232,257	0.01

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO INSURANCE COMPANY	60682	11	503,095	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	9,718,442	0.21
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	307,325	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	423,364	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	2,061,935	0.04
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	632,686	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	104,000	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	38,872,868	0.84
COUNTRY LIFE INSURANCE COMPANY	62553	11	179,262,690	3.89
CROWN LIFE INSURANCE COMPANY	80675	31	1,354,142	0.03
CUNA MUTUAL INSURANCE SOCIETY	62626	22	593,446	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	5,731,484	0.12
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	71,415	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	36,709	0.00
EMC NATIONAL LIFE COMPANY	62928	21	2,000,429	0.04
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	15,456,126	0.34
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	454,556	0.01
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	31,564	0.00
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,241,822	0.03
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,491,001	0.03
FAMILY LIFE INSURANCE COMPANY	63053	21	845,005	0.02
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	72	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	2,004,561	0.04
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	29,640,840	0.64
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	589,298	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	4,927,394	0.11
FEDERATED LIFE INSURANCE COMPANY	63258	21	3,790,565	0.08
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	12,214,811	0.26
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	637,708	0.01
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,533,074	0.08
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	285,497	0.01
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,907	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,305,050	0.03
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	42,850,625	0.93
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,636	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,363,159	0.07
FIRST LIFE AMERICA CORPORATION	60227	21	184,412	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,488,896	0.31
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	156,820	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	3,295,741	0.07
FORTIS BENEFITS INSURANCE COMPANY	70408	21	8,121,187	0.18
FORTIS INSURANCE COMPANY	69477	21	4,599,615	0.10
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	582,941	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,316,293	0.03
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	4,692,315	0.10
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	49,254,268	1.07
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,415,496	0.07
GERBER LIFE INSURANCE COMPANY	70939	21	7,661,244	0.17
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	13,938,378	0.30
GOLDEN RULE INSURANCE COMPANY	62286	11	7,564,519	0.16
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,083,405	0.02
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	633,377	0.01
GRANGE LIFE INSURANCE COMPANY	71218	21	740,230	0.02
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	3,356,219	0.07
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,599,966	0.06
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	35,398,570	0.77
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,302,309	0.03
GREAT WESTERN INSURANCE COMPANY	71480	21	36,757	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,209,726	0.07
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	195,143	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	2,000,317	0.04
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	50,593,951	1.10
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	125,121	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	1,933,984	0.04
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	48,989,380	1.06
HARTFORD LIFE INSURANCE COMPANY	88072	21	7,513,964	0.16
HCC LIFE INSURANCE COMPANY	92711	21	2,047	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	1,539	0.00
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,582	0.00
HOMESTEADERS LIFE COMPANY	64505	22	69,991	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	4,822,618	0.10
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,315	0.00
HUMANA INSURANCE COMPANY	73288	21	65,993	0.00
HUMANADENTAL INSURANCE COMPANY	70580	21	355,860	0.01

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# Illinois Direct Business Market Share Report for 2004

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
IDEALIFE INSURANCE COMPANY	97764	21	143,996	0.00
IDS LIFE INSURANCE COMPANY	65005	21	32,966,730	0.71
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,869,393	0.11
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	11,522,775	0.25
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	297,340	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	13,475	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	9,019,293	0.20
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	3,715,540	0.08
INTEGRITY LIFE INSURANCE COMPANY	74780	21	68,989	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	73	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	2,468	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	309	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	115,641	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,669,253	0.04
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	42,406,055	0.92
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	417,298	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	19,277,978	0.42
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	27,103,155	0.59
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	35,100	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	496,043	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	25,368,650	0.55
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	72,303,058	1.57
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	41,613,060	0.90
KANAWHA INSURANCE COMPANY	65110	21	16,048	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	3,856,888	0.08
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	332,740	0.01
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,921	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	11,538,624	0.25
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	450,544	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	7,411,491	0.16
LIBERTY LIFE INSURANCE COMPANY	65323	21	720,159	0.02
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	3,128,358	0.07
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	276,436	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	119,393	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	228,726	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	3,103,454	0.07
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	6,143,099	0.13

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## Life Accident and Health Companies

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LINCOLN BENEFIT LIFE COMPANY	65595	21	30,389,292	0.66
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,383,545	0.10
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	9,442,746	0.20
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	79,692,581	1.73
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	250,423	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	347,446	0.01
MAGNA INSURANCE COMPANY	61018	21	8,022	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	606,359	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,592,859	0.03
MANULIFE INSURANCE COMPANY	93610	21	101,318	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	98,097,090	2.13
MEDICO LIFE INSURANCE COMPANY	71471	21	133,911	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	597,049	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	6,449	0.00
MERIT LIFE INSURANCE CO	65951	21	7,232,452	0.16
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,256,445	0.03
METLIFE INVESTORS INSURANCE COMPANY	93513	21	376,990	0.01
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	437,736	0.01
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	178,347,626	3.87
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	15,859,146	0.34
MIC LIFE INSURANCE CORPORATION	85561	21	2,930	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	497,069	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	46,283,425	1.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	866	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	163,585	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	39,799,816	0.86
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,240,577	0.07
MONARCH LIFE INSURANCE COMPANY	66265	21	122,008	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	17,253	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	37,740,877	0.82
MONY LIFE INSURANCE COMPANY	66370	21	28,500,643	0.62
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	30,728,555	0.67
MOTORISTS LIFE INSURANCE COMPANY	66311	21	53,690	0.00
MTL INSURANCE COMPANY	66427	11	12,792,920	0.28
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	38,277	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	63,279	0.00
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	116	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	49,060	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,353,113	0.03
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	562,311	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,647,289	0.06
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,953,776	0.26
NATIONAL STATES INSURANCE COMPANY	60593	21	833,499	0.02
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	26,075	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	1,450,814	0.03
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	205,846	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	2,434,931	0.05
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	29,072,093	0.63
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,360,544	0.29
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	25,688,981	0.56
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	4,358	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	99,098,450	2.15
NEW YORK LIFE INSURANCE COMPANY	66915	22	102,004,046	2.21
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	643,829	0.01
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	32,824,932	0.71
NORTH AMERICAN INSURANCE COMPANY	68349	21	4,034	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	889,888	0.02
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	511,681,688	11.10
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,863,471	0.04
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	564,846	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	13,570,448	0.29
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	10,074,642	0.22
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	867,510	0.02
OLD AMERICAN INSURANCE COMPANY	67199	21	4,040,398	0.09
OLD RELIANCE INSURANCE COMPANY	67253	21	3,731	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,662,832	0.04
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	5,033,512	0.11
PACIFIC LIFE & ANNUITY COMPANY	97268	21	4,465	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	160,280,176	3.48
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,683,428	0.10
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	373,063	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	106,871	0.00
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	65,455	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	148,458	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 25 LINE 1 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	46,778	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	22,647,084	0.49
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	654,503	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	13,498,175	0.29
PENN TREATY NETWORK AMERICA INS CO	63282	21	54,939	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	872,702	0.02
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	2,027,220	0.04
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	102,917	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	7,179	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	2,888	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	13,372,599	0.29
PHOENIX LIFE & ANNUITY COMPANY	93734	21	167,804	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	40,884,017	0.89
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	19,550	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,713,782	0.21
PIONEER AMERICAN INSURANCE COMPANY	67873	21	101,716	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	453,020	0.01
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	87,553	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	399,447	0.01
PRIMERICA LIFE INSURANCE COMPANY	65919	21	60,619,436	1.31
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	39,146,733	0.85
PROFESSIONAL INSURANCE COMPANY	68047	21	13,912	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	140,846	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,240	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	22,077,989	0.48
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	6,550,465	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	3,787	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	75,766,996	1.64
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	157,197,843	3.41
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	180,718	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	18,125,168	0.39
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	954,689	0.02
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	524,994	0.01
RELIASTAR LIFE INSURANCE COMPANY	67105	21	35,589,877	0.77
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,145,562	0.07
RESERVE NATIONAL INSURANCE COMPANY	68462	21	17,997	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	15,581	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 25 LINE 1 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SBLI USA MUTUAL LIFE INS CO INC	60176	22	130,792	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	10,016	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	495	0.00
SECURIAN LIFE INSURANCE COMPANY	93742	21	5,824	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	959,715	0.02
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	610,491	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	55,976	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	78,192,039	1.70
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,945,874	0.04
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	14,823	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,450,509	0.07
SERVUS LIFE INSURANCE COMPANY	80586	21	2,030	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	2,573	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,027,982	0.04
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,191,189	0.05
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	35,335	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,396,907	0.03
STANDARD INSURANCE COMPANY	69019	21	707,932	0.02
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	422,272	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	134,609	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	213	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	714,867	0.02
STATE FARM LIFE INSURANCE COMPANY	69108	11	169,531,447	3.68
STATE LIFE INSURANCE COMPANY THE	69116	21	1,836,321	0.04
STATE MUTUAL INSURANCE COMPANY	69132	22	312,648	0.01
STERLING INVESTORS LIFE INSURANCE CO	89184	21	5,010	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	1,150	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	1,776,217	0.04
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	37,693,613	0.82
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	8,832,707	0.19
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	169,814	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	92,427	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,529,375	0.08
SYMETRA LIFE INSURANCE COMPANY	68608	21	6,036,249	0.13
SYMETRA NATIONAL LIFE INSURANCE COMPANY	90581	21	21,641	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	13,913,546	0.30
TEXAS LIFE INSURANCE COMPANY	69396	21	1,203,297	0.03

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 25 LINE 1 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
THRIVENT LIFE INSURANCE COMPANY	97721	21	533,028	0.01
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	1,373,981	0.03
TRANS WORLD ASSURANCE COMPANY	69566	21	391,959	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	72,060	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	45,410	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	62,154,908	1.35
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	79,540,001	1.72
TRAVELERS INSURANCE COMPANY THE	87726	21	25,423,753	0.55
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	43,563,972	0.94
TRUSTMARK INSURANCE COMPANY	61425	11	2,578,027	0.06
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	10,107,110	0.22
ULLICO LIFE INSURANCE COMPANY	86371	21	471,415	0.01
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	133,850	0.00
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	1,806	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	35,914	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	271,749	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	3,200,598	0.07
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	933,566	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	54,274	0.00
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	83,995	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,399,220	0.03
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	24,602	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	487,723	0.01
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	24,405	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	386,643	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,308,482	0.35
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	5,868,795	0.13
UNITED LIFE INSURANCE COMPANY	69973	21	2,129,526	0.05
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	435,632	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	28,711,616	0.62
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	1,471,856	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	2,010,368	0.04
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	85,237	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	308,158	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	51,583	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	50,915	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	2,994,055	0.06

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 25 LINE 1 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,241,231	0.03
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	562,036	0.01
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	116,089	0.00
USAA LIFE INSURANCE COMPANY	69663	21	12,228,432	0.27
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	6,174	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	41,215,494	0.89
VANTISLIFE INSURANCE COMPANY	68632	21	2,660	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	2,301,859	0.05
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,796,269	0.06
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,359,394	0.46
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	21,195,375	0.46
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	25,159,081	0.55
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	9,939,801	0.22
WESTWARD LIFE INSURANCE COMPANY	78301	21	2,562	0.00
WORLD INSURANCE COMPANY	70629	21	122,364	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	694	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 4,611,036,784**

**TOTAL NUMBER OF COMPANIES THIS LINE: 423**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 25 LINE 1 COL 2

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	2,723,239	6.08
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	2,497,242	5.58
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	571,596	1.28
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	515,238	1.15
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	824,526	1.84
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	-138,769	-0.31
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	7,694	0.02
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-31,516	-0.07
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	300,356	0.67
BALBOA LIFE INSURANCE COMPANY	68160	21	120,247	0.27
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	94,371	0.21
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	36,042	0.08
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,149,074	2.57
CENTURION LIFE INSURANCE COMPANY	62383	21	185,947	0.42
CITICORP LIFE INSURANCE COMPANY	80322	21	75,983	0.17
CUNA MUTUAL INSURANCE SOCIETY	62626	22	8,743,042	19.53
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	29,163	0.07
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-1,981	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	870,085	1.94
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,664,183	5.95
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	1,749,566	3.91
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786,300	1.76
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	429	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	158,991	0.36
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	-404	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	612,386	1.37
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,074,278	2.40
LINCOLN BENEFIT LIFE COMPANY	65595	21	-702	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	323,822	0.72
MAGNA INSURANCE COMPANY	61018	21	54,693	0.12
MERIT LIFE INSURANCE CO	65951	21	2,581,135	5.77
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-821	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,251,288	5.03
NATIONSBANC INSURANCE COMPANY INC	69299	21	-1,877	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	17,952	0.04
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	559,783	1.25
OLD UNITED LIFE INSURANCE COMPANY	76007	21	71,210	0.16

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 25 LINE 1 COL 2

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OXFORD LIFE INSURANCE COMPANY	76112	21	-38,108	-0.09
PEKIN LIFE INSURANCE COMPANY	67628	11	2,542,192	5.68
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	2,136,565	4.77
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-20,011	-0.04
RELIANCE LIFE INSURANCE COMPANY	72613	21	-4,880	-0.01
RESOURCE LIFE INSURANCE COMPANY	61506	11	2,054,365	4.59
SHELTER LIFE INSURANCE COMPANY	65757	21	4,533	0.01
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	30,924	0.07
STATE FARM LIFE INSURANCE COMPANY	69108	11	3,610,509	8.06
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	440,594	0.98
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-378,696	-0.85
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	2,005,548	4.48
UNITED LIFE INSURANCE COMPANY	69973	21	278,829	0.62
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	-83,889	-0.19
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	719,685	1.61
USAA LIFE INSURANCE COMPANY	69663	21	25	0.00
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-26,729	-0.06
ZALE LIFE INSURANCE COMPANY	71323	21	26,533	0.06

**TOTAL PREMIUMS WRITTEN THIS LINE: 44,771,780**

**TOTAL NUMBER OF COMPANIES THIS LINE: 55**

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**All Companies with a 0 premium are excluded from this report.**



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	978,935	0.08
AAA LIFE INSURANCE COMPANY	71854	21	1,058,140	0.08
ACADEMY LIFE INSURANCE COMPANY	60046	21	103,297	0.01
ADVANCE INSURANCE COMPANY	83445	21	1,937	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	48,313,440	3.73
AIG LIFE INSURANCE COMPANY	66842	21	1,509,562	0.12
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	5,458	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	305,112	0.02
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	328	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	7,290,366	0.56
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	155,233	0.01
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	6,355	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	69,954	0.01
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	575,058	0.04
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	467,667	0.04
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	20,018	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	82,151	0.01
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	38,936	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	1,557,162	0.12
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	7,547,319	0.58
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	28,681	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	34,501	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	4,200,436	0.32
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	679	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	2,196,529	0.17
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	10,810,637	0.84
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	2,490,332	0.19
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	3,732	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	6,975	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	4,718,076	0.36
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	145,798	0.01
AMICA LIFE INSURANCE COMPANY	72222	21	26,943	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	526,022	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	43	0.00
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	1,199,757	0.09
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	6,849	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	17,410	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AVIVA LIFE INSURANCE COMPANY	62898	21	118,498	0.01
BALBOA LIFE INSURANCE COMPANY	68160	21	8,214	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	1,733,221	0.13
BANKERS LIFE & CASUALTY COMPANY	61263	11	6,365,772	0.49
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	93,773	0.01
BCS LIFE INSURANCE COMPANY	80985	11	2,140,836	0.17
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	2,867	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	36,662	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	550,170	0.04
C M LIFE INSURANCE COMPANY	93432	21	510,999	0.04
CANADA LIFE ASSURANCE COMPANY THE	80659	31	3,368,111	0.26
CELTIC INSURANCE COMPANY	80799	11	9,225	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	41,426	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	31,801	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	5,477	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	209,728	0.02
CITICORP LIFE INSURANCE COMPANY	80322	21	7,234	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	242,831	0.02
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	6,182,967	0.48
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	306,950	0.02
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	495,832	0.04
COMPANION LIFE INSURANCE COMPANY	77828	21	1,006,386	0.08
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	2,257,868	0.17
CONSECO INSURANCE COMPANY	60682	11	14,128	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	52,176	0.00
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	8,453	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	19,680,491	1.52
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	2,552	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	3,470,192	0.27
CROWN LIFE INSURANCE COMPANY	80675	31	631	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	10,026,123	0.78
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	62,065	0.00
EMC NATIONAL LIFE COMPANY	62928	21	71,967	0.01
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	545,783	0.04
EPIC LIFE INSURANCE COMPANY THE	64149	21	32,291	0.00
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	34,360	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	297,698	0.02

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FEDERATED LIFE INSURANCE COMPANY	63258	21	330,947	0.03
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	2,894,030	0.22
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	103,901	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	88,683	0.01
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	20,791	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	17,591,959	1.36
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	43,355,475	3.35
FORTIS BENEFITS INSURANCE COMPANY	70408	21	14,660,333	1.13
FORTIS INSURANCE COMPANY	69477	21	755,816	0.06
GE GROUP LIFE ASSURANCE COMPANY	80926	21	5,776,926	0.45
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	357,173	0.03
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	5,306	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	493,214	0.04
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	7,995,213	0.62
GOLDEN RULE INSURANCE COMPANY	62286	11	448,649	0.03
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	508,999	0.04
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	689	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	1,952	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	8,038,427	0.62
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	13,048	0.00
GREAT WESTERN INSURANCE COMPANY	71480	21	1,443,156	0.11
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	108,458	0.01
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	4,308	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	10,989,645	0.85
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	80,995	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	21,202,439	1.64
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	57,072	0.00
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	4,374,768	0.34
HARTFORD LIFE INSURANCE COMPANY	88072	21	3,958,207	0.31
HCC LIFE INSURANCE COMPANY	92711	21	77,429	0.01
HIGHMARK LIFE INSURANCE COMPANY	93440	21	581,002	0.04
HOMESTEADERS LIFE COMPANY	64505	22	19,255,956	1.49
HORACE MANN LIFE INSURANCE COMPANY	64513	11	1,380,258	0.11
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	807,984	0.06
HUMANA INSURANCE COMPANY	73288	21	9,922,561	0.77
IDS LIFE INSURANCE COMPANY	65005	21	19,022	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,794	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	824,124	0.06
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	547,937	0.04
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	833,487	0.06
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	130,037	0.01
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	17,955	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	34,746	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	20,350,212	1.57
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	1,572,278	0.12
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	26,845	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	60,725	0.00
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	580,281	0.04
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	2,602,705	0.20
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	5,226,501	0.40
LIBERTY LIFE INSURANCE COMPANY	65323	21	527,233	0.04
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	1,207	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	48,925,363	3.78
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	430	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	2,819,937	0.22
LINCOLN BENEFIT LIFE COMPANY	65595	21	24,147	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	1,808	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	-1,522	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	5,174	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	509,870	0.04
MAGNA INSURANCE COMPANY	61018	21	38,783	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	64,776,668	5.01
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,857,476	0.14
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	55,918	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	96,661	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	9,392	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	273,154,863	21.12
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	50,365	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	348	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	704,757	0.05
MINNESOTA LIFE INSURANCE COMPANY	66168	21	96,828,491	7.48
MMA INSURANCE COMPANY	74209	21	5,898	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	976	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,509,295	0.19

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MONY LIFE INSURANCE COMPANY	66370	21	24,543	0.00
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	997,401	0.08
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	887	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	303,973	0.02
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	207,162	0.02
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,179,411	0.17
NATIONAL HEALTH INSURANCE COMPANY	82538	21	6,385	0.00
NATIONSBANC INSURANCE COMPANY INC	69299	21	-282	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	5,084,206	0.39
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	-54,999	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	240,197	0.02
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	411,481	0.03
NEW YORK LIFE INSURANCE COMPANY	66915	22	24,921,298	1.93
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	538,820	0.04
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	973,132	0.08
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	7,349,328	0.57
OXFORD LIFE INSURANCE COMPANY	76112	21	45,663	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	514,973	0.04
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	48,600	0.00
PARAGON LIFE INSURANCE COMPANY	93564	21	9,425,353	0.73
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	7,372	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	382,627	0.03
PEKIN LIFE INSURANCE COMPANY	67628	11	5,797,981	0.45
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	3,338	0.00
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	3,073,886	0.24
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	2,750	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	11,297	0.00
PIONEER AMERICAN INSURANCE COMPANY	67873	21	2,891	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	1,721	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	15,035,435	1.16
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	25,765	0.00
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	7,702	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	1,888,199	0.15
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	53,050	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	55,674,315	4.30
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	447,872	0.03
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	11,809,868	0.91

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
RELIASTAR LIFE INSURANCE COMPANY	67105	21	25,203,449	1.95
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	-186,907	-0.01
S USA LIFE INSURANCE COMPANY INC	60183	21	8,339	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	1,798,801	0.14
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	176,605	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	10,145	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	22,124	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	40,457	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	207,715	0.02
SETTLERS LIFE INSURANCE COMPANY	64220	21	7,176	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	45,779	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	18,697	0.00
STANDARD INSURANCE COMPANY	69019	21	13,116,732	1.01
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	88,994	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	21,504,649	1.66
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	8,461,308	0.65
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	14,983,062	1.16
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	26,290,001	2.03
SYMETRA LIFE INSURANCE COMPANY	68608	21	1,647,969	0.13
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	1,557,678	0.12
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	2,449	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	1,654	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	3,203,215	0.25
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	191,415	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	26,840,762	2.07
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	4,271,018	0.33
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	1,941,289	0.15
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	13,660,688	1.06
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	272,531	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	2,804,316	0.22
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	5,329,274	0.41
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	83,012	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	1,691,772	0.13
UNITED INSURANCE COMPANY OF AMERICA	69930	11	209	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	795,815	0.06
UNITED LIFE INSURANCE COMPANY	69973	21	2,710	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	13,114,431	1.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 25 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	40,112	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	5,496,952	0.42
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	195,065	0.02
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	5,280	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	89,039,134	6.88
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	569,347	0.04
VANTISLIFE INSURANCE COMPANY	68632	21	5,620	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	1,654,289	0.13
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	37,792	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	293	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,293,643,360**

**TOTAL NUMBER OF COMPANIES THIS LINE: 232**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 25 LINE 1 COL 4

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	5,398	0.41
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	66,817	5.04
AMERICAN LIFE INSURANCE COMPANY	84158	14	4,850	0.37
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	6,254	0.47
ATLANTA LIFE INSURANCE COMPANY	61093	21	285,814	21.58
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	6	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	20	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	445	0.03
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	18	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	1,567	0.12
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	3,675	0.28
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	142,536	10.76
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,407	0.11
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	622	0.05
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	291,772	22.03
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	448	0.03
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	90,380	6.82
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	266	0.02
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	4,506	0.34
UNITED INSURANCE COMPANY OF AMERICA	69930	11	382,858	28.90
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	1,069	0.08
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	19,526	1.47
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	14,476	1.09

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,324,730**

**TOTAL NUMBER OF COMPANIES THIS LINE: 23**

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,038,547	0.02
AAA LIFE INSURANCE COMPANY	71854	21	2,550,764	0.04
ACACIA LIFE INSURANCE COMPANY	60038	21	3,110,019	0.05
ACADEMY LIFE INSURANCE COMPANY	60046	21	565,265	0.01
ADVANCE INSURANCE COMPANY	83445	21	1,937	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	50,314,020	0.85
AGL LIFE ASSURANCE COMPANY	60232	21	835	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	59,304	0.00
AIG LIFE INSURANCE COMPANY	66842	21	5,105,358	0.09
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,775,709	0.05
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	11,484	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	5,922,659	0.10
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	7,187,158	0.12
ALLSTATE LIFE INSURANCE COMPANY	60186	11	59,392,163	1.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	71,995	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	175,421	0.00
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	12,202	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,991,329	0.05
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	3,487,269	0.06
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	82,922	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	765,999	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	2,250	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	39,317	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	3,076,247	0.05
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	36,567,839	0.61
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,188,597	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	392,020	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	18,505	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	4,054,660	0.07
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	13,166,112	0.22
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	106,660,822	1.79
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	604,755	0.01
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,720,082	0.03
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	319,310	0.01
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	18,974,045	0.32
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	4,293,378	0.07
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	40,324	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	9,638	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	178,478	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	225,893	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	2,204,739	0.04
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	11,182,263	0.19
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	824,526	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	108,104,173	1.82
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	104,822	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	8,869	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	4,674	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,114	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,539,746	0.03
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	126,627	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-31,516	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,125,934	0.07
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	15,844	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	12,079,605	0.20
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	3,026,540	0.05
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	88,984	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,156,686	0.05
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	2,201,768	0.04
AMERUS LIFE INSURANCE COMPANY	61689	21	24,348,079	0.41
AMICA LIFE INSURANCE COMPANY	72222	21	895,993	0.02
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	473,025	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	574,941	0.01
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,508,313	0.03
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,231,683	0.04
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	6,423,634	0.11
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	44,823	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,649,643	0.04
AVIVA LIFE INSURANCE COMPANY	62898	21	1,270,777	0.02
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	98,964,499	1.66
AXA LIFE AND ANNUITY COMPANY	62880	21	3,557,815	0.06
BALBOA LIFE INSURANCE COMPANY	68160	21	145,785	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	2,366,258	0.04
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	696,964	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	16,504,938	0.28

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	13,732	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	285,490	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	15,681,567	0.26
BCS LIFE INSURANCE COMPANY	80985	11	2,143,629	0.04
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	105,125	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	297,003	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	36,662	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	3,544,080	0.06
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,514	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,713,463	0.03
C M LIFE INSURANCE COMPANY	93432	21	15,226,478	0.26
CANADA LIFE ASSURANCE COMPANY THE	80659	31	8,154,068	0.14
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	46,155	0.00
CELTIC INSURANCE COMPANY	80799	11	29,297	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	37,371	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	42,424	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	121,840	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,300,854	0.02
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	203,168	0.00
CENTURION LIFE INSURANCE COMPANY	62383	21	185,947	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	25,564,945	0.43
CHASE INSURANCE LIFE COMPANY	70661	11	10,081,477	0.17
CHASE LIFE & ANNUITY COMPANY	67164	21	656	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	787,111	0.01
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	297	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	236,112	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	11,922,310	0.20
CITICORP LIFE INSURANCE COMPANY	80322	21	113,380	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	52,003	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,948,817	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	7,049,984	0.12
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,076,119	0.03
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	212,667	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,272,080	0.04
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	108,950	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,437,480	0.06
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	5,393,386	0.09

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,957	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	1,006,490	0.02
COMPBENEFITS INSURANCE COMPANY	60984	21	7,437	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	26,423,461	0.44
CONSECO HEALTH INSURANCE COMPANY	78174	21	232,257	0.00
CONSECO INSURANCE COMPANY	60682	11	517,223	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	9,770,618	0.16
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	307,325	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	423,364	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	8,453	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	21,742,426	0.37
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	635,238	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	104,000	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	38,872,868	0.65
COUNTRY LIFE INSURANCE COMPANY	62553	11	182,732,882	3.07
CROWN LIFE INSURANCE COMPANY	80675	31	1,354,773	0.02
CUNA MUTUAL INSURANCE SOCIETY	62626	22	19,362,611	0.33
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	5,731,484	0.10
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	133,480	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	36,709	0.00
EMC NATIONAL LIFE COMPANY	62928	21	2,072,396	0.03
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	15,456,126	0.26
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,000,339	0.02
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	29,163	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	32,291	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	31,564	0.00
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,241,822	0.02
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,525,361	0.03
FAMILY LIFE INSURANCE COMPANY	63053	21	845,005	0.01
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	72	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	2,004,561	0.03
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	29,640,840	0.50
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	587,317	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	5,225,092	0.09
FEDERATED LIFE INSURANCE COMPANY	63258	21	4,121,512	0.07
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	12,214,811	0.21
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	637,708	0.01

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,533,074	0.06
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	3,179,527	0.05
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	870,085	0.01
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,907	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,305,050	0.02
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	42,954,525	0.72
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,636	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,363,159	0.06
FIRST LIFE AMERICA CORPORATION	60227	21	184,412	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,577,579	0.24
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	20,791	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	17,748,779	0.30
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	46,651,216	0.78
FORTIS BENEFITS INSURANCE COMPANY	70408	21	22,783,087	0.38
FORTIS INSURANCE COMPANY	69477	21	5,355,431	0.09
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	582,941	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,316,293	0.02
GE GROUP LIFE ASSURANCE COMPANY	80926	21	5,776,926	0.10
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	4,695,990	0.08
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	49,611,441	0.83
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,420,802	0.06
GERBER LIFE INSURANCE COMPANY	70939	21	8,154,458	0.14
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	21,933,591	0.37
GOLDEN RULE INSURANCE COMPANY	62286	11	8,013,168	0.13
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,083,405	0.02
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,142,376	0.02
GRANGE LIFE INSURANCE COMPANY	71218	21	740,230	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	3,356,908	0.06
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,601,917	0.04
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	43,436,997	0.73
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,315,357	0.02
GREAT WESTERN INSURANCE COMPANY	71480	21	1,479,913	0.02
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	5,982,367	0.10
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	195,143	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	2,004,626	0.03
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	61,583,597	1.03
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	206,116	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	23,136,423	0.39
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	49,046,452	0.82
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	4,374,768	0.07
HARTFORD LIFE INSURANCE COMPANY	88072	21	11,472,171	0.19
HCC LIFE INSURANCE COMPANY	92711	21	79,476	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	582,541	0.01
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,582	0.00
HOMESTEADERS LIFE COMPANY	64505	22	19,325,947	0.32
HORACE MANN LIFE INSURANCE COMPANY	64513	11	6,202,876	0.10
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	2,560,865	0.04
HUMANA INSURANCE COMPANY	73288	21	9,988,554	0.17
HUMANADENTAL INSURANCE COMPANY	70580	21	355,860	0.01
IDEALIFE INSURANCE COMPANY	97764	21	143,996	0.00
IDS LIFE INSURANCE COMPANY	65005	21	32,985,753	0.55
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,874,187	0.08
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	12,346,900	0.21
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,631,577	0.03
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	13,475	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	9,852,780	0.17
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	3,715,540	0.06
INTEGRITY LIFE INSURANCE COMPANY	74780	21	68,989	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	502	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	2,468	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	309	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	404,669	0.01
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,669,253	0.03
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	42,424,010	0.71
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	452,044	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	39,627,787	0.67
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	27,103,155	0.46
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	35,100	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	612,386	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,068,320	0.03
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	25,395,495	0.43
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	72,303,058	1.22
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	41,613,060	0.70
KANAWHA INSURANCE COMPANY	65110	21	16,048	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	3,917,613	0.07
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	913,021	0.02
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,921	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	14,141,329	0.24
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	593,080	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	12,637,992	0.21
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,248,799	0.02
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	3,130,187	0.05
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	276,436	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	119,393	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	49,154,089	0.83
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	3,103,884	0.05
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	10,037,314	0.17
LINCOLN BENEFIT LIFE COMPANY	65595	21	30,412,737	0.51
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,385,353	0.07
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	9,442,746	0.16
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	79,691,059	1.34
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	255,597	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,181,138	0.02
MAGNA INSURANCE COMPANY	61018	21	101,498	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	606,359	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,592,859	0.03
MANULIFE INSURANCE COMPANY	93610	21	101,318	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	162,873,758	2.74
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,857,476	0.03
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	55,918	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	133,911	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	693,710	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	15,841	0.00
MERIT LIFE INSURANCE CO	65951	21	9,813,587	0.16
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,256,445	0.02
METLIFE INVESTORS INSURANCE COMPANY	93513	21	376,990	0.01
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	437,736	0.01
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	451,502,489	7.59
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	15,859,146	0.27
MIC LIFE INSURANCE CORPORATION	85561	21	2,930	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	546,613	0.01

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	46,283,773	0.78
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	705,623	0.01
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	163,585	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	138,879,596	2.33
MMA INSURANCE COMPANY	74209	21	5,898	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,240,577	0.05
MONARCH LIFE INSURANCE COMPANY	66265	21	122,008	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	18,229	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	40,541,944	0.68
MONY LIFE INSURANCE COMPANY	66370	21	28,525,186	0.48
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	31,725,956	0.53
MOTORISTS LIFE INSURANCE COMPANY	66311	21	53,690	0.00
MTL INSURANCE COMPANY	66427	11	12,792,920	0.21
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	39,164	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	367,252	0.01
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	564	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	49,060	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,560,275	0.03
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	562,311	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	4,826,700	0.08
NATIONAL HEALTH INSURANCE COMPANY	82538	21	6,385	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,953,776	0.20
NATIONAL STATES INSURANCE COMPANY	60593	21	833,499	0.01
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	26,075	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	1,450,814	0.02
NATIONSBANC INSURANCE COMPANY INC	69299	21	-2,159	0.00
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	205,846	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	2,434,931	0.04
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	34,156,299	0.57
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,305,545	0.22
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	25,929,178	0.44
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	4,358	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	99,509,931	1.67
NEW YORK LIFE INSURANCE COMPANY	66915	22	126,925,344	2.13
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	643,829	0.01
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	538,820	0.01
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	33,798,064	0.57

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NORTH AMERICAN INSURANCE COMPANY	68349	21	21,986	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	8,329,596	0.14
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	511,681,688	8.60
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,863,471	0.03
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	564,846	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	13,570,448	0.23
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	10,074,642	0.17
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	867,510	0.01
OLD AMERICAN INSURANCE COMPANY	67199	21	4,040,398	0.07
OLD RELIANCE INSURANCE COMPANY	67253	21	3,731	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	2,222,615	0.04
OLD UNITED LIFE INSURANCE COMPANY	76007	21	71,210	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	7,556	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	5,033,512	0.08
PACIFIC LIFE & ANNUITY COMPANY	97268	21	519,438	0.01
PACIFIC LIFE INSURANCE COMPANY	67466	21	160,280,176	2.69
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,683,428	0.08
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	421,662	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	9,532,224	0.16
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	72,826	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	531,085	0.01
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	46,778	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	30,987,257	0.52
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	657,841	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	13,498,175	0.23
PENN TREATY NETWORK AMERICA INS CO	63282	21	54,939	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	872,702	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	5,101,105	0.09
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	102,917	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	9,929	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	2,888	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	13,372,599	0.22
PHOENIX LIFE & ANNUITY COMPANY	93734	21	167,804	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	40,895,314	0.69
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	19,550	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,713,782	0.16
PIONEER AMERICAN INSURANCE COMPANY	67873	21	104,607	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	453,020	0.01
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	89,274	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	399,447	0.01
PRIMERICA LIFE INSURANCE COMPANY	65919	21	60,619,436	1.02
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	54,182,168	0.91
PROFESSIONAL INSURANCE COMPANY	68047	21	13,912	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	140,846	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,240	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	24,240,320	0.41
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	7,702	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	8,438,664	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	56,837	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	75,766,996	1.27
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	212,852,148	3.58
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	180,718	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	18,573,306	0.31
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	959,195	0.02
RELIANCE LIFE INSURANCE COMPANY	72613	21	-4,880	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	12,334,862	0.21
RELIASTAR LIFE INSURANCE COMPANY	67105	21	60,793,326	1.02
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	2,958,655	0.05
RESERVE NATIONAL INSURANCE COMPANY	68462	21	17,997	0.00
RESOURCE LIFE INSURANCE COMPANY	61506	11	2,054,365	0.03
S USA LIFE INSURANCE COMPANY INC	60183	21	23,920	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	130,792	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	10,016	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	1,799,295	0.03
SECURIAN LIFE INSURANCE COMPANY	93742	21	5,824	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	959,715	0.02
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	787,096	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	66,121	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	78,214,163	1.31
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,986,331	0.03
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	14,823	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,658,224	0.06
SERVUS LIFE INSURANCE COMPANY	80586	21	2,030	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	9,749	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SHELTER LIFE INSURANCE COMPANY	65757	21	2,078,295	0.03
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,209,886	0.04
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	35,335	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,396,907	0.02
STANDARD INSURANCE COMPANY	69019	21	13,824,664	0.23
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	422,272	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	134,609	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	89,207	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	745,792	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	194,646,605	3.27
STATE LIFE INSURANCE COMPANY THE	69116	21	1,836,321	0.03
STATE MUTUAL INSURANCE COMPANY	69132	22	312,648	0.01
STERLING INVESTORS LIFE INSURANCE CO	89184	21	5,010	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	1,150	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	10,678,119	0.18
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	52,676,675	0.89
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	35,122,708	0.59
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	169,814	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	92,427	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,529,375	0.06
SYMETRA LIFE INSURANCE COMPANY	68608	21	7,684,218	0.13
SYMETRA NATIONAL LIFE INSURANCE COMPANY	90581	21	21,641	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	15,471,224	0.26
TEXAS LIFE INSURANCE COMPANY	69396	21	1,203,297	0.02
THRIVENT LIFE INSURANCE COMPANY	97721	21	533,028	0.01
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	1,373,981	0.02
TRANS WORLD ASSURANCE COMPANY	69566	21	391,959	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	74,509	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	47,064	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	65,358,123	1.10
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	79,731,416	1.34
TRAVELERS INSURANCE COMPANY THE	87726	21	25,423,753	0.43
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	43,563,972	0.73
TRUSTMARK INSURANCE COMPANY	61425	11	29,418,789	0.49
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	4,271,018	0.07
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	10,107,110	0.17
ULLICO LIFE INSURANCE COMPANY	86371	21	471,415	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	2,075,139	0.03
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	13,662,494	0.23
UNIFIED LIFE INSURANCE COMPANY	11121	21	35,914	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	271,749	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	3,473,129	0.06
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	3,359,185	0.06
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	5,383,548	0.09
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	2,089,543	0.04
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,399,220	0.02
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	107,614	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	487,723	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	1,691,772	0.03
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	24,405	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	386,643	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,691,549	0.28
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	6,664,610	0.11
UNITED LIFE INSURANCE COMPANY	69973	21	2,411,065	0.04
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	435,632	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	41,826,047	0.70
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	1,511,968	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	7,423,431	0.12
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	85,237	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	308,158	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	246,648	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	51,984	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,018,861	0.05
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,960,917	0.03
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	89,601,170	1.51
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	116,089	0.00
USAA LIFE INSURANCE COMPANY	69663	21	12,228,456	0.21
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	6,174	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	41,784,841	0.70
VANTISLIFE INSURANCE COMPANY	68632	21	8,280	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	3,956,148	0.07
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,834,061	0.05
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,359,687	0.36
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	21,209,851	0.36

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 25 LINE 1 COL 5

<b>COMPANY NAME</b>	<b>COCODE</b>	<b>COMPANY TYPE</b>	<b>DIRECT PREMIUMS</b>	<b>PERCENT OF TOTAL</b>
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	25,159,081	0.42
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	9,939,801	0.17
WESTWARD LIFE INSURANCE COMPANY	78301	21	2,562	0.00
WORLD INSURANCE COMPANY	70629	21	122,364	0.00
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-26,729	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	27,227	0.00
<b>TOTAL PREMIUMS WRITTEN THIS LINE:</b>			<b>5,950,776,662</b>	
<b>TOTAL NUMBER OF COMPANIES THIS LINE:</b>			<b>450</b>	

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All Companies with a 0 premium are excluded from this report.

# Illinois Direct Business Market Share Report for 2004

## Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	697,270	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	436,807	0.01
AGL LIFE ASSURANCE COMPANY	60232	21	139,939	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	417,018,459	7.81
AIG LIFE INSURANCE COMPANY	66842	21	663,480	0.01
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	1,446,386	0.03
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	613,676,365	11.49
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	4,588,847	0.09
ALLSTATE LIFE INSURANCE COMPANY	60186	11	10,786,597	0.20
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	4,586	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	16,960	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	5,265	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	1,000	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	15,351,646	0.29
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	141,009,030	2.64
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	4,693,694	0.09
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	180,177	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	4,379	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,541,608	0.03
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	1,315,728	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	49,758,220	0.93
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	3,710	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	487,999	0.01
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	568,582	0.01
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	26,937,602	0.50
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	45,459	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	21,070,301	0.39
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	166,037	0.00
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	73,823,838	1.38
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	94,481	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	21,785,485	0.41
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,281,895	0.04
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	3,322,067	0.06
AMERITAS LIFE INSURANCE CORP	61301	21	483,050	0.01
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	4,230,356	0.08

All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERUS LIFE INSURANCE COMPANY	61689	21	545,827	0.01
AMICA LIFE INSURANCE COMPANY	72222	21	130,300	0.00
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,763	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	2,394,714	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,396,944	0.03
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	3,850	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	3,835,501	0.07
AVIVA LIFE INSURANCE COMPANY	62898	21	8,311,686	0.16
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	48,200,667	0.90
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	4,397	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	18,526,549	0.35
BANNER LIFE INSURANCE COMPANY	94250	21	5,672	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	10,915	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	16,549,166	0.31
C M LIFE INSURANCE COMPANY	93432	21	33,483,201	0.63
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	2,494,070	0.05
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	4,263	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	6,688	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	28,675	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	3,891,209	0.07
CHASE INSURANCE LIFE COMPANY	70661	11	25,200	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,388	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	129,075	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	6,471,397	0.12
CITICORP LIFE INSURANCE COMPANY	80322	21	79,743	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	34,391	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,117,507	0.02
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	4,286	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,350	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	1,039,993	0.02
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	4,102	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	149,434	0.00
CONSECO INSURANCE COMPANY	60682	11	2,967,975	0.06
CONSECO LIFE INSURANCE COMPANY	65900	21	27,972	0.00
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	5,080	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	15,679,866	0.29

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	646,860	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	32,427,272	0.61
COUNTRY LIFE INSURANCE COMPANY	62553	11	621,869	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	409,205	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	13,037,422	0.24
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,723	0.00
EMC NATIONAL LIFE COMPANY	62928	21	9,685,885	0.18
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,691,252	0.03
EQUITRUST LIFE INSURANCE COMPANY	62510	21	22,287,024	0.42
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	587,952	0.01
FAMILY LIFE INSURANCE COMPANY	63053	21	7,700	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	9,001	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	14,196,176	0.27
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	25,169	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	60,367	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	594,894	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	137,799,947	2.58
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	22,739,163	0.43
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	800	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	358,394	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,743	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	13,031,566	0.24
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,439,980	0.03
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	40,794	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	27,111,932	0.51
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,531,566	0.07
FORTIS INSURANCE COMPANY	69477	21	27,394	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	608,738	0.01
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	10,000	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	62,821,810	1.18
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	509,601	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	104,240,663	1.95
GOLDEN RULE INSURANCE COMPANY	62286	11	5,818,546	0.11
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	178,632	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,287	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	47,016	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	6,626,015	0.12

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	25,813	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	3,558,437	0.07
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	40,062	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	1,894,604	0.04
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	18,733,042	0.35
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	1,139,151	0.02
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	3,500	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	3	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,749,875	0.03
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,112,160	0.15
HOMESTEADERS LIFE COMPANY	64505	22	365,779	0.01
HORACE MANN LIFE INSURANCE COMPANY	64513	11	13,293,559	0.25
HUMANADENTAL INSURANCE COMPANY	70580	21	300,522	0.01
IDEALIFE INSURANCE COMPANY	97764	21	200	0.00
IDS LIFE INSURANCE COMPANY	65005	21	144,356,545	2.70
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	3,172,409	0.06
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	96,406	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	3,479	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	2,973,632	0.06
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	90,386,101	1.69
INTEGRITY LIFE INSURANCE COMPANY	74780	21	13,167,256	0.25
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	57,838	0.00
INVESTORS INSURANCE CORPORATION	64939	21	21,848,758	0.41
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	242,470	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	236,126,614	4.42
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	2,835,891	0.05
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	269,791	0.01
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	44,807,902	0.84
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	436,772	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	214,458	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	934	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	914,037	0.02
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	28,251,455	0.53
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	771,198	0.01
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	14,861	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	189,030	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	27	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	145	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	237,372	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	104	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	7,607,737	0.14
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,810,024	0.03
LINCOLN BENEFIT LIFE COMPANY	65595	21	89,668,618	1.68
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	118,026	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	150,651	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	298,846,132	5.59
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	1,085,655	0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	295,659	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	64,274	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	38,516,155	0.72
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	406,927	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	24,474	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	66,194,265	1.24
METLIFE INVESTORS INSURANCE COMPANY	93513	21	83,171,766	1.56
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	254,316,902	4.76
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	165,129,576	3.09
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	48,000	0.00
MID SOUTH INSURANCE COMPANY	79987	21	3,500	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	225,415	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	7,083,808	0.13
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	10,382	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,636	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	20,588,025	0.39
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	33,800	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,485,808	0.05
MONY LIFE INSURANCE COMPANY	66370	21	165,374	0.00
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	13,081,697	0.24
MOTORISTS LIFE INSURANCE COMPANY	66311	21	780	0.00
MTL INSURANCE COMPANY	66427	11	4,404,272	0.08
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	3,467	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	332	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	1,265	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	250	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	315,865	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,487,903	0.03
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	214,506	0.00
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	277,329	0.01
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	453,951	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	6,279,805	0.12
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	88,414	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	29,587,620	0.55
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	137,303,602	2.57
NEW YORK LIFE INSURANCE COMPANY	66915	22	9,287,789	0.17
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	2,500	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	17,861,837	0.33
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	12,381	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	73,154,220	1.37
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	10,934	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	212,081	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	30,766,422	0.58
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	675	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	14,189	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,398	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	401,736	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	11,389	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	10,906,238	0.20
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	402,848	0.01
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	2,221,997	0.04
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	28,839,100	0.54
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	107,327	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	23,389,010	0.44
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,121,102	0.02
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	14,557,615	0.27
PIONEER AMERICAN INSURANCE COMPANY	67873	21	13,830	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	383	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	3,826,188	0.07
PRIMERICA LIFE INSURANCE COMPANY	65919	21	97,266	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	79,659,019	1.49
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	4,264,456	0.08
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	22,064,250	0.41

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRUCO LIFE INSURANCE COMPANY	79227	21	110,248,274	2.06
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	8,697,740	0.16
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	147,781	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	781,174	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,418,232	0.10
RELIASTAR LIFE INSURANCE COMPANY	67105	21	19,695,633	0.37
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	109,700	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	51,221,689	0.96
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	12,251	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	507	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	2,173	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	345,192	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	33,636	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	711,635	0.01
SHELTER LIFE INSURANCE COMPANY	65757	21	120,212	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	923,443	0.02
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	3,830	0.00
STANDARD INSURANCE COMPANY	69019	21	3,177,200	0.06
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	124,349	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	1,989,626	0.04
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	32,137	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	34,727,547	0.65
STATE LIFE INSURANCE COMPANY THE	69116	21	1,786,949	0.03
STATE MUTUAL INSURANCE COMPANY	69132	22	3,822	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	86,756,087	1.62
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	615,730	0.01
SURETY LIFE INSURANCE COMPANY	69310	21	47,534	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	8,422,081	0.16
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	235,454,740	4.41
THRIVENT LIFE INSURANCE COMPANY	97721	21	6,034,426	0.11
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	11,705,960	0.22
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	3,000	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	905,856	0.02
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	123,808,365	2.32
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	372,223	0.01
TRAVELERS INSURANCE COMPANY THE	87726	21	113,453,155	2.12

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 25 LINE 2 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	81,348,917	1.52
TRUSTMARK INSURANCE COMPANY	61425	11	1,002,211	0.02
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	5,580	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	292	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,629	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	381,684	0.01
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	9,267	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	4,742	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	36,890	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	1,500	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	11,743	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	200	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	270,988	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	3,177,598	0.06
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	4,778	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	10,968,740	0.21
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	535	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	7,000	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	2,915	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	188,768	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	81	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	60	0.00
USAA LIFE INSURANCE COMPANY	69663	21	7,756,562	0.15
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,500	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	49,829	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	92,591,657	1.73
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	201,564	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	929	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	9,817	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	14,254,004	0.27
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	36,344,531	0.68
WORLD INSURANCE COMPANY	70629	21	14,118	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 5,341,389,847**

**TOTAL NUMBER OF COMPANIES THIS LINE: 291**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 25 LINE 2 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	748,200	0.03
AIG LIFE INSURANCE COMPANY	66842	21	1,712,893	0.06
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	184,761,931	6.90
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	30	0.00
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	95,407,095	3.56
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	2,560	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	2,760	0.00
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	75,814	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	7,000	0.00
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	46,686	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	93,151	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	72,138	0.00
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	46,658	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	59,642	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	20,260,263	0.76
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,511,686	0.13
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	74,905,306	2.80
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	81,293,387	3.03
AMERUS LIFE INSURANCE COMPANY	61689	21	19,276,531	0.72
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	852,383	0.03
ASSURITY LIFE INSURANCE COMPANY	71439	21	55,940	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	1,160,157	0.04
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	494,374,472	18.45
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	80,138	0.00
CONSECO INSURANCE COMPANY	60682	11	5,460	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	234	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	980,633	0.04
COUNTRY LIFE INSURANCE COMPANY	62553	11	15,313	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	12,695,055	0.47
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	4,507,409	0.17
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	1,814,974	0.07
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	60,470	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,348,085	0.05
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	-36,119	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	6,478	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	169,171	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 25 LINE 2 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	14,100	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	246,516	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	73,690,512	2.75
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	19,294,573	0.72
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,459,635	0.32
HORACE MANN LIFE INSURANCE COMPANY	64513	11	21,936,684	0.82
IDS LIFE INSURANCE COMPANY	65005	21	7,985,984	0.30
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	29,777	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	295,232	0.01
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	263,172,121	9.82
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	335,515,249	12.52
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	7,202	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	949,961	0.04
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	54,302	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	73,258	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	1,676,603	0.06
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	5,024,968	0.19
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	440,511	0.02
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	224,481	0.01
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	247,889	0.01
LINCOLN BENEFIT LIFE COMPANY	65595	21	36,468,176	1.36
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	155,668,867	5.81
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	15,519,286	0.58
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	42,816	0.00
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	1,694,053	0.06
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	37,764,500	1.41
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	120,999,600	4.52
MONY LIFE INSURANCE COMPANY	66370	21	1,064,099	0.04
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	547,251	0.02
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,000	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,000	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	47,238,524	1.76
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	490,265	0.02
NEW YORK LIFE INSURANCE COMPANY	66915	22	1,048,655	0.04
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	646,377	0.02
PACIFIC LIFE INSURANCE COMPANY	67466	21	351,308	0.01
PEKIN LIFE INSURANCE COMPANY	67628	11	324,317	0.01

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 25 LINE 2 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	91,030	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	68,445	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	39,134,294	1.46
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	10,729,396	0.40
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	28,245,364	1.05
RELIASTAR LIFE INSURANCE COMPANY	67105	21	9,652,622	0.36
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	1,553,250	0.06
SENTRY LIFE INSURANCE COMPANY	68810	21	18,724,841	0.70
STANDARD INSURANCE COMPANY	69019	21	464,850	0.02
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	40,317,888	1.50
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	88,542	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	1,075,217	0.04
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	88,303,892	3.30
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	12,560,390	0.47
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	941,393	0.04
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	163,620	0.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	484,489	0.02
TRAVELERS INSURANCE COMPANY THE	87726	21	13,614,963	0.51
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	469,145	0.02
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	11,025,904	0.41
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	3,426	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	81,534,024	3.04
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	144,717,688	5.40
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	15,545,304	0.58

**TOTAL PREMIUMS WRITTEN THIS LINE: 2,679,096,213**

**TOTAL NUMBER OF COMPANIES THIS LINE: 98**

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**All Companies with a 0 premium are excluded from this report.**



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	697,270	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	436,807	0.01
AETNA LIFE INSURANCE COMPANY	60054	21	748,200	0.01
AGL LIFE ASSURANCE COMPANY	60232	21	139,939	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	417,018,459	5.20
AIG LIFE INSURANCE COMPANY	66842	21	2,376,373	0.03
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	186,208,317	2.32
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	613,676,365	7.65
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	4,588,877	0.06
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	106,193,692	1.32
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	4,586	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	16,960	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	5,265	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	3,560	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	15,354,406	0.19
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	141,009,030	1.76
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	4,693,694	0.06
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	255,991	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	4,379	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,548,608	0.02
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	1,315,728	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	49,804,906	0.62
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	3,710	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	487,999	0.01
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	661,733	0.01
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	27,009,741	0.34
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	46,658	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	105,101	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	41,330,564	0.52
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,677,723	0.05
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	148,729,144	1.85
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	94,481	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	103,078,872	1.29
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,281,895	0.03

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	3,322,067	0.04
AMERITAS LIFE INSURANCE CORP	61301	21	483,050	0.01
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	4,230,356	0.05
AMERUS LIFE INSURANCE COMPANY	61689	21	19,822,358	0.25
AMICA LIFE INSURANCE COMPANY	72222	21	130,300	0.00
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,763	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	3,247,096	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,452,884	0.02
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	3,850	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	3,835,501	0.05
AVIVA LIFE INSURANCE COMPANY	62898	21	9,471,843	0.12
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	542,575,139	6.76
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	4,397	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	18,526,549	0.23
BANNER LIFE INSURANCE COMPANY	94250	21	5,672	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	10,915	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	16,549,166	0.21
C M LIFE INSURANCE COMPANY	93432	21	33,483,201	0.42
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	2,494,070	0.03
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	4,263	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	6,688	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	28,675	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	3,891,209	0.05
CHASE INSURANCE LIFE COMPANY	70661	11	25,200	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,388	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	129,075	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	6,471,397	0.08
CITICORP LIFE INSURANCE COMPANY	80322	21	79,743	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	34,391	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,117,507	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	4,286	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,350	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	1,039,993	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	4,102	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	229,572	0.00
CONSECO INSURANCE COMPANY	60682	11	2,973,435	0.04

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO LIFE INSURANCE COMPANY	65900	21	28,206	0.00
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	5,080	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	16,660,499	0.21
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	646,860	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	32,427,272	0.40
COUNTRY LIFE INSURANCE COMPANY	62553	11	637,182	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	13,104,260	0.16
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	17,544,831	0.22
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,723	0.00
EMC NATIONAL LIFE COMPANY	62928	21	9,685,885	0.12
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,691,252	0.02
EQUITRUST LIFE INSURANCE COMPANY	62510	21	22,287,024	0.28
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	587,952	0.01
FAMILY LIFE INSURANCE COMPANY	63053	21	7,700	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	9,001	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	14,196,176	0.18
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	25,169	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	1,875,341	0.02
FEDERATED LIFE INSURANCE COMPANY	63258	21	594,894	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	137,860,417	1.72
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	22,739,163	0.28
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	800	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,706,479	0.02
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	-34,376	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	13,031,566	0.16
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,439,980	0.02
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	40,794	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	27,111,932	0.34
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,538,044	0.04
FORTIS INSURANCE COMPANY	69477	21	27,394	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	608,738	0.01
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	10,000	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	62,821,810	0.78
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	678,772	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	104,254,763	1.30
GOLDEN RULE INSURANCE COMPANY	62286	11	5,818,546	0.07
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	178,632	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,287	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	47,016	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	6,872,531	0.09
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	25,813	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	77,248,949	0.96
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	40,062	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	1,894,604	0.02
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	38,027,615	0.47
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	1,139,151	0.01
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	3,500	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	3	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,749,875	0.02
HARTFORD LIFE INSURANCE COMPANY	88072	21	16,571,795	0.21
HOMESTEADERS LIFE COMPANY	64505	22	365,779	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	35,230,243	0.44
HUMANADENTAL INSURANCE COMPANY	70580	21	300,522	0.00
IDEALIFE INSURANCE COMPANY	97764	21	200	0.00
IDS LIFE INSURANCE COMPANY	65005	21	152,342,528	1.90
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	3,172,409	0.04
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	126,183	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	3,479	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	295,232	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	266,145,753	3.32
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	425,901,350	5.31
INTEGRITY LIFE INSURANCE COMPANY	74780	21	13,167,256	0.16
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	57,838	0.00
INVESTORS INSURANCE CORPORATION	64939	21	21,848,758	0.27
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	249,672	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	237,076,575	2.96
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	2,835,891	0.04
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	324,093	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	44,881,159	0.56
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	436,772	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	1,891,061	0.02
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	934	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	914,037	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	33,276,423	0.41

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	1,211,709	0.02
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	14,861	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	189,030	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	27	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	145	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	237,372	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	104	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	7,832,219	0.10
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	2,057,913	0.03
LINCOLN BENEFIT LIFE COMPANY	65595	21	126,136,794	1.57
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	118,026	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	150,651	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	454,514,999	5.67
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	1,085,655	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	295,659	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	64,274	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	54,035,441	0.67
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	406,927	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	24,474	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	66,237,081	0.83
METLIFE INVESTORS INSURANCE COMPANY	93513	21	83,171,766	1.04
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	256,010,955	3.19
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	202,894,076	2.53
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	48,000	0.00
MID SOUTH INSURANCE COMPANY	79987	21	3,500	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	225,415	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	128,083,408	1.60
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	10,382	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,636	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	20,588,025	0.26
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	33,800	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,485,808	0.03
MONY LIFE INSURANCE COMPANY	66370	21	1,229,473	0.02
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	13,081,697	0.16
MOTORISTS LIFE INSURANCE COMPANY	66311	21	780	0.00
MTL INSURANCE COMPANY	66427	11	4,404,272	0.05
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	3,467	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	547,583	0.01
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	1,265	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	250	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	317,865	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,000	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,487,903	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	47,453,030	0.59
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	277,329	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	453,951	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	6,770,070	0.08
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	88,414	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	29,587,620	0.37
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	137,303,602	1.71
NEW YORK LIFE INSURANCE COMPANY	66915	22	10,336,444	0.13
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	2,500	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	18,508,214	0.23
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	12,381	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	73,154,220	0.91
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	10,934	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	212,081	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	30,766,422	0.38
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	675	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	14,189	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,398	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	753,044	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	11,389	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	11,230,555	0.14
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	402,848	0.01
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	2,221,997	0.03
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	28,930,130	0.36
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	107,327	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	23,389,010	0.29
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,189,547	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	14,557,615	0.18
PIONEER AMERICAN INSURANCE COMPANY	67873	21	13,830	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	383	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	3,826,188	0.05
PRIMERICA LIFE INSURANCE COMPANY	65919	21	97,266	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	118,793,312	1.48
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	4,264,456	0.05
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	32,793,646	0.41
PRUCO LIFE INSURANCE COMPANY	79227	21	110,248,274	1.37
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	36,943,105	0.46
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	147,781	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	781,174	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,418,232	0.07
RELIASTAR LIFE INSURANCE COMPANY	67105	21	29,348,255	0.37
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	109,700	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	52,774,939	0.66
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	12,251	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	507	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	2,173	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	345,192	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	33,636	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	19,436,476	0.24
SHELTER LIFE INSURANCE COMPANY	65757	21	120,212	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	923,443	0.01
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	3,830	0.00
STANDARD INSURANCE COMPANY	69019	21	3,642,050	0.05
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	124,349	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	1,989,626	0.02
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	32,137	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	34,727,547	0.43
STATE LIFE INSURANCE COMPANY THE	69116	21	1,786,949	0.02
STATE MUTUAL INSURANCE COMPANY	69132	22	3,822	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	127,073,975	1.58
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	704,272	0.01
SURETY LIFE INSURANCE COMPANY	69310	21	47,534	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	9,497,298	0.12
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	323,758,632	4.04
THRIVENT LIFE INSURANCE COMPANY	97721	21	6,034,426	0.08
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	11,705,960	0.15
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	12,563,390	0.16
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	1,847,249	0.02
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	123,971,985	1.55
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	856,712	0.01
TRAVELERS INSURANCE COMPANY THE	87726	21	127,068,118	1.58
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	81,818,062	1.02
TRUSTMARK INSURANCE COMPANY	61425	11	1,002,211	0.01
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	5,580	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	292	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,629	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	11,407,588	0.14
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	9,267	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	4,742	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	36,890	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	4,926	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	11,743	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	200	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	270,988	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	3,177,598	0.04
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	4,778	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	92,502,764	1.15
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	535	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	7,000	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	2,915	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	188,768	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	81	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	60	0.00
USAA LIFE INSURANCE COMPANY	69663	21	7,756,562	0.10
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,500	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	49,829	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	237,309,345	2.96
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	201,564	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	929	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	9,817	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	29,799,308	0.37
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	36,344,531	0.45
WORLD INSURANCE COMPANY	70629	21	14,118	0.00

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**All Companies with a 0 premium are excluded from this report.**



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 25 LINE 2 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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**TOTAL PREMIUMS WRITTEN THIS LINE:** 8,020,486,059

**TOTAL NUMBER OF COMPANIES THIS LINE:** 296

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	704,879	0.30
ACADEMY LIFE INSURANCE COMPANY	60046	21	71,251	0.03
AIG ANNUITY INSURANCE COMPANY	70432	21	151,933	0.07
AIG LIFE INSURANCE COMPANY	66842	21	45,836	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	3,268,808	1.40
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,820	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	12,245,065	5.26
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	656,138	0.28
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	604,546	0.26
AMERITAS LIFE INSURANCE CORP	61301	21	652,797	0.28
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	87,688	0.04
AMERUS LIFE INSURANCE COMPANY	61689	21	4,337,890	1.86
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	80,457	0.03
ASSURITY LIFE INSURANCE COMPANY	71439	21	292,740	0.13
AVIVA LIFE INSURANCE COMPANY	62898	21	762,003	0.33
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	626,643	0.27
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	123,918	0.05
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	32	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	588	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	139	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	61,732	0.03
CITICORP LIFE INSURANCE COMPANY	80322	21	58,237	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	16,675	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	-71	0.00
EMC NATIONAL LIFE COMPANY	62928	21	23,467	0.01
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	518,796	0.22
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	6,121,481	2.63
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	155,157	0.07
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	6,279,956	2.70
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	2,613,941	1.12
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	290,478	0.12
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	2,177,724	0.94
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	530,983	0.23
FORTIS BENEFITS INSURANCE COMPANY	70408	21	1,022,864	0.44
FORTIS INSURANCE COMPANY	69477	21	3,128,811	1.34
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,606,834	1.55

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	51,764	0.02
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	133,825	0.06
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	5,456	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	137,624	0.06
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	6,166,408	2.65
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,412,615	3.61
IDEALIFE INSURANCE COMPANY	97764	21	33	0.00
IDS LIFE INSURANCE COMPANY	65005	21	730,435	0.31
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,472,249	0.63
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	2,205,954	0.95
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,202	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	3,790	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	6,791,279	2.92
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	12,172	0.01
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	3,559,086	1.53
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,335,779	1.00
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	4,670,452	2.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	115,071	0.05
LIBERTY LIFE INSURANCE COMPANY	65323	21	69	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	15,800	0.01
LINCOLN BENEFIT LIFE COMPANY	65595	21	2,612,249	1.12
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	11,865	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	35,000	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	1,048	0.00
METLIFE INVESTORS INSURANCE COMPANY	93513	21	1,653,545	0.71
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	31,160	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	1,686,618	0.72
MINNESOTA LIFE INSURANCE COMPANY	66168	21	1,073,160	0.46
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	35,959	0.02
MTL INSURANCE COMPANY	66427	11	719,611	0.31
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	2,486	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	415,841	0.18
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	38,134,268	16.38
NEW YORK LIFE INSURANCE COMPANY	66915	22	1,425,196	0.61
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	154,541	0.07
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	881,658	0.38
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	618,128	0.27

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	20,143	0.01
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	120,384	0.05
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	34,669	0.01
PEKIN LIFE INSURANCE COMPANY	67628	11	600,637	0.26
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	468,113	0.20
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	8,253	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	10,735,258	4.61
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	574,825	0.25
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	1,354,921	0.58
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,714,594	0.74
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	1,514,116	0.65
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	1,671	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	43,972,952	18.88
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	3,355,528	1.44
RELIASTAR LIFE INSURANCE COMPANY	67105	21	8,917	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	4	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	2,209	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	119,720	0.05
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	2,030,259	0.87
STATE FARM LIFE INSURANCE COMPANY	69108	11	20,567,939	8.83
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	11,253	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	183,159	0.08
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,917,540	1.25
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	107,184	0.05
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	122,995	0.05
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	475,411	0.20
TRAVELERS INSURANCE COMPANY THE	87726	21	1,155,760	0.50
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	987,422	0.42
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	22,419	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	487	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	7,854	0.00
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	294	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	238	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	1,613,700	0.69
UNITED LIFE INSURANCE COMPANY	69973	21	410,707	0.18
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-31,381	-0.01
WEST COAST LIFE INSURANCE COMPANY	70335	21	45,527	0.02

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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**TOTAL PREMIUMS WRITTEN THIS LINE:** 232,873,577

**TOTAL NUMBER OF COMPANIES THIS LINE:** 111

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	63,355,055	4.51
AIG LIFE INSURANCE COMPANY	66842	21	269,724	0.02
ALLSTATE LIFE INSURANCE COMPANY	60186	11	30,000	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	1,577,432	0.11
AMERITAS LIFE INSURANCE CORP	61301	21	1,451,605	0.10
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-989,626	-0.07
BCS LIFE INSURANCE COMPANY	80985	11	389,560	0.03
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	258,499,526	18.40
CONSECO LIFE INSURANCE COMPANY	65900	21	352,952	0.03
CONTINENTAL ASSURANCE COMPANY	62413	11	25,634,073	1.82
COUNTRY LIFE INSURANCE COMPANY	62553	11	32,317,658	2.30
CUNA MUTUAL INSURANCE SOCIETY	62626	22	36,174	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,084,364	0.29
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	20,408,449	1.45
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	807,460	0.06
HARTFORD LIFE INSURANCE COMPANY	88072	21	21,765,164	1.55
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	1,814,825	0.13
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	130,000,000	9.25
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	8,458	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	700,000	0.05
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	79,807	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	2,201,911	0.16
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	378,733	0.03
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	4,559,597	0.32
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	1,148,557	0.08
MINNESOTA LIFE INSURANCE COMPANY	66168	21	109,521	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	27,147	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	2,867,015	0.20
NEW YORK LIFE INSURANCE COMPANY	66915	22	132,000,000	9.40
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	7,000,000	0.50
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	205	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	1,039	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	458,760,706	32.66
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	29	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	4,852,023	0.35
PRUDENTIAL RETIREMENT INS & ANNUITY CO	93629	21	385,369	0.03
RELIASTAR LIFE INSURANCE COMPANY	67105	21	18,652	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 3

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<b>COMPANY NAME</b>	<b>COCODE</b>	<b>COMPANY TYPE</b>	<b>DIRECT PREMIUMS</b>	<b>PERCENT OF TOTAL</b>
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	18,287	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	80,000,000	5.70
STANDARD INSURANCE COMPANY	69019	21	52,871	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	501,669	0.04
SYMETRA LIFE INSURANCE COMPANY	68608	21	2,577,501	0.18
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	82	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	81,821,741	5.82
TRAVELERS INSURANCE COMPANY THE	87726	21	148,522,885	10.57
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-85,664,202	-6.10
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	4,854	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,404,738,852**

**TOTAL NUMBER OF COMPANIES THIS LINE: 47**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	704,879	0.04
ACADEMY LIFE INSURANCE COMPANY	60046	21	71,251	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	63,355,055	3.87
AIG ANNUITY INSURANCE COMPANY	70432	21	151,933	0.01
AIG LIFE INSURANCE COMPANY	66842	21	315,560	0.02
ALLSTATE LIFE INSURANCE COMPANY	60186	11	30,000	0.00
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	3,268,808	0.20
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,820	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	12,245,065	0.75
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	1,577,432	0.10
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	656,138	0.04
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	604,546	0.04
AMERITAS LIFE INSURANCE CORP	61301	21	2,104,402	0.13
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	87,688	0.01
AMERUS LIFE INSURANCE COMPANY	61689	21	4,337,890	0.26
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	80,457	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	292,740	0.02
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-989,626	-0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	762,003	0.05
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	626,643	0.04
BCS LIFE INSURANCE COMPANY	80985	11	389,560	0.02
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	123,918	0.01
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	32	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	588	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	139	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	61,732	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	58,237	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	16,675	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	258,499,526	15.79
CONSECO LIFE INSURANCE COMPANY	65900	21	352,952	0.02
CONTINENTAL ASSURANCE COMPANY	62413	11	25,634,002	1.57
COUNTRY LIFE INSURANCE COMPANY	62553	11	32,317,658	1.97
CUNA MUTUAL INSURANCE SOCIETY	62626	22	36,174	0.00
EMC NATIONAL LIFE COMPANY	62928	21	23,467	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	518,796	0.03
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	6,121,481	0.37

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	155,157	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	6,279,956	0.38
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	2,613,941	0.16
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	290,478	0.02
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	2,177,724	0.13
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	530,983	0.03
FORTIS BENEFITS INSURANCE COMPANY	70408	21	5,107,228	0.31
FORTIS INSURANCE COMPANY	69477	21	3,128,811	0.19
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	20,408,449	1.25
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,606,834	0.22
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	51,764	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	941,285	0.06
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	5,456	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	137,624	0.01
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	6,166,408	0.38
HARTFORD LIFE INSURANCE COMPANY	88072	21	30,177,779	1.84
IDEALIFE INSURANCE COMPANY	97764	21	33	0.00
IDS LIFE INSURANCE COMPANY	65005	21	730,435	0.04
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,472,249	0.09
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	2,205,954	0.13
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,202	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	3,790	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	8,606,104	0.53
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	130,000,000	7.94
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	20,630	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	3,559,086	0.22
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	700,000	0.04
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,415,586	0.15
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	4,670,452	0.29
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	115,071	0.01
LIBERTY LIFE INSURANCE COMPANY	65323	21	69	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	15,800	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	2,612,249	0.16
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	11,865	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	2,236,911	0.14
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	378,733	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	1,048	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METLIFE INVESTORS INSURANCE COMPANY	93513	21	1,653,545	0.10
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	4,559,597	0.28
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	31,160	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	2,835,175	0.17
MINNESOTA LIFE INSURANCE COMPANY	66168	21	1,182,681	0.07
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	35,959	0.00
MTL INSURANCE COMPANY	66427	11	719,611	0.04
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	27,147	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	2,486	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	415,841	0.03
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	2,867,015	0.18
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	38,134,268	2.33
NEW YORK LIFE INSURANCE COMPANY	66915	22	133,425,196	8.15
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	154,541	0.01
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	881,658	0.05
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	7,618,128	0.47
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	20,143	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	120,589	0.01
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	35,708	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	600,637	0.04
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	468,113	0.03
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	8,253	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	10,735,258	0.66
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	574,825	0.04
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	1,354,921	0.08
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	460,475,300	28.12
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	1,514,116	0.09
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	1,700	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	43,972,952	2.69
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	8,207,551	0.50
PRUDENTIAL RETIREMENT INS & ANNUITY CO	93629	21	385,369	0.02
RELIASTAR LIFE INSURANCE COMPANY	67105	21	27,569	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	18,287	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	80,000,000	4.89
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	4	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	2,209	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	119,720	0.01

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 25 LINE 3 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STANDARD INSURANCE COMPANY	69019	21	52,871	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	2,030,259	0.12
STATE FARM LIFE INSURANCE COMPANY	69108	11	20,567,939	1.26
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	501,669	0.03
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	11,253	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	2,760,660	0.17
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,917,540	0.18
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	107,184	0.01
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	123,077	0.01
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	475,411	0.03
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	81,821,741	5.00
TRAVELERS INSURANCE COMPANY THE	87726	21	149,678,646	9.14
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	987,422	0.06
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	22,419	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	487	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	7,854	0.00
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	294	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	238	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	1,613,700	0.10
UNITED LIFE INSURANCE COMPANY	69973	21	410,707	0.03
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-85,664,202	-5.23
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	4,854	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-31,381	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	45,527	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,637,612,430**

**TOTAL NUMBER OF COMPANIES THIS LINE: 135**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 25 LINE 4 COL 1

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,090	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	371,912,604	24.83
HARTFORD LIFE INSURANCE COMPANY	88072	21	130,079,928	8.69
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	310,217	0.02
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	8,353	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	40,726,021	2.72
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	215,482,299	14.39
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	368,413	0.02
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	8,578,439	0.57
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	74,986,061	5.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	161,196,542	10.76
PACIFIC LIFE & ANNUITY COMPANY	97268	21	35,217	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	473,704,674	31.63
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	76,694	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	19,895,117	1.33
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	227,053	0.02

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,497,589,722**

**TOTAL NUMBER OF COMPANIES THIS LINE: 16**

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 25 LINE 4 COL 3

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	116,483	0.01
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	47,901,029	2.25
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	2,000,000	0.09
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	906,950	0.04
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	135,000	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	138,935,875	6.53
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	22,016,448	1.04
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	18,917,875	0.89
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	296,351,699	13.93
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	389,084,047	18.29
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	388,316,941	18.26
MINNESOTA LIFE INSURANCE COMPANY	66168	21	113,028,741	5.31
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	25,882,822	1.22
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	26,533,424	1.25
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	115,245	0.01
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	6,105,644	0.29
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	243,994,668	11.47
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	16,615,668	0.78
NEW YORK LIFE INSURANCE COMPANY	66915	22	37,420,963	1.76
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	898,053	0.04
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	5,610,570	0.26
PACIFIC LIFE INSURANCE COMPANY	67466	21	2,765,547	0.13
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	213,398	0.01
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,794,314	0.08
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	175,637,267	8.26
STANDARD INSURANCE COMPANY	69019	21	11,304,121	0.53
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	154,190,767	7.25
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	231,188	0.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	81,455	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 2,127,106,202**

**TOTAL NUMBER OF COMPANIES THIS LINE: 29**

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 25 LINE 4 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	116,483	0.00
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	47,901,029	1.32
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	2,000,000	0.06
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	906,950	0.03
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,090	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	372,047,604	10.26
HARTFORD LIFE INSURANCE COMPANY	88072	21	269,015,803	7.42
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	310,217	0.01
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	22,016,448	0.61
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	8,353	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	59,643,896	1.65
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	511,833,998	14.12
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	368,413	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	389,084,047	10.73
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	388,316,941	10.71
MINNESOTA LIFE INSURANCE COMPANY	66168	21	113,028,741	3.12
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	25,882,822	0.71
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	35,111,862	0.97
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	115,245	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	81,091,705	2.24
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	405,191,210	11.18
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	16,615,668	0.46
NEW YORK LIFE INSURANCE COMPANY	66915	22	37,420,963	1.03
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	898,053	0.02
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	5,610,570	0.15
PACIFIC LIFE & ANNUITY COMPANY	97268	21	35,217	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	476,470,221	13.15
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	76,694	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	20,108,515	0.55
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,794,314	0.05
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	175,637,267	4.85
STANDARD INSURANCE COMPANY	69019	21	11,304,121	0.31
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	154,190,767	4.25
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	231,188	0.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	81,455	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	227,053	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 25 LINE 4 COL 5

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 3,624,695,923

TOTAL NUMBER OF COMPANIES THIS LINE: 36

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	112,323	0.00
AAA LIFE INSURANCE COMPANY	71854	21	384,313	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	20,920	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,309,441	0.11
ADVANCE INSURANCE COMPANY	83445	21	2,017	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	211,246,003	2.72
AIG CENTENNIAL INSURANCE COMPANY	34789	51	149	0.00
AIG LIFE INSURANCE COMPANY	66842	21	17,659,195	0.23
AIG PREMIER INSURANCE COMPANY	20796	51	225,240	0.00
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	87,912	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,178,024	0.08
ALLSTATE LIFE INSURANCE COMPANY	60186	11	2,466,046	0.03
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	1,876,376	0.02
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	10,333,864	0.13
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	328,275	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	1,610,505	0.02
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	950	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	23,619,941	0.30
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	78,605	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	2,068,656	0.03
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	7,971,256	0.10
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	5,364,739	0.07
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	24,014	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	126,373	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	791,681	0.01
AMERICAN HOME ASSURANCE COMPANY	19380	51	194,036	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	293,459	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	562,277	0.01
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	4,971	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	83,034,283	1.07
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	81,282	0.00
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	4,760,188	0.06
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	450,200	0.01
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	16,737,621	0.22
AMERICAN SECURITY INSURANCE COMPANY	42978	51	4,230	0.00
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	163,723	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	1,784	0.00

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	1,449,943	0.02
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	2,415	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	13,466,513	0.17
AMERITAS LIFE INSURANCE CORP	61301	21	8,957,761	0.12
AMEX ASSURANCE COMPANY	27928	41	4,518,257	0.06
ANTHEM LIFE INSURANCE COMPANY	61069	21	3,724	0.00
ARCH INSURANCE COMPANY	11150	51	602,585	0.01
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	14,050	0.00
AVEMCO INSURANCE COMPANY	10367	51	17,946,563	0.23
BALBOA INSURANCE COMPANY	24813	51	1,748	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	277,494	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	255,277	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	8,802,667	0.11
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	-2	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	82	0.00
BCS INSURANCE COMPANY	38245	51	728,158	0.01
BCS LIFE INSURANCE COMPANY	80985	11	262,170	0.00
BENCHMARK INSURANCE COMPANY	41394	51	236	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,648,366	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	5,473,035	0.07
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,373,824	0.02
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	53,511	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	3,312,007	0.04
CELTIC INSURANCE COMPANY	80799	11	10,569,276	0.14
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	11,945	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	1,097	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	2,801,115	0.04
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	533,276	0.01
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	106,017	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	183,215	0.00
CENTRE INSURANCE COMPANY	34649	51	-235,625	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	5,577,869	0.07
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	11,321	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	43,351	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	18,749,457	0.24
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	553,952	0.01
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,880	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	224,740	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	286,891	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	14,421,297	0.19
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	380,258	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	3,824,160	0.05
COMPBENEFITS INSURANCE COMPANY	60984	21	1,738,719	0.02
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	26,291,032	0.34
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	197,984,696	2.55
CONSECO HEALTH INSURANCE COMPANY	78174	21	23,333,729	0.30
CONSECO INSURANCE COMPANY	60682	11	55,887	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	618,763	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	1,160,575	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	13,268,654	0.17
CONTINENTAL CASUALTY COMPANY	20443	41	100,514,982	1.30
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	29,555	0.00
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,931	0.00
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,039,474	0.05
COUNTRY LIFE INSURANCE COMPANY	62553	11	2,535,553	0.03
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	4,293,978	0.06
CUNA MUTUAL INSURANCE SOCIETY	62626	22	4,748,237	0.06
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	35,343	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	4,885	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	57,943,167	0.75
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,373	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	2,579,547	0.03
EMPLOYERS REINSURANCE CORPORATION	39845	51	5,555,346	0.07
EPIC LIFE INSURANCE COMPANY THE	64149	21	956,888	0.01
FAIRFIELD INSURANCE COMPANY	44784	51	20,411	0.00
FAIRMONT PREMIER INSURANCE COMPANY	25518	51	63,624	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	10,031	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,272,709	0.04
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	41,748	0.00
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	17,550,158	0.23
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	22,999,630	0.30
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	15,276	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	33,929,517	0.44
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	1,653,815	0.02

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	738,568	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	11,714,215	0.15
FORTIS BENEFITS INSURANCE COMPANY	70408	21	68,366,677	0.88
FORTIS INSURANCE COMPANY	69477	21	111,306,665	1.43
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,249,247	0.03
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	3,543	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	2,980	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	19,984,079	0.26
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	56,701	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	1,264,813	0.02
GERBER LIFE INSURANCE COMPANY	70939	21	11,266,148	0.15
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	21,224	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	28,046,334	0.36
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,198	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	17,998	0.00
GREAT AMERICAN INSURANCE COMPANY	16691	51	87,471	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	21,333	0.00
GREAT NORTHERN INSURANCE COMPANY	20303	51	-64,752	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	70,355	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	36,644,254	0.47
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	98,442	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	6,699,713	0.09
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	191,517,825	2.47
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	43,549	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	2,348,795	0.03
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	69,716,703	0.90
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	45,659,595	0.59
HARTFORD LIFE INSURANCE COMPANY	88072	21	5,874,411	0.08
HCC LIFE INSURANCE COMPANY	92711	21	4,400,831	0.06
HCSC INSURANCE SERVICES COMPANY	78611	11	1,853,843	0.02
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	97,105,434	1.25
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	2,466,523,807	31.79
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	8,889,999	0.11
HORACE MANN LIFE INSURANCE COMPANY	64513	11	332,657	0.00
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	412,644	0.01
HOUSTON CASUALTY COMPANY	42374	5Z	109,463	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HUMANA INSURANCE COMPANY	73288	21	569,329,750	7.34
HUMANADENTAL INSURANCE COMPANY	70580	21	29,937,245	0.39
IDS LIFE INSURANCE COMPANY	65005	21	6,545	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	221,295	0.00
ILLINOIS NATIONAL INSURANCE CO	23817	41	6,610	0.00
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	767,173	0.01
INSURANCE COMPANY OF NORTH AMERICA	22713	51	149,574	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	33,053	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	10,208	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	35,169,792	0.45
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	66,302,861	0.85
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	5,820,549	0.08
KANAWHA INSURANCE COMPANY	65110	21	6,968	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	589,878	0.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	605,576	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,179,559	0.03
LIBERTY LIFE INSURANCE COMPANY	65323	21	2,256,336	0.03
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	152	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	57,116,907	0.74
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,746,002	0.10
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	414	0.00
LONDON LIFE REINSURANCE COMPANY	76694	21	129,247	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	10,801	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	179,913	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	703,227	0.01
MAGNA INSURANCE COMPANY	61018	21	11,858	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	8,867	0.00
MEDAMERICA INSURANCE COMPANY	69515	21	332,967	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	1,939,505	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	55,287,463	0.71
MEMBERS LIFE INSURANCE COMPANY	86126	21	341	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	172,642,458	2.23
MIC LIFE INSURANCE CORPORATION	85561	21	18,846	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	17,800,416	0.23
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	36,385,802	0.47
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,730,096	0.04
MMA INSURANCE COMPANY	74209	21	533,883	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	11,428,809	0.15
MONY LIFE INSURANCE COMPANY	66370	21	85,413	0.00
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	89,061	0.00
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	551,902	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	306,940	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	14,060,410	0.18
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	65,480	0.00
NATIONAL CASUALTY COMPANY	11991	51	75,763	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	522	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	169,585	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	1,713,093	0.02
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,316	0.00
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,102,977	0.08
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	1,003,790	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	99,387	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	85,335	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	4,701,512	0.06
NEW YORK LIFE INSURANCE COMPANY	66915	22	11,321,916	0.15
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	27,137,418	0.35
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	24,793	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	18,924	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	5,430,038	0.07
OLD REPUBLIC INSURANCE COMPANY	24147	51	7,368,726	0.09
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,520,609	0.02
OSF HEALTH PLANS INC	60052	11	3,785,834	0.05
OXFORD LIFE INSURANCE COMPANY	76112	21	139,299	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	45,824,432	0.59
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,545,024	0.10
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,823,088	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	3,698,244	0.05
PEKIN LIFE INSURANCE COMPANY	67628	11	33,907,186	0.44
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	4,269,647	0.06
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	35,781,290	0.46
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	192,768	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,836	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,301,303	0.39
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	283,184	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRIMERICA LIFE INSURANCE COMPANY	65919	21	8,263	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	198,871,850	2.56
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	-15,052	0.00
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	410,293	0.01
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	7,680,989	0.10
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	60,722	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	39,767,461	0.51
QBE INSURANCE CORPORATION	39217	51	4,866,969	0.06
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	708,211	0.01
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	716	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	13,317,091	0.17
RELIASTAR LIFE INSURANCE COMPANY	67105	21	23,127,167	0.30
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	259,080	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	3,556,480	0.05
ROCKFORD HEALTH PLANS	60088	11	8,780,998	0.11
S USA LIFE INSURANCE COMPANY INC	60183	21	587	0.00
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	212,119	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	3,741,461	0.05
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	704,454	0.01
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	9,862	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,519,140	0.02
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	136,459	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,021	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	794,397	0.01
SENTRY SELECT INSURANCE COMPANY	21180	51	2,617,541	0.03
SHELTER LIFE INSURANCE COMPANY	65757	21	307,150	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	46,195	0.00
SIRIUS AMERICA INSURANCE COMPANY	35408	51	207,733	0.00
STANDARD INSURANCE COMPANY	69019	21	29,300,240	0.38
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	24,223,264	0.31
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	80,500,654	1.04
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	141	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	13,346,652	0.17
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	32,777,800	0.42
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	71,299	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	21,928,684	0.28
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	1,668,195	0.02

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
THRIVENT LIFE INSURANCE COMPANY	97721	21	336	0.00
TIG INSURANCE COMPANY	25534	51	66,832	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	20,567	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	10,788,626	0.14
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	308,852	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	68,841	0.00
TRUSTMARK INSURANCE COMPANY	61425	11	147,542,061	1.90
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	205,788,332	2.65
U S SPECIALTY INSURANCE COMPANY	29599	51	2,641,453	0.03
ULICO CASUALTY COMPANY	37893	51	29,108	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,270,171	0.08
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	294,227,091	3.79
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	23,082,903	0.30
UNIFIED LIFE INSURANCE COMPANY	11121	21	2,554,501	0.03
UNIMERICA INSURANCE COMPANY	91529	21	525,394	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	954,684	0.01
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	3,435,897	0.04
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	5,377,587	0.07
UNITED AMERICAN INSURANCE COMPANY	92916	21	2,116,376	0.03
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	932,437	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	-46	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	327,732,725	4.22
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	420,090,828	5.41
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	559,559	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	992	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	14,488,026	0.19
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	8,094,430	0.10
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	19,311,308	0.25
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	280,088	0.00
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,278,284	0.02
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	145,581,692	1.88
USAA LIFE INSURANCE COMPANY	69663	21	20,423	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	87,724	0.00
VIRGINIA SURETY COMPANY INC	40827	41	10,638	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	459,666	0.01
WELLMARK COMMUNITY INSURANCE INC	83607	21	3,000	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	3	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 25 LINE 24 COL 1) AND P&C (PAGE 20 LINE 13 COL 1)

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<b>COMPANY NAME</b>	<b>COCODE</b>	<b>COMPANY TYPE</b>	<b>DIRECT PREMIUMS</b>	<b>PERCENT OF TOTAL</b>
WORLD INSURANCE COMPANY	70629	21	810,385	0.01
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,277,855	0.18
<b>TOTAL PREMIUMS WRITTEN THIS LINE:</b>			<b>7,758,413,663</b>	
<b>TOTAL NUMBER OF COMPANIES THIS LINE:</b>			<b>298</b>	

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**All Companies with a 0 premium are excluded from this report.**



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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[DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH \(P 25 L 24.1 C 1\) AND P&C \(P 20 L 15.7 C 1\)](#)

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<b>COMPANY NAME</b>	<b>COCODE</b>	<b>COMPANY TYPE</b>	<b>DIRECT PREMIUMS</b>	<b>PERCENT OF TOTAL</b>
AETNA LIFE INSURANCE COMPANY	60054	21	388,876	0.08
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	486,855,502	96.53
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	16,845,093	3.34
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	283,207	0.06
<b>TOTAL PREMIUMS WRITTEN THIS LINE:</b>			<b>504,372,678</b>	
<b>TOTAL NUMBER OF COMPANIES THIS LINE:</b>			<b>4</b>	

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 25 LINE 24.2 COL 1) AND P&C (PAGE 20 LINE 14 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AIG PREMIER INSURANCE COMPANY	20796	51	5,503	0.01
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	10,882,704	12.70
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	2,395,101	2.80
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	1,687,559	1.97
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	2,652,055	3.10
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	644,272	0.75
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	619,643	0.72
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	380,661	0.44
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	28,015	0.03
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	15,984	0.02
AMERICAN SECURITY INSURANCE COMPANY	42978	51	9,836,244	11.48
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-56,402	-0.07
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	353,521	0.41
BALBOA LIFE INSURANCE COMPANY	68160	21	370,014	0.43
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	145,850	0.17
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	27,275	0.03
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	464,606	0.54
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,086,752	1.27
CENTURION LIFE INSURANCE COMPANY	62383	21	262,961	0.31
CUNA MUTUAL INSURANCE SOCIETY	62626	22	16,914,971	19.74
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	31,637	0.04
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-17	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	1,098,687	1.28
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,137,078	3.66
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,220,528	3.76
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	880,883	1.03
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	1,587	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	79,118	0.09
JMIC LIFE INSURANCE COMPANY	89958	21	619,321	0.72
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,526,061	1.78
LINCOLN BENEFIT LIFE COMPANY	65595	21	-1,024	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	410,674	0.48
MAGNA INSURANCE COMPANY	61018	21	-17,568	-0.02
MERIT LIFE INSURANCE CO	65951	21	5,220,990	6.09
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-60	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	3,940,120	4.60
NORTH AMERICAN INSURANCE COMPANY	68349	21	54,741	0.06

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 25 LINE 24.2 COL 1) AND P&C (PAGE 20 LINE 14 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	693,711	0.81
OLD UNITED LIFE INSURANCE COMPANY	76007	21	80,604	0.09
OXFORD LIFE INSURANCE COMPANY	76112	21	-50,836	-0.06
PEKIN LIFE INSURANCE COMPANY	67628	11	3,072,469	3.59
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	2,847,105	3.32
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-9,092	-0.01
RELIANCE LIFE INSURANCE COMPANY	72613	21	-3	0.00
RESOURCE LIFE INSURANCE COMPANY	61506	11	4,215,590	4.92
SHELTER LIFE INSURANCE COMPANY	65757	21	9,718	0.01
STANDARD GUARANTY INSURANCE COMPANY	42986	51	255,067	0.30
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	436,290	0.51
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	465,297	0.54
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-118,046	-0.14
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	3,984,172	4.65
UNITED LIFE INSURANCE COMPANY	69973	21	287,354	0.34
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	-51,100	-0.06
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	574,034	0.67
USAA LIFE INSURANCE COMPANY	69663	21	2	0.00
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	48,772	0.06
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-33,121	-0.04
ZALE INDEMNITY COMPANY	30325	51	51,357	0.06

**TOTAL PREMIUMS WRITTEN THIS LINE: 85,679,389**

**TOTAL NUMBER OF COMPANIES THIS LINE: 58**

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 25 LINE 24.3 COL 1) AND P&C (PG 20 LINE 15.1 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	158	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	396	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	683	0.02
BANKERS LIFE & CASUALTY COMPANY	61263	11	121,651	3.16
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	206	0.01
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,021	0.03
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	175	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	21,260	0.55
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	767	0.02
CONSECO INSURANCE COMPANY	60682	11	10,243	0.27
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	10,541	0.27
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,382	0.04
EMC NATIONAL LIFE COMPANY	62928	21	6,100	0.16
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	2,546	0.07
GOLDEN RULE INSURANCE COMPANY	62286	11	90,597	2.36
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	506	0.01
HORACE MANN LIFE INSURANCE COMPANY	64513	11	114,884	2.99
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	3,597	0.09
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	278	0.01
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	6,467	0.17
MIC LIFE INSURANCE CORPORATION	85561	21	6,081	0.16
MID SOUTH INSURANCE COMPANY	79987	21	2,159	0.06
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	1,929,587	50.20
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,003	0.03
NATIONAL CASUALTY COMPANY	11991	51	-3,085	-0.08
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	5,029	0.13
PRIMERICA LIFE INSURANCE COMPANY	65919	21	12,101	0.31
PROFESSIONAL INSURANCE COMPANY	68047	21	132	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	7,172	0.19
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,782	0.05
TRAVELERS INSURANCE COMPANY THE	87726	21	719	0.02
TRUSTMARK INSURANCE COMPANY	61425	11	9,768	0.25
UNION BANKERS INSURANCE COMPANY	69701	21	4,106	0.11
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	26,760	0.70
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	972	0.03
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	1,511	0.04
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	1,432,009	37.25

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 25 LINE 24.3 COL 1) AND P&C (PG 20 LINE 15.1 COL 1)

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<b>COMPANY NAME</b>	<b>COCODE</b>	<b>COMPANY TYPE</b>	<b>DIRECT PREMIUMS</b>	<b>PERCENT OF TOTAL</b>
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	7,351	0.19
WORLD INSURANCE COMPANY	70629	21	5,241	0.14
<b>TOTAL PREMIUMS WRITTEN THIS LINE:</b>			<b>3,843,856</b>	
<b>TOTAL NUMBER OF COMPANIES THIS LINE:</b>			<b>39</b>	

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 25 LINE 25.1 COL 1) AND P&C (PG 20 LINE 15.2 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,011,082	1.11
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	108	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	1,555	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	156,186	0.09
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	8,991	0.00
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,085,554	0.60
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	63	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,127	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	27,434	0.02
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	2,324	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	238,246	0.13
AMERITAS LIFE INSURANCE CORP	61301	21	4,034	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	29,202	0.02
ANTHEM LIFE INSURANCE COMPANY	61069	21	106	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	90,050	0.05
ATLANTA LIFE INSURANCE COMPANY	61093	21	191	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	625	0.00
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	4,527,032	2.50
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	11	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	13,893	0.01
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	585	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	109	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	3,789,490	2.10
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,799	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	132,805	0.07
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	786	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	1,849	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,539,160	0.85
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	683	0.00
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,432	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	-1,519	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	22,985	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	9,370,141	5.18
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,869	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	580,744	0.32
CONSECO HEALTH INSURANCE COMPANY	78174	21	17,812	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 25 LINE 25.1 COL 1) AND P&C (PG 20 LINE 15.2 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO INSURANCE COMPANY	60682	11	130	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	2,873	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	2,537	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	557,572	0.31
CROWN LIFE INSURANCE COMPANY	80675	31	185,722	0.10
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	56,922	0.03
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	32,271	0.02
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	8,756	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	3,260	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	966,348	0.53
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	95,894	0.05
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	567,040	0.31
GOLDEN RULE INSURANCE COMPANY	62286	11	10,000	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	1,443	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	239,457	0.13
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	807	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,010,078	3.88
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	69,420	0.04
HARTFORD LIFE INSURANCE COMPANY	88072	21	69,071	0.04
HORACE MANN LIFE INSURANCE COMPANY	64513	11	6,426	0.00
IDS LIFE INSURANCE COMPANY	65005	21	3,449,154	1.91
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	351,975	0.19
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	111,765	0.06
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	39	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	6,543	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	555,510	0.31
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	107,382	0.06
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	1,876	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	14,736	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	490,386	0.27
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	1,243	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	1,553	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	28,268	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	4,876	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	4,622	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	2,297	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	666	0.00

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 25 LINE 25.1 COL 1) AND P&C (PG 20 LINE 15.2 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	10	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,818	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	504,901	0.28
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	71	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	434	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	15,471,044	8.55
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	4,785	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	8,322,698	4.60
MINNESOTA LIFE INSURANCE COMPANY	66168	21	4,681,004	2.59
MONARCH LIFE INSURANCE COMPANY	66265	21	1,176,599	0.65
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	176,760	0.10
MONY LIFE INSURANCE COMPANY	66370	21	5,121,446	2.83
MTL INSURANCE COMPANY	66427	11	119,388	0.07
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	112,227	0.06
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	95	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	64,129	0.04
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,286,132	0.71
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	702	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	356,252	0.20
NEW YORK LIFE INSURANCE COMPANY	66915	22	2,197,883	1.22
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	83,181	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	6,807	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	60	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	34,107,152	18.86
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	341,858	0.19
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	790,302	0.44
OLD AMERICAN INSURANCE COMPANY	67199	21	18,343	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	719,096	0.40
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	22,664,344	12.53
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	370,360	0.20
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	288,775	0.16
PHOENIX LIFE INSURANCE COMPANY	67814	21	137,434	0.08
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	242	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	6,708,795	3.71
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	90,526	0.05
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	19,002,506	10.51
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	533,334	0.29

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 25 LINE 25.1 COL 1) AND P&C (PG 20 LINE 15.2 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	366,212	0.20
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	5,613,430	3.10
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	18,154	0.01
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37,114	0.02
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	284	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	127	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	326	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	750	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	1,481	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	27,421	0.02
SENTRY LIFE INSURANCE COMPANY	68810	21	7,970	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	124	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
STANDARD INSURANCE COMPANY	69019	21	1,738,535	0.96
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	61,549	0.03
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	709	0.00
STATE LIFE INSURANCE COMPANY THE	69116	21	22,789	0.01
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	197,873	0.11
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	561	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	882	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	4,421	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	266,074	0.15
TRUSTMARK INSURANCE COMPANY	61425	11	1,066,763	0.59
UNION BANKERS INSURANCE COMPANY	69701	21	177	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	885,838	0.49
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	10	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	14	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	914	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	107,729	0.06
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	129	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	64,098	0.04
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	12	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	5,991,207	3.31
USAA LIFE INSURANCE COMPANY	69663	21	209,160	0.12
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	11,867	0.01
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	12,017	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 25 LINE 25.1 COL 1) AND P&C (PG 20 LINE 15.2 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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**TOTAL PREMIUMS WRITTEN THIS LINE: 180,863,929**

**TOTAL NUMBER OF COMPANIES THIS LINE: 148**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	172,800	0.01
AF&L INSURANCE COMPANY	35963	21	4,498,412	0.32
AIG LIFE INSURANCE COMPANY	66842	21	1,342,687	0.10
AIG PREMIER INSURANCE COMPANY	20796	51	22,981	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	7,892,546	0.57
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,052	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	54,419	0.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	1,117	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	415	0.00
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	14,456	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	88,847	0.01
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	103,639,637	7.42
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	5,630,580	0.40
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,049,271	0.22
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,401	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	547,049	0.04
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	137,522	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	6,796	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	4,789,118	0.34
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,249,759	0.16
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	788	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	91,898	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	2,222	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	15,398	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	62,430	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	11,740,661	0.84
AMERICAN STATES INSURANCE COMPANY	19704	51	117,669	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	81,693	0.01
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	4,974	0.00
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	110	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	1,874	0.00
AMEX ASSURANCE COMPANY	27928	41	161	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	73	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,520,907	0.11
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,334	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	818,527	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	1,188	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	1,148,569	0.08
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	878,850	0.06
BANKERS LIFE & CASUALTY COMPANY	61263	11	31,264,724	2.24
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	1,970	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	89	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	28,188	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	115,664	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	440	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	183,179	0.01
CELTIC INSURANCE COMPANY	80799	11	359,314	0.03
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	1,477,978	0.11
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	18,195	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,181,780	0.08
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	380,533	0.03
CENTRE LIFE INSURANCE COMPANY	80896	21	48,906	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	16	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,101	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	120,105	0.01
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	493,591	0.04
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	6,615,732	0.47
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	984,105	0.07
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	42,064	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	54	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	703	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	13,214,008	0.95
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	1,619	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	23,975	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	273,012	0.02
CONSECO HEALTH INSURANCE COMPANY	78174	21	15,848,224	1.14
CONSECO INSURANCE COMPANY	60682	11	12,502	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	18,671	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	18,944,853	1.36
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	8,093,332	0.58
CONTINENTAL CASUALTY COMPANY	20443	41	37,223,395	2.67
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	9,543,297	0.68
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	2,193,955	0.16
COUNTRY LIFE INSURANCE COMPANY	62553	11	74,928,340	5.37

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	62626	22	104	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	201,067	0.01
EMC NATIONAL LIFE COMPANY	62928	21	1,813,938	0.13
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	-405	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,816,701	0.13
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,695	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	6,336,276	0.45
FAMILY LIFE INSURANCE COMPANY	63053	21	2,340	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	555,434	0.04
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	23,007	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	46,653	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	53	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,017	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	3,425	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	114,822	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,422,719	0.32
FORTIS INSURANCE COMPANY	69477	21	3,885,246	0.28
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	129,035	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	82,193	0.01
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,677,271	0.12
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	7,973	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	55,386,104	3.97
GERBER LIFE INSURANCE COMPANY	70939	21	60,572	0.00
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	910,512	0.07
GOLDEN RULE INSURANCE COMPANY	62286	11	2,388,857	0.17
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	22,219	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	7,707	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	327,694	0.02
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	25,707	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	4,697,809	0.34
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	59,149	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	255,031	0.02
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	3,126	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	75,568	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	2,724	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	490,452,907	35.14

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HORACE MANN LIFE INSURANCE COMPANY	64513	11	4,699	0.00
HUMANA INSURANCE COMPANY	73288	21	41,636,900	2.98
IDEALIFE INSURANCE COMPANY	97764	21	52,558	0.00
IDS LIFE INSURANCE COMPANY	65005	21	8,641,359	0.62
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	5,681,481	0.41
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	1,673	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	5,796	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	21,860	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	105,713	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	13,382	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	27,674	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	2,947	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	947,797	0.07
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	24,110,644	1.73
KANAWHA INSURANCE COMPANY	65110	21	1,396,687	0.10
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	72,415	0.01
LIBERTY LIFE INSURANCE COMPANY	65323	21	707	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	41	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	43,094	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	51,269	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	52	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	10,164,520	0.73
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,418,510	0.24
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	5,564,251	0.40
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	316,078	0.02
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	347,246	0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	2,012	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	1,953,083	0.14
MEDAMERICA INSURANCE COMPANY	69515	21	360,987	0.03
MEDICO LIFE INSURANCE COMPANY	71471	21	342,687	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	14,474	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	5,679,729	0.41
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	175	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	545	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,634	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	6,617	0.00
MONARCH LIFE INSURANCE COMPANY	66265	21	3,868	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,091,488	0.15
MONY LIFE INSURANCE COMPANY	66370	21	68,728	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	15,380,888	1.10
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	2,834,944	0.20
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	580	0.00
NATIONAL CASUALTY COMPANY	11991	51	3,062	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	329	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	12,182	0.00
NATIONAL STATES INSURANCE COMPANY	60593	21	3,375,958	0.24
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,604,395	0.11
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	960	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	30,022	0.00
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	666	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	3,853,493	0.28
NORTH AMERICAN INSURANCE COMPANY	68349	21	114,870	0.01
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	5,418,035	0.39
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	882,270	0.06
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	32,782	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	75,508	0.01
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	81,508	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	7,950	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	27,967	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,390	0.00
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	2,120,033	0.15
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,401	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	1,997	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	7,877,667	0.56
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,491,247	1.25
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,661,324	0.33
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	600,194	0.04
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	559,754	0.04
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	992,773	0.07
PHOENIX LIFE INSURANCE COMPANY	67814	21	2,004	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	505,656	0.04
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	17,381,115	1.25
PRIMERICA LIFE INSURANCE COMPANY	65919	21	9,677	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	191,229	0.01
PROFESSIONAL INSURANCE COMPANY	68047	21	250,509	0.02
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	714,484	0.05
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	5,937,982	0.43
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	25,995	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	5,328,882	0.38
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,748,904	0.27
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	691,296	0.05
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	48,892	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	117,353	0.01
RESERVE NATIONAL INSURANCE COMPANY	68462	21	7,101,422	0.51
RIGHTCHOICE INSURANCE COMPANY	83640	11	4,280	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	49,038	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	48	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	9,585	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	118	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,831	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,182	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	30,615	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	284,797	0.02
STANDARD INSURANCE COMPANY	69019	21	386,063	0.03
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	9,107,876	0.65
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	22,075,512	1.58
STATE LIFE INSURANCE COMPANY THE	69116	21	1,628,518	0.12
STATE MUTUAL INSURANCE COMPANY	69132	22	6,412,471	0.46
STERLING LIFE INSURANCE COMPANY	77399	11	1,312,854	0.09
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	251,196	0.02
SURETY LIFE INSURANCE COMPANY	69310	21	7,291	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	12,508	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,031,981	0.15
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	461,469	0.03
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	5,763	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,744,599	0.20
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,831,048	0.49
TRAVELERS INSURANCE COMPANY THE	87726	21	4,359,096	0.31
TRUSTMARK INSURANCE COMPANY	61425	11	1,217,448	0.09

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 25 LINE 25.2 COL 1) AND P&C (PG 20 LINE 15.3 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	419	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	96,207,585	6.89
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	8,369,842	0.60
UNIFIED LIFE INSURANCE COMPANY	11121	21	42,194	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,545,296	0.11
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	7,809	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	234,312	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	127,821	0.01
UNITED AMERICAN INSURANCE COMPANY	92916	21	26,418,749	1.89
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	53	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	1,561	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	116,750	0.01
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	87,072	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	92	0.00
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	252,150	0.02
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	797	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	5,394,975	0.39
UNITED WISCONSIN INSURANCE COMPANY	29157	51	-27	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	65,775	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	23	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,075	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	7,926,552	0.57
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,571	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,565,352	0.11
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	90,356	0.01
VETERANS LIFE INSURANCE COMPANY	81027	11	176,702	0.01
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	12,139,094	0.87
WEST COAST LIFE INSURANCE COMPANY	70335	21	1,147	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,516,793	0.11
WESTWARD LIFE INSURANCE COMPANY	78301	21	358,882	0.03
WORLD INSURANCE COMPANY	70629	21	548,571	0.04

**TOTAL PREMIUMS WRITTEN THIS LINE: 1,395,824,485**

**TOTAL NUMBER OF COMPANIES THIS LINE: 253**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P25 L25.3 C1) AND P&C (P20 L15.4 C1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	353,311	0.54
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	41	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	27,344,925	41.99
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	2,433	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,371	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	138,489	0.21
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	189,278	0.29
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	439	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	3,994,790	6.13
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	5,772	0.01
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	15,381	0.02
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	147,490	0.23
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	7,045	0.01
CELTIC INSURANCE COMPANY	80799	11	42,185	0.06
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	7,346	0.01
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	4,593	0.01
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	637	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	12,902	0.02
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	792	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	205	0.00
CONSECO INSURANCE COMPANY	60682	11	122	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	80,824	0.12
CONTINENTAL CASUALTY COMPANY	20443	41	500	0.00
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	4,939,694	7.59
COUNTRY LIFE INSURANCE COMPANY	62553	11	165,686	0.25
EMC NATIONAL LIFE COMPANY	62928	21	45,053	0.07
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	672	0.00
FORTIS INSURANCE COMPANY	69477	21	1,151,930	1.77
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	425,911	0.65
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	182,518	0.28
HARTFORD LIFE INSURANCE COMPANY	88072	21	184	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	411	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	35	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	12,851	0.02
KANAWHA INSURANCE COMPANY	65110	21	83,260	0.13
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	16,402	0.03
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	24,198	0.04

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P25 L25.3 C1) AND P&C (P20 L15.4 C1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	7,342	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	59,531	0.09
MEDICO LIFE INSURANCE COMPANY	71471	21	18,878	0.03
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	28,211	0.04
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	171,207	0.26
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	21,277	0.03
MONARCH LIFE INSURANCE COMPANY	66265	21	24,950	0.04
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,012	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	229,900	0.35
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	133,857	0.21
NATIONAL CASUALTY COMPANY	11991	51	1,892	0.00
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	139	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	577,486	0.89
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	41,307	0.06
OLD AMERICAN INSURANCE COMPANY	67199	21	19,915	0.03
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	7,804	0.01
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	2,469	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	60,681	0.09
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	1,772	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	164,889	0.25
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	1,843,025	2.83
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	107,923	0.17
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	339	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	326,959	0.50
SHELTER LIFE INSURANCE COMPANY	65757	21	71,006	0.11
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	15,350	0.02
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	19,191,761	29.47
TRAVELERS INSURANCE COMPANY THE	87726	21	9,160	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	1,072,088	1.65
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	840	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	1,967	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	149,106	0.23
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	84,735	0.13
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	163,718	0.25
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,901	0.00
WORLD INSURANCE COMPANY	70629	21	1,102,333	1.69

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P25 L25.3 C1) AND P&C (P20 L15.4 C1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 65,119,406

TOTAL NUMBER OF COMPANIES THIS LINE: 73

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P25 LINE 25.4 COL 1 ) AND P&C (P20 LINE 15.5 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ALLSTATE LIFE INSURANCE COMPANY	60186	11	4,065	0.02
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	779	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	2,199	0.01
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	56	0.00
AMERICAN HOME ASSURANCE COMPANY	19380	51	22,488	0.10
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	32	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	65	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	699	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	674	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	34,147	0.15
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	62	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	2,735	0.01
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	20,313	0.09
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	162	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	31,477	0.13
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	12	0.00
CONSECO INSURANCE COMPANY	60682	11	7,469	0.03
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	43,826	0.19
COUNTRY LIFE INSURANCE COMPANY	62553	11	31	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,095	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	3,307	0.01
FEDERAL INSURANCE COMPANY	20281	51	11,081	0.05
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	-368	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	104	0.00
FORTIS INSURANCE COMPANY	69477	21	24	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	50,279	0.21
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	20,677	0.09
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	187	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	207,025	0.88
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	223	0.00
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	77	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,863,536	12.20
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	392	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	213	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	166	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	793	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P25 LINE 25.4 COL 1 ) AND P&C (P20 LINE 15.5 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIBERTY LIFE INSURANCE COMPANY	65323	21	51	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	46,032	0.20
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	19,261	0.08
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	72	0.00
MERIT LIFE INSURANCE CO	65951	21	645,574	2.75
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-8	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	25,179	0.11
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	568,753	2.42
NATIONAL CASUALTY COMPANY	11991	51	43,235	0.18
OLD AMERICAN INSURANCE COMPANY	67199	21	4,156	0.02
OLD REPUBLIC INSURANCE COMPANY	24147	51	2,353,974	10.03
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	1,767	0.01
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	122	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	90,385	0.39
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	3,977	0.02
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,747	0.02
SEARS LIFE INSURANCE COMPANY	69914	21	339	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	52	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	270	0.00
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,295	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	792	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	8,610	0.04
TIG INSURANCE COMPANY	25534	51	-114	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	990	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	13,098	0.06
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	131	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	-594	0.00
VIRGINIA SURETY COMPANY INC	40827	41	16,306,432	69.48
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	90	0.00

**TOTAL PREMIUMS WRITTEN THIS LINE: 23,470,600**

**TOTAL NUMBER OF COMPANIES THIS LINE: 67**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P25 LINE 25.5 COL 1 ) AND P&C (PAGE 20 LINE 15.6 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	11,427	0.00
AIG LIFE INSURANCE COMPANY	66842	21	384	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	514,701	0.08
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	1,059	0.00
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	1,016	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	12,256,482	1.94
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,268	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	2,647	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	456,535	0.07
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	268	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	15	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	6,866	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	10,247	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	-2	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	65,330	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	8	0.00
ARCH INSURANCE COMPANY	11150	51	5,327	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	25,974	0.00
ATLANTA LIFE INSURANCE COMPANY	61093	21	843	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	19,071	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	6,787	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	35,863	0.01
CAPITOL INDEMNITY CORPORATION	10472	51	14,638	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	23,555	0.00
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	7,877	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	522	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	6,484	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	8,582	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	3,457	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	390,423	0.06
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,759	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	8,256	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	52,645	0.01
CONSECO INSURANCE COMPANY	60682	11	13,000	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	442	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	4,897	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P25 LINE 25.5 COL 1 ) AND P&C (PAGE 20 LINE 15.6 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COUNTRY LIFE INSURANCE COMPANY	62553	11	-1,979	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	904,066	0.14
EMC NATIONAL LIFE COMPANY	62928	21	72	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	368,677	0.06
EPIC LIFE INSURANCE COMPANY THE	64149	21	13,801	0.00
FAIRMONT PREMIER INSURANCE COMPANY	25518	51	242,322	0.04
FAMILY LIFE INSURANCE COMPANY	63053	21	1,612	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	32,597	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	95,258	0.02
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	36,120	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	304,760	0.05
FORTIS INSURANCE COMPANY	69477	21	6,942,163	1.10
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	46,613	0.01
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	54	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	7,593,191	1.20
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	10,117	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	1,740,835	0.28
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	549,465,226	87.01
HUMANA INSURANCE COMPANY	73288	21	10,694	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	10,875	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	656	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,292	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	121	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,362	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	179	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,499	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	1,825	0.00
MARKEL INSURANCE COMPANY	38970	41	1,887,438	0.30
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	507	0.00
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	26,654	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	103,099	0.02
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	61,163	0.01
NATIONAL CASUALTY COMPANY	11991	51	-171	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	3,120	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	8,515	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,063	0.00

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P25 LINE 25.5 COL 1 ) AND P&C (PAGE 20 LINE 15.6 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	38,632	0.01
OLD AMERICAN INSURANCE COMPANY	67199	21	7,027	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	438,819	0.07
PEKIN LIFE INSURANCE COMPANY	67628	11	26,984,535	4.27
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	464	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	10,181	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	934,797	0.15
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	224,259	0.04
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	349	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	6	0.00
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	77,021	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	801,573	0.13
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	3,058	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	105,387	0.02
SBLI USA MUTUAL LIFE INS CO INC	60176	22	853	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	109,818	0.02
SENTRY LIFE INSURANCE COMPANY	68810	21	1,019	0.00
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	2,923	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	3,137,186	0.50
STATE MUTUAL INSURANCE COMPANY	69132	22	4,018	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	13,283,333	2.10
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	94	0.00
TIG INSURANCE COMPANY	25534	51	1,050,362	0.17
TRAVELERS INSURANCE COMPANY THE	87726	21	7,677	0.00
TRUSTMARK INSURANCE COMPANY	61425	11	25,436	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	37,419	0.01
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	43,550	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	215,490	0.03
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	835	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	1,716	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	1,058	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	-2,913	0.00
VIRGINIA SURETY COMPANY INC	40827	41	-4,776	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	36	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	20,023	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	2,766	0.00
WORLD INSURANCE COMPANY	70629	21	26,126	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P25 LINE 25.5 COL 1 ) AND P&C (PAGE 20 LINE 15.6 COL 1)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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**TOTAL PREMIUMS WRITTEN THIS LINE:** 631,468,617

**TOTAL NUMBER OF COMPANIES THIS LINE:** 111

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	172,800	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	364,738	0.02
AF&L INSURANCE COMPANY	35963	21	4,498,412	0.20
AIG LIFE INSURANCE COMPANY	66842	21	1,343,071	0.06
AIG PREMIER INSURANCE COMPANY	20796	51	22,981	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	7,892,546	0.34
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,012,134	0.09
ALLSTATE LIFE INSURANCE COMPANY	60186	11	58,484	0.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	2,005	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	1,555	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	514,701	0.02
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	157,660	0.01
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	15,472	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	41	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	12,345,329	0.54
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	103,639,637	4.51
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	32,977,704	1.44
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,050,539	0.13
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,401	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	561,176	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,223,076	0.05
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	6,859	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	4,790,245	0.21
AMERICAN HOME ASSURANCE COMPANY	19380	51	22,488	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,252,130	0.10
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	32	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	456,535	0.02
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	268	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	803	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	264,687	0.01
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	189,278	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	2,222	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	15,837	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	72,677	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	-2	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	15,803,170	0.69

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN STATES INSURANCE COMPANY	19704	51	117,669	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	81,693	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	248,992	0.01
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	110	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	4,034	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	31,076	0.00
AMEX ASSURANCE COMPANY	27928	41	161	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	187	0.00
ARCH INSURANCE COMPANY	11150	51	5,327	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,636,931	0.07
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,034	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,334	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	818,527	0.04
AVIVA LIFE INSURANCE COMPANY	62898	21	1,813	0.00
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	5,690,982	0.25
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	19,082	0.00
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	878,850	0.04
BANKERS LIFE & CASUALTY COMPANY	61263	11	31,286,103	1.36
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	2,555	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	3,965,168	0.17
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	115,664	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	36,977	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	192,023	0.01
CANADA LIFE ASSURANCE COMPANY THE	80659	31	132,805	0.01
CAPITOL INDEMNITY CORPORATION	10472	51	14,638	0.00
CELTIC INSURANCE COMPANY	80799	11	401,499	0.02
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	23,555	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	1,519,471	0.07
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	18,195	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,187,159	0.05
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	7,877	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	383,603	0.02
CENTRE LIFE INSURANCE COMPANY	80896	21	1,600,968	0.07
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	16	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	7,585	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	120,105	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	8,582	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	499,783	0.02
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	390,423	0.02
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	6,618,174	0.29
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	985,537	0.04
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	20,313	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	41,337	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	162	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	54	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	23,688	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	22,624,087	0.99
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	8,500	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	76,619	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	853,756	0.04
CONSECO HEALTH INSURANCE COMPANY	78174	21	15,866,035	0.69
CONSECO INSURANCE COMPANY	60682	11	33,222	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	21,986	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	19,030,574	0.83
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	8,093,332	0.35
CONTINENTAL ASSURANCE COMPANY	62413	11	2,537	0.00
CONTINENTAL CASUALTY COMPANY	20443	41	37,223,895	1.62
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	14,526,817	0.63
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	2,193,955	0.10
COUNTRY LIFE INSURANCE COMPANY	62553	11	75,649,650	3.29
CROWN LIFE INSURANCE COMPANY	80675	31	185,722	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	104	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	257,989	0.01
DESTINY HEALTH INSURANCE COMPANY	89003	11	904,066	0.04
EMC NATIONAL LIFE COMPANY	62928	21	1,859,064	0.08
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	368,677	0.02
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	-405	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	13,801	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,816,701	0.08
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,695	0.00
FAIRMONT PREMIER INSURANCE COMPANY	25518	51	242,322	0.01
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	6,336,276	0.28

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAMILY LIFE INSURANCE COMPANY	63053	21	3,952	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,095	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	587,705	0.03
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	67,667	0.00
FEDERAL INSURANCE COMPANY	20281	51	11,081	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	144,803	0.01
FEDERATED LIFE INSURANCE COMPANY	63258	21	966,348	0.04
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	36,173	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	98,583	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	3,425	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	114,822	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,727,582	0.21
FORTIS INSURANCE COMPANY	69477	21	11,979,364	0.52
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	129,035	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	82,193	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,774,162	0.08
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	595,744	0.03
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	55,386,291	2.41
GERBER LIFE INSURANCE COMPANY	70939	21	267,597	0.01
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	910,735	0.04
GOLDEN RULE INSURANCE COMPANY	62286	11	9,992,048	0.44
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	32,413	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	7,707	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	327,694	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	1,443	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	265,164	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	9,728,898	0.42
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	59,149	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,447,627	0.32
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	72,546	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	75,568	0.00
HARTFORD LIFE INSURANCE COMPANY	88072	21	71,979	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	1,039,918,134	45.28
HORACE MANN LIFE INSURANCE COMPANY	64513	11	11,125	0.00
HUMANA INSURANCE COMPANY	73288	21	41,647,594	1.81

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
IDEALIFE INSURANCE COMPANY	97764	21	52,558	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,090,513	0.53
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	6,044,331	0.26
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	113,830	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	252	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	5,796	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	21,860	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	113,323	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	569,093	0.02
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	135,056	0.01
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,823	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	977,676	0.04
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	24,601,030	1.07
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	1,243	0.00
KANAWHA INSURANCE COMPANY	65110	21	1,479,947	0.06
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	91,284	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	28,268	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	4,876	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	6,742	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	2,517	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	43,760	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	51,279	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	46,032	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	52	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	10,187,098	0.44
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,418,510	0.15
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	5,564,251	0.24
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	847,074	0.04
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	347,246	0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	9,425	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	434	0.00
MARKEL INSURANCE COMPANY	38970	41	1,887,438	0.08
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	17,483,658	0.76
MEDAMERICA INSURANCE COMPANY	69515	21	360,987	0.02
MEDICO LIFE INSURANCE COMPANY	71471	21	361,565	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	47,470	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MERIT LIFE INSURANCE CO	65951	21	645,574	0.03
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	14,174,141	0.62
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	26,654	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	21,452	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	537	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,634	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	4,687,620	0.20
MONARCH LIFE INSURANCE COMPANY	66265	21	1,205,417	0.05
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,398,538	0.10
MONY LIFE INSURANCE COMPANY	66370	21	5,190,174	0.23
MTL INSURANCE COMPANY	66427	11	119,388	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	16,352,931	0.71
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	2,968,896	0.13
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	580	0.00
NATIONAL CASUALTY COMPANY	11991	51	48,018	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	67,578	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	12,182	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,286,132	0.06
NATIONAL STATES INSURANCE COMPANY	60593	21	3,375,958	0.15
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,604,395	0.07
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	960	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	30,022	0.00
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	1,507	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	356,252	0.02
NEW YORK LIFE INSURANCE COMPANY	66915	22	6,051,376	0.26
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	83,181	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	15,322	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	114,930	0.01
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,063	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	5,418,035	0.24
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	35,605,540	1.55
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	415,947	0.02
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	865,810	0.04
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	130,949	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	7,950	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	2,353,974	0.10

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	438,819	0.02
OXFORD LIFE INSURANCE COMPANY	76112	21	27,967	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,390	0.00
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	2,120,033	0.09
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	720,497	0.03
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	22,666,341	0.99
PEKIN LIFE INSURANCE COMPANY	67628	11	34,862,202	1.52
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	378,164	0.02
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,491,247	0.76
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,953,032	0.22
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	600,194	0.03
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	559,754	0.02
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	1,002,954	0.04
PHOENIX LIFE INSURANCE COMPANY	67814	21	139,437	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	505,656	0.02
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	18,378,602	0.80
PRIMERICA LIFE INSURANCE COMPANY	65919	21	9,677	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	7,124,405	0.31
PROFESSIONAL INSURANCE COMPANY	68047	21	250,509	0.01
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	806,782	0.04
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	25,196,111	1.10
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	559,329	0.02
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	7,538,126	0.33
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,825,925	0.17
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	7,218,199	0.31
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	70,443	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,747	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37,151	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	117,637	0.01
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	105,387	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	7,428,508	0.32
RIGHTCHOICE INSURANCE COMPANY	83640	11	4,280	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	853	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	49,038	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	339	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	426	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	270	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	10,335	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	1,599	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	29,252	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	109,818	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	10,171	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	101,621	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	124	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	284,797	0.01
STANDARD INSURANCE COMPANY	69019	21	2,124,598	0.09
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	9,188,993	0.40
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	709	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	44,405,251	1.93
STATE LIFE INSURANCE COMPANY THE	69116	21	1,651,307	0.07
STATE MUTUAL INSURANCE COMPANY	69132	22	6,416,489	0.28
STERLING LIFE INSURANCE COMPANY	77399	11	14,596,187	0.64
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	457,773	0.02
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	561	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	882	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	7,291	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	12,508	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,031,981	0.09
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	461,469	0.02
TIG INSURANCE COMPANY	25534	51	1,050,248	0.05
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	6,753	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,744,599	0.12
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,835,469	0.30
TRAVELERS INSURANCE COMPANY THE	87726	21	4,655,105	0.20
TRUSTMARK INSURANCE COMPANY	61425	11	3,381,735	0.15
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	1,259	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	96,207,585	4.19
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	8,369,842	0.36
UNIFIED LIFE INSURANCE COMPANY	11121	21	42,194	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,545,473	0.07
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	893,647	0.04

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P25 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	271,741	0.01
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	127,821	0.01
UNITED AMERICAN INSURANCE COMPANY	92916	21	26,418,749	1.15
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	43,550	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	66	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	1,561	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	335,121	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	107,729	0.00
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	87,072	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	150,033	0.01
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	252,150	0.01
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	2,642	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	5,544,866	0.24
UNITED WISCONSIN INSURANCE COMPANY	29157	51	-27	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	65,906	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	35	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,075	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	14,077,971	0.61
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,571	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,774,512	0.08
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	90,356	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	176,702	0.01
VIRGINIA SURETY COMPANY INC	40827	41	16,301,656	0.71
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	12,153,898	0.53
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,170	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,531,666	0.07
WESTWARD LIFE INSURANCE COMPANY	78301	21	358,882	0.02
WORLD INSURANCE COMPANY	70629	21	1,677,030	0.07

**TOTAL PREMIUMS WRITTEN THIS LINE: 2,296,747,035**

**TOTAL NUMBER OF COMPANIES THIS LINE: 324**

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**All Companies with a 0 premium are excluded from this report.**

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	112,323	0.00
AAA LIFE INSURANCE COMPANY	71854	21	557,113	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	20,920	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,309,441	0.08
ADVANCE INSURANCE COMPANY	83445	21	2,017	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	211,999,617	1.99
AF&L INSURANCE COMPANY	35963	21	4,498,412	0.04
AIG CENTENNIAL INSURANCE COMPANY	34789	51	149	0.00
AIG LIFE INSURANCE COMPANY	66842	21	19,002,266	0.18
AIG PREMIER INSURANCE COMPANY	20796	51	253,724	0.00
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	87,912	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	14,070,570	0.13
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,012,134	0.02
ALLSTATE LIFE INSURANCE COMPANY	60186	11	2,524,530	0.02
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	2,005	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	1,877,931	0.02
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	10,333,864	0.10
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	11,725,680	0.11
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	4,163,266	0.04
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	15,472	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	991	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	35,965,270	0.34
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	103,718,242	0.97
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	35,046,360	0.33
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	11,021,795	0.10
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,401	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	7,052,298	0.07
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	561,176	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,247,090	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	2,785,287	0.03
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	6,226,197	0.06
AMERICAN HOME ASSURANCE COMPANY	19380	51	216,524	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,545,589	0.02
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	562,277	0.01
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	32	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	456,535	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	5,129	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	83,034,551	0.78
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	803	0.00
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	619,643	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	727,026	0.01
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	4,949,466	0.05
AMERICAN NETWORK INSURANCE COMPANY	81078	21	2,222	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	16,520	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	522,877	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	28,013	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	32,556,775	0.31
AMERICAN SECURITY INSURANCE COMPANY	42978	51	9,840,474	0.09
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	163,723	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-54,618	0.00
AMERICAN STATES INSURANCE COMPANY	19704	51	117,669	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	81,693	0.00
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	1,449,943	0.01
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	2,415	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	14,069,026	0.13
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	110	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	8,961,795	0.08
AMERUS LIFE INSURANCE COMPANY	61689	21	31,076	0.00
AMEX ASSURANCE COMPANY	27928	41	4,518,418	0.04
ANTHEM LIFE INSURANCE COMPANY	61069	21	3,911	0.00
ARCH INSURANCE COMPANY	11150	51	607,912	0.01
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,636,931	0.02
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,034	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	15,384	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	818,527	0.01
AVEMCO INSURANCE COMPANY	10367	51	17,946,563	0.17
AVIVA LIFE INSURANCE COMPANY	62898	21	1,813	0.00
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	5,690,982	0.05
BALBOA INSURANCE COMPANY	24813	51	1,748	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	647,508	0.01
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	420,208	0.00
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	878,850	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	40,210,421	0.38

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	2,761	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	-2	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	82	0.00
BCS INSURANCE COMPANY	38245	51	728,158	0.01
BCS LIFE INSURANCE COMPANY	80985	11	262,170	0.00
BENCHMARK INSURANCE COMPANY	41394	51	236	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	3,965,168	0.04
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,648,366	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	5,588,699	0.05
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,410,801	0.01
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	53,511	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	192,023	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	3,444,812	0.03
CAPITOL INDEMNITY CORPORATION	10472	51	14,638	0.00
CELTIC INSURANCE COMPANY	80799	11	10,970,775	0.10
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	35,500	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	28,372	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	4,320,586	0.04
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	18,195	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	2,186,062	0.02
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,200,646	0.01
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	566,818	0.01
CENTRE INSURANCE COMPANY	34649	51	-235,625	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,600,968	0.02
CENTURION LIFE INSURANCE COMPANY	62383	21	262,961	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	16	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	5,585,454	0.05
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	120,105	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	8,582	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	511,279	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	43,351	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	19,139,880	0.18
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	7,172,126	0.07
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	987,417	0.01
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	245,053	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	41,337	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	287,053	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	54	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	23,688	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	37,066,644	0.35
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	8,500	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	457,644	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	3,824,160	0.04
COMPBENEFITS INSURANCE COMPANY	60984	21	1,738,719	0.02
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	26,291,032	0.25
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	198,838,452	1.87
CONSECO HEALTH INSURANCE COMPANY	78174	21	39,199,764	0.37
CONSECO INSURANCE COMPANY	60682	11	99,352	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	21,986	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	19,649,337	0.18
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	8,093,332	0.08
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	1,160,575	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	13,271,191	0.12
CONTINENTAL CASUALTY COMPANY	20443	41	137,738,877	1.29
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	14,566,913	0.14
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	2,197,269	0.02
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,039,474	0.04
COUNTRY LIFE INSURANCE COMPANY	62553	11	78,185,203	0.73
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	4,293,978	0.04
CROWN LIFE INSURANCE COMPANY	80675	31	185,722	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	21,663,312	0.20
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	257,989	0.00
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	35,343	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	4,885	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	58,847,233	0.55
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,373	0.00
EMC NATIONAL LIFE COMPANY	62928	21	1,865,163	0.02
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	2,948,224	0.03
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	-405	0.00
EMPLOYERS REINSURANCE CORPORATION	39845	51	5,555,346	0.05
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	31,637	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	970,689	0.01

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,816,701	0.02
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,695	0.00
FAIRFIELD INSURANCE COMPANY	44784	51	20,411	0.00
FAIRMONT PREMIER INSURANCE COMPANY	25518	51	305,946	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	6,336,276	0.06
FAMILY LIFE INSURANCE COMPANY	63053	21	3,952	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,095	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	587,705	0.01
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	80,227	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,283,790	0.03
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	186,551	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	966,348	0.01
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	17,550,158	0.16
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	23,035,803	0.22
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	1,098,687	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	113,859	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	33,929,517	0.32
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	1,653,815	0.02
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	3,425	0.00
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	738,568	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	11,829,037	0.11
FORTIS BENEFITS INSURANCE COMPANY	70408	21	73,094,259	0.69
FORTIS INSURANCE COMPANY	69477	21	123,286,030	1.16
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,378,282	0.02
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	3,992	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	85,173	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	19,984,079	0.19
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,830,863	0.02
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	595,744	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	56,651,104	0.53
GERBER LIFE INSURANCE COMPANY	70939	21	11,533,745	0.11
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	931,959	0.01
GOLDEN RULE INSURANCE COMPANY	62286	11	38,128,979	0.36
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	32,413	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,704	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	17,998	0.00

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GRANGE LIFE INSURANCE COMPANY	71218	21	7,707	0.00
GREAT AMERICAN INSURANCE COMPANY	16691	51	87,471	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	349,027	0.00
GREAT NORTHERN INSURANCE COMPANY	20303	51	-64,752	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	70,355	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	36,645,697	0.34
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	363,606	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	19,565,689	0.18
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	59,149	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	198,965,452	1.87
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	43,549	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	2,348,795	0.02
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	69,789,249	0.66
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	75,568	0.00
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	45,659,595	0.43
HARTFORD LIFE INSURANCE COMPANY	88072	21	5,946,390	0.06
HCC LIFE INSURANCE COMPANY	92711	21	4,400,831	0.04
HCSC INSURANCE SERVICES COMPANY	78611	11	1,853,843	0.02
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	97,105,434	0.91
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,993,297,443	37.50
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	8,889,999	0.08
HORACE MANN LIFE INSURANCE COMPANY	64513	11	458,666	0.00
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,633,172	0.03
HOUSTON CASUALTY COMPANY	42374	5Z	109,463	0.00
HUMANA INSURANCE COMPANY	73288	21	610,977,343	5.74
HUMANADENTAL INSURANCE COMPANY	70580	21	29,937,245	0.28
IDEALIFE INSURANCE COMPANY	97764	21	52,558	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,097,058	0.11
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	6,265,626	0.06
ILLINOIS NATIONAL INSURANCE CO	23817	41	6,610	0.00
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	767,173	0.01
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	113,830	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	881,669	0.01
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	252	0.00
INSURANCE COMPANY OF NORTH AMERICA	22713	51	149,574	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	33,053	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	1,587	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	84,914	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	21,860	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	127,128	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	35,738,885	0.34
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	135,056	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,823	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	619,321	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	67,280,537	0.63
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	30,421,579	0.29
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	1,243	0.00
KANAWHA INSURANCE COMPANY	65110	21	1,486,915	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	681,162	0.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	633,844	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,184,435	0.02
LIBERTY LIFE INSURANCE COMPANY	65323	21	2,263,078	0.02
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	2,517	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	43,912	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	51,557	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	57,169,405	0.54
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	52	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	19,459,161	0.18
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,417,486	0.03
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	5,564,251	0.05
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	847,489	0.01
LONDON LIFE REINSURANCE COMPANY	76694	21	129,247	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	358,047	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	179,913	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,123,326	0.01
MAGNA INSURANCE COMPANY	61018	21	-5,710	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	434	0.00
MARKEL INSURANCE COMPANY	38970	41	1,887,438	0.02
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	17,492,525	0.16
MEDAMERICA INSURANCE COMPANY	69515	21	693,953	0.01
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	1,939,505	0.02
MEDICO LIFE INSURANCE COMPANY	71471	21	361,565	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	55,334,933	0.52

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MEMBERS LIFE INSURANCE COMPANY	86126	21	341	0.00
MERIT LIFE INSURANCE CO	65951	21	5,866,564	0.06
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	186,816,599	1.75
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	26,654	0.00
MIC LIFE INSURANCE CORPORATION	85561	21	24,927	0.00
MID SOUTH INSURANCE COMPANY	79987	21	2,159	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	17,821,808	0.17
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	537	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	36,385,802	0.34
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,634	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	11,357,837	0.11
MMA INSURANCE COMPANY	74209	21	533,883	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,205,417	0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	13,827,347	0.13
MONY LIFE INSURANCE COMPANY	66370	21	5,275,587	0.05
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	89,061	0.00
MTL INSURANCE COMPANY	66427	11	119,388	0.00
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	551,902	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	306,940	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	49,188,020	0.46
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	2,968,896	0.03
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	67,063	0.00
NATIONAL CASUALTY COMPANY	11991	51	120,696	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	522	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	237,163	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	1,725,275	0.02
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,316	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,286,132	0.01
NATIONAL STATES INSURANCE COMPANY	60593	21	3,375,958	0.03
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,604,395	0.02
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,103,937	0.06
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	1,038,841	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	100,894	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	85,335	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	5,057,764	0.05
NEW YORK LIFE INSURANCE COMPANY	66915	22	17,373,292	0.16
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	83,181	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	27,137,418	0.25
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	40,115	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	188,595	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,063	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	5,418,035	0.05
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	41,035,578	0.39
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	415,947	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	865,810	0.01
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	130,949	0.00
OLD RELIANCE INSURANCE COMPANY	67253	21	7,950	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	9,722,700	0.09
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	2,653,139	0.02
OLD UNITED LIFE INSURANCE COMPANY	76007	21	80,604	0.00
OSF HEALTH PLANS INC	60052	11	3,785,834	0.04
OXFORD LIFE INSURANCE COMPANY	76112	21	116,430	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,390	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	45,824,432	0.43
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,545,024	0.07
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	2,120,033	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	2,543,586	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	26,364,585	0.25
PEKIN LIFE INSURANCE COMPANY	67628	11	71,841,857	0.67
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	378,164	0.00
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,491,247	0.16
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,953,032	0.05
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	4,869,840	0.05
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	36,341,044	0.34
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	1,195,722	0.01
PHOENIX LIFE INSURANCE COMPANY	67814	21	141,274	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,301,303	0.28
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	505,656	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	18,661,786	0.18
PRIMERICA LIFE INSURANCE COMPANY	65919	21	30,041	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	205,996,256	1.93
PROFESSIONAL INSURANCE COMPANY	68047	21	250,641	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,638,835	0.03

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	410,293	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	32,884,272	0.31
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	620,051	0.01
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	47,296,495	0.44
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,825,925	0.04
QBE INSURANCE CORPORATION	39217	51	4,866,969	0.05
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	7,926,410	0.07
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	71,159	0.00
RELIANCE LIFE INSURANCE COMPANY	72613	21	-3	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	13,322,837	0.13
RELIASTAR LIFE INSURANCE COMPANY	67105	21	23,164,317	0.22
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	376,717	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	105,387	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	10,984,988	0.10
RESOURCE LIFE INSURANCE COMPANY	61506	11	4,215,590	0.04
RIGHTCHOICE INSURANCE COMPANY	83640	11	4,280	0.00
ROCKFORD HEALTH PLANS	60088	11	8,780,998	0.08
S USA LIFE INSURANCE COMPANY INC	60183	21	587	0.00
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	212,119	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	853	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	49,038	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	3,741,800	0.04
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	704,880	0.01
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	10,132	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,529,475	0.01
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	1,599	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	165,711	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	109,818	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,021	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	804,568	0.01
SENTRY SELECT INSURANCE COMPANY	21180	51	2,617,541	0.02
SHELTER LIFE INSURANCE COMPANY	65757	21	418,489	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	46,320	0.00
SIRIUS AMERICA INSURANCE COMPANY	35408	51	207,733	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	284,797	0.00
STANDARD GUARANTY INSURANCE COMPANY	42986	51	255,067	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STANDARD INSURANCE COMPANY	69019	21	31,424,838	0.30
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	9,190,775	0.09
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	24,223,973	0.23
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	125,342,195	1.18
STATE LIFE INSURANCE COMPANY THE	69116	21	1,651,307	0.02
STATE MUTUAL INSURANCE COMPANY	69132	22	6,416,489	0.06
STERLING LIFE INSURANCE COMPANY	77399	11	14,596,187	0.14
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	236	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	14,269,722	0.13
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	32,778,361	0.31
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	71,299	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	882	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	7,291	0.00
SYMETRA LIFE INSURANCE COMPANY	68608	21	21,941,192	0.21
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	3,700,176	0.03
THRIVENT LIFE INSURANCE COMPANY	97721	21	336	0.00
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	461,469	0.00
TIG INSURANCE COMPANY	25534	51	1,117,080	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	27,320	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	13,533,225	0.13
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	7,144,321	0.07
TRAVELERS INSURANCE COMPANY THE	87726	21	4,724,665	0.04
TRUSTMARK INSURANCE COMPANY	61425	11	150,933,564	1.42
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	205,789,591	1.93
U S SPECIALTY INSURANCE COMPANY	29599	51	2,641,453	0.02
ULICO CASUALTY COMPANY	37893	51	29,108	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,270,171	0.06
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	390,434,676	3.67
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	31,452,745	0.30
UNIFIED LIFE INSURANCE COMPANY	11121	21	2,596,695	0.02
UNIMERICA INSURANCE COMPANY	91529	21	525,394	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,549,579	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,848,331	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	3,616,353	0.03
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	5,505,408	0.05
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	3,984,172	0.04

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED AMERICAN INSURANCE COMPANY	92916	21	28,535,125	0.27
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	975,987	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	20	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	327,732,725	3.08
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	420,374,035	3.95
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	559,559	0.01
UNITED HOME LIFE INSURANCE COMPANY	69922	21	1,561	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	335,121	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	396,075	0.00
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	87,072	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	14,638,059	0.14
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	8,346,580	0.08
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	19,263,822	0.18
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	5,826,465	0.05
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,278,257	0.01
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	65,906	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	35	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,075	0.00
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	574,034	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	161,091,672	1.51
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,571	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,794,937	0.02
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	90,356	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	264,426	0.00
VIRGINIA SURETY COMPANY INC	40827	41	16,312,294	0.15
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	48,772	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	12,620,915	0.12
WELLMARK COMMUNITY INSURANCE INC	83607	21	3,000	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,173	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,531,666	0.01
WESTWARD LIFE INSURANCE COMPANY	78301	21	358,882	0.00
WORLD INSURANCE COMPANY	70629	21	2,492,657	0.02
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-33,121	0.00
ZALE INDEMNITY COMPANY	30325	51	51,357	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,277,855	0.13

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIR. PREM. TOTAL A&H BUS. LIFE (P25 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMBER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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**TOTAL PREMIUMS WRITTEN THIS LINE:** 10,649,056,621

**TOTAL NUMBER OF COMPANIES THIS LINE:** 442

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,150,870	0.00
AAA LIFE INSURANCE COMPANY	71854	21	3,805,147	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	4,252,731	0.01
ACADEMY LIFE INSURANCE COMPANY	60046	21	657,436	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,309,441	0.03
ADVANCE INSURANCE COMPANY	83445	21	3,954	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	326,416,892	1.09
AF&L INSURANCE COMPANY	35963	21	4,498,412	0.02
AGL LIFE ASSURANCE COMPANY	60232	21	140,774	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	417,229,696	1.40
AIG CENTENNIAL INSURANCE COMPANY	34789	51	149	0.00
AIG LIFE INSURANCE COMPANY	66842	21	26,799,557	0.09
AIG PREMIER INSURANCE COMPANY	20796	51	253,724	0.00
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	188,984,026	0.63
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	99,396	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	633,669,594	2.12
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	13,788,169	0.05
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	168,140,385	0.56
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	78,586	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	2,053,352	0.01
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	10,346,066	0.03
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	3,008,289	0.01
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	11,725,680	0.04
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	7,655,800	0.03
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	98,394	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	991	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	36,734,829	0.12
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	15,356,656	0.05
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	141,048,347	0.47
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	106,794,489	0.36
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	41,261,533	0.14
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	35,046,360	0.12
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	12,466,383	0.04
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	396,399	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,570,514	0.01
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	11,106,958	0.04

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	15,043,016	0.05
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	160,981,626	0.54
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,393,862	0.01
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	7,949,989	0.03
AMERICAN HOME ASSURANCE COMPANY	19380	51	216,524	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	807,309	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	21,520,075	0.07
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	5,517,388	0.02
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	39,295,130	0.13
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	9,670	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	635,013	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	231,022	0.00
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	163,141	0.00
AMERICAN MEDICAL SECURITY LIFE INS CO	97179	21	85,239,290	0.29
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	11,288,167	0.04
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	1,444,169	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	151,739,195	0.51
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	5,054,288	0.02
AMERICAN NETWORK INSURANCE COMPANY	81078	21	2,222	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,686,592	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	21,194	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	523,991	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	28,013	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	34,096,521	0.11
AMERICAN SECURITY INSURANCE COMPANY	42978	51	9,840,474	0.03
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	163,723	0.00
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	149,511,909	0.50
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-86,134	0.00
AMERICAN STATES INSURANCE COMPANY	19704	51	117,669	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,302,108	0.01
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	1,449,943	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	18,499	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	129,227,503	0.43
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	5,913,091	0.02
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	3,411,051	0.01
AMERITAS LIFE INSURANCE CORP	61301	21	14,705,933	0.05
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	6,519,812	0.02

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERUS LIFE INSURANCE COMPANY	61689	21	48,539,403	0.16
AMEX ASSURANCE COMPANY	27928	41	4,518,418	0.02
AMICA LIFE INSURANCE COMPANY	72222	21	1,026,293	0.00
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	514,788	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	3,327,553	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	578,852	0.00
ARCH INSURANCE COMPANY	11150	51	607,912	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	4,890,868	0.02
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,232,717	0.01
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	5,434,008	0.02
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	64,057	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	7,303,671	0.02
AVEMCO INSURANCE COMPANY	10367	51	17,946,563	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	11,506,436	0.04
AXA EQUITABLE LIFE INSURANCE COMPANY	62944	21	695,758,292	2.33
AXA LIFE AND ANNUITY COMPANY	62880	21	3,557,815	0.01
BALBOA INSURANCE COMPANY	24813	51	1,748	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	793,293	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	2,786,466	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	1,580,211	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	75,241,908	0.25
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	16,493	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	285,490	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	-2	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	15,687,321	0.05
BCS INSURANCE COMPANY	38245	51	728,158	0.00
BCS LIFE INSURANCE COMPANY	80985	11	2,795,359	0.01
BENCHMARK INSURANCE COMPANY	41394	51	236	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	116,238	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	4,262,171	0.01
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,685,028	0.01
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	9,132,779	0.03
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,412,315	0.00
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	53,511	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	18,578,570	0.06
C M LIFE INSURANCE COMPANY	93432	21	48,709,679	0.16
CANADA LIFE ASSURANCE COMPANY THE	80659	31	11,598,880	0.04

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	2,540,225	0.01
CAPITOL INDEMNITY CORPORATION	10472	51	14,638	0.00
CELTIC INSURANCE COMPANY	80799	11	11,000,336	0.04
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	35,500	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	65,775	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	4,363,010	0.01
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	144,298	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	3,487,504	0.01
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,200,646	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	776,674	0.00
CENTRE INSURANCE COMPANY	34649	51	-235,625	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,600,968	0.01
CENTURION LIFE INSURANCE COMPANY	62383	21	448,908	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	28,675	0.00
CHASE INSURANCE LIFE & ANNUITY COMPANY	63207	11	29,456,170	0.10
CHASE INSURANCE LIFE COMPANY	70661	11	10,106,677	0.03
CHASE LIFE & ANNUITY COMPANY	67164	21	1,256	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	6,374,092	0.02
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	120,402	0.00
CHURCH LIFE INSURANCE CORPORATION	61875	21	426,919	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	8,582	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	18,904,986	0.06
CITICORP LIFE INSURANCE COMPANY	80322	21	294,711	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	86,394	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	19,139,880	0.06
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	9,120,943	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	8,037,401	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	3,455,354	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	258,290	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,561,483	0.01
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	109,004	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	4,501,161	0.02
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	42,464,132	0.14
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	15,457	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	457,644	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	4,830,650	0.02

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMPBENEFITS INSURANCE COMPANY	60984	21	1,746,156	0.01
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	26,291,032	0.09
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	483,991,011	1.62
CONSECO HEALTH INSURANCE COMPANY	78174	21	39,432,021	0.13
CONSECO INSURANCE COMPANY	60682	11	3,590,010	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	10,173,762	0.03
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	19,956,662	0.07
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	8,521,776	0.03
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	1,169,028	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	77,308,118	0.26
CONTINENTAL CASUALTY COMPANY	20443	41	137,738,877	0.46
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	15,849,011	0.05
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	2,301,269	0.01
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,039,474	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	71,300,140	0.24
COUNTRY LIFE INSURANCE COMPANY	62553	11	293,872,925	0.98
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	4,293,978	0.01
CROWN LIFE INSURANCE COMPANY	80675	31	1,540,495	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	54,166,357	0.18
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	23,534,304	0.08
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	168,823	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	4,885	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	58,847,233	0.20
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	38,432	0.00
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,373	0.00
EMC NATIONAL LIFE COMPANY	62928	21	13,646,911	0.05
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	2,948,224	0.01
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	15,456,126	0.05
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	3,209,982	0.01
EMPLOYERS REINSURANCE CORPORATION	39845	51	5,555,346	0.02
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	60,800	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,002,980	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,848,265	0.01
EQUITRUST LIFE INSURANCE COMPANY	62510	21	23,528,846	0.08
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	2,134,008	0.01
FAIRFIELD INSURANCE COMPANY	44784	51	20,411	0.00
FAIRMONT PREMIER INSURANCE COMPANY	25518	51	305,946	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	6,336,276	0.02
FAMILY LIFE INSURANCE COMPANY	63053	21	856,657	0.00
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	72	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	2,013,562	0.01
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,095	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	50,546,202	0.17
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	692,713	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,283,790	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	7,442,141	0.02
FEDERATED LIFE INSURANCE COMPANY	63258	21	5,682,754	0.02
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	17,550,158	0.06
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	156,355,184	0.52
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	25,990,812	0.09
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,533,945	0.01
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	27,921,809	0.09
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	1,968,772	0.01
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,907	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,675,011	0.01
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	58,163,815	0.19
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	33,929,517	0.11
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	1,666,451	0.01
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	4,803,139	0.02
FIRST LIFE AMERICA CORPORATION	60227	21	184,412	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,621,798	0.05
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	759,359	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	17,748,779	0.06
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	86,123,168	0.29
FORTIS BENEFITS INSURANCE COMPANY	70408	21	104,522,618	0.35
FORTIS INSURANCE COMPANY	69477	21	131,797,666	0.44
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,378,282	0.01
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	1,191,679	0.00
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,320,285	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	95,173	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	25,761,005	0.09
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	71,348,663	0.24
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	71,294,406	0.24
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	167,933,503	0.56

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GERBER LIFE INSURANCE COMPANY	70939	21	19,688,203	0.07
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	22,865,550	0.08
GOLDEN RULE INSURANCE COMPANY	62286	11	51,960,693	0.17
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,294,450	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,704	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,161,661	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	794,953	0.00
GREAT AMERICAN INSURANCE COMPANY	16691	51	87,471	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	10,578,466	0.04
GREAT NORTHERN INSURANCE COMPANY	20303	51	-64,752	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,749,849	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	158,272,928	0.53
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,678,963	0.01
GREAT WESTERN INSURANCE COMPANY	71480	21	1,479,913	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	25,593,574	0.09
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	2,286,520	0.01
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	40,939,191	0.14
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	261,688,200	0.88
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	253,165	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	2,348,795	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	92,927,765	0.31
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	429,085,907	1.44
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	50,034,363	0.17
HARTFORD LIFE INSURANCE COMPANY	88072	21	333,183,938	1.11
HCC LIFE INSURANCE COMPANY	92711	21	4,480,307	0.01
HCSC INSURANCE SERVICES COMPANY	78611	11	1,853,843	0.01
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	97,105,434	0.32
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,993,297,443	13.36
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	9,472,540	0.03
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,582	0.00
HOMESTEADERS LIFE COMPANY	64505	22	19,691,726	0.07
HORACE MANN LIFE INSURANCE COMPANY	64513	11	41,891,785	0.14
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	6,194,037	0.02
HOUSTON CASUALTY COMPANY	42374	5Z	109,463	0.00
HUMANA INSURANCE COMPANY	73288	21	620,965,897	2.08
HUMANADENTAL INSURANCE COMPANY	70580	21	30,593,627	0.10

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
IDEALIFE INSURANCE COMPANY	97764	21	196,787	0.00
IDS LIFE INSURANCE COMPANY	65005	21	198,155,774	0.66
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	16,094,688	0.05
ILLINOIS NATIONAL INSURANCE CO	23817	41	6,610	0.00
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	767,173	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	14,792,867	0.05
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	2,517,927	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	17,265	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	295,232	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	306,621,085	1.03
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	559,617,142	1.87
INSURANCE COMPANY OF NORTH AMERICA	22713	51	149,574	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	33,053	0.00
INTEGRITY LIFE INSURANCE COMPANY	74780	21	13,236,245	0.04
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	2,089	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	2,468	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	309	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	547,421	0.00
INVESTORS INSURANCE CORPORATION	64939	21	21,848,758	0.07
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,961,415	0.01
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	283,059,671	0.95
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	3,415,063	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	75,690,765	0.25
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	72,119,370	0.24
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	476,695	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	1,231,707	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	69,357,210	0.23
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	118,052,031	0.40
JOHN HANCOCK LIFE INSURANCE COMPANY USA	65838	21	584,139,233	1.95
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	41,981,473	0.14
KANAWHA INSURANCE COMPANY	65110	21	1,502,963	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	7,928,398	0.03
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	38,859,896	0.13
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,921	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	16,101,953	0.05
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	607,941	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	15,011,457	0.05

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All Companies with a 0 premium are excluded from this report.



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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIBERTY LIFE INSURANCE COMPANY	65323	21	3,511,973	0.01
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	2,517	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	3,174,244	0.01
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	513,808	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	171,054	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	106,323,494	0.36
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	10,936,155	0.04
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	31,570,188	0.11
LINCOLN BENEFIT LIFE COMPANY	65595	21	162,579,266	0.54
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	10,067,630	0.03
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	9,593,397	0.03
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	535,053,547	1.79
LONDON LIFE REINSURANCE COMPANY	76694	21	129,247	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	1,711,164	0.01
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	179,913	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	2,600,123	0.01
MAGNA INSURANCE COMPANY	61018	21	95,788	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	606,359	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,657,567	0.01
MANULIFE INSURANCE COMPANY	93610	21	101,318	0.00
MARKEL INSURANCE COMPANY	38970	41	1,887,438	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	625,722,682	2.09
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	2,264,403	0.01
MEDAMERICA INSURANCE COMPANY	69515	21	693,953	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	2,374,156	0.01
MEDICO LIFE INSURANCE COMPANY	71471	21	495,476	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	56,054,165	0.19
MEMBERS LIFE INSURANCE COMPANY	86126	21	16,182	0.00
MERIT LIFE INSURANCE CO	65951	21	15,680,151	0.05
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	67,493,526	0.23
METLIFE INVESTORS INSURANCE COMPANY	93513	21	85,202,301	0.29
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	256,448,691	0.86
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	1,234,089,702	4.13
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	26,654	0.00
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	15,907,146	0.05
MIC LIFE INSURANCE CORPORATION	85561	21	27,857	0.00
MID SOUTH INSURANCE COMPANY	79987	21	5,659	0.00

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	18,624,996	0.06
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	177,202,893	0.59
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	37,101,807	0.12
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	176,855	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	285,036,880	0.95
MMA INSURANCE COMPANY	74209	21	539,781	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,274,377	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,327,425	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	18,229	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	82,773,880	0.28
MONY LIFE INSURANCE COMPANY	66370	21	35,030,246	0.12
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	44,807,653	0.15
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	89,061	0.00
MOTORISTS LIFE INSURANCE COMPANY	66311	21	54,470	0.00
MTL INSURANCE COMPANY	66427	11	18,036,191	0.06
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	594,533	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	36,360,784	0.12
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	564	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	49,188,020	0.16
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	22	2,968,896	0.01
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	21	165,570	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,627,338	0.01
NATIONAL CASUALTY COMPANY	11991	51	120,696	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	565,047	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	522	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	5,797,569	0.02
NATIONAL HEALTH INSURANCE COMPANY	82538	21	1,733,660	0.01
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,316	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	14,727,811	0.05
NATIONAL STATES INSURANCE COMPANY	60593	21	4,209,457	0.01
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,630,470	0.01
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,103,937	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	51,770,859	0.17
NATIONSBANC INSURANCE COMPANY INC	69299	21	-2,159	0.00
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	483,175	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	83,980,587	0.28
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	447,156,420	1.50

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	51,629,121	0.17
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	85,335	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	77,190,230	0.26
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	4,598	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	236,813,533	0.79
NEW YORK LIFE INSURANCE COMPANY	66915	22	325,481,239	1.09
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	729,510	0.00
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	27,676,238	0.09
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	52,500,934	0.18
NORTH AMERICAN INSURANCE COMPANY	68349	21	210,581	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	8,346,040	0.03
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	5,418,035	0.02
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	627,651,197	2.10
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,863,471	0.01
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	575,780	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	14,198,476	0.05
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	54,935,572	0.18
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	888,813	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	4,171,347	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	11,681	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	9,722,700	0.03
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	4,875,754	0.02
OLD UNITED LIFE INSURANCE COMPANY	76007	21	151,814	0.00
OSF HEALTH PLANS INC	60052	11	3,785,834	0.01
OXFORD LIFE INSURANCE COMPANY	76112	21	138,175	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	5,046,300	0.02
PACIFIC LIFE & ANNUITY COMPANY	97268	21	46,379,087	0.16
PACIFIC LIFE INSURANCE COMPANY	67466	21	645,048,465	2.16
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	2,120,033	0.01
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,683,428	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	2,976,637	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	9,532,224	0.03
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	72,826	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	27,016,259	0.09
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	82,486	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	114,660,306	0.38
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	734,535	0.00

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	34,855,815	0.12
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,546,186	0.06
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	8,047,731	0.03
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	38,909,328	0.13
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	36,341,044	0.12
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	210,244	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	1,205,651	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	2,888	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	36,761,609	0.12
PHOENIX LIFE & ANNUITY COMPANY	93734	21	167,804	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	52,961,393	0.18
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	19,550	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,301,303	0.10
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	25,351,878	0.08
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	18,661,786	0.06
PIONEER AMERICAN INSURANCE COMPANY	67873	21	118,437	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	453,403	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	89,274	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	5,580,556	0.02
PRIMERICA LIFE INSURANCE COMPANY	65919	21	60,746,743	0.20
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	841,241,350	2.82
PROFESSIONAL INSURANCE COMPANY	68047	21	264,553	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	4,405,302	0.01
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,240	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	62,186,917	0.21
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	417,995	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	41,324,636	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	676,888	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	229,988,222	0.77
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	480,936,566	1.61
PRUDENTIAL RETIREMENT INS & ANNUITY CO	93629	21	385,369	0.00
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	4,154,424	0.01
QBE INSURANCE CORPORATION	39217	51	4,866,969	0.02
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	27,280,890	0.09
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	1,030,354	0.00
RELIANCE LIFE INSURANCE COMPANY	72613	21	-4,883	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	31,075,931	0.10

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
RELIASTAR LIFE INSURANCE COMPANY	67105	21	113,333,467	0.38
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,445,072	0.01
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	105,387	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	11,002,985	0.04
RESOURCE LIFE INSURANCE COMPANY	61506	11	6,269,955	0.02
RIGHTCHOICE INSURANCE COMPANY	83640	11	4,280	0.00
ROCKFORD HEALTH PLANS	60088	11	8,780,998	0.03
S USA LIFE INSURANCE COMPANY INC	60183	21	24,507	0.00
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	212,119	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	131,645	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	59,054	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	5,541,095	0.02
SECURIAN LIFE INSURANCE COMPANY	93742	21	5,824	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	53,734,654	0.18
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	1,522,514	0.01
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	10,132	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,596,103	0.01
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	158,217,935	0.53
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	2,497,234	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	158,281	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,021	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	23,901,477	0.08
SENTRY SELECT INSURANCE COMPANY	21180	51	2,617,541	0.01
SERVUS LIFE INSURANCE COMPANY	80586	21	2,030	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	9,749	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,736,716	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	3,179,649	0.01
SIRIUS AMERICA INSURANCE COMPANY	35408	51	207,733	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	41,297	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,681,704	0.01
STANDARD GUARANTY INSURANCE COMPANY	42986	51	255,067	0.00
STANDARD INSURANCE COMPANY	69019	21	60,248,544	0.20
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	9,737,396	0.03
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	4,154,538	0.01
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	24,313,180	0.08
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	777,929	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	249,942,091	0.84

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All Companies with a 0 premium are excluded from this report.

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	125,342,195	0.42
STATE LIFE INSURANCE COMPANY THE	69116	21	5,274,577	0.02
STATE MUTUAL INSURANCE COMPANY	69132	22	6,732,959	0.02
STERLING INVESTORS LIFE INSURANCE CO	89184	21	5,010	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	14,597,337	0.05
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	236	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	24,947,841	0.08
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	85,455,036	0.29
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	162,769,651	0.54
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	874,968	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	103,680	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,584,200	0.01
SYMETRA LIFE INSURANCE COMPANY	68608	21	41,883,368	0.14
SYMETRA NATIONAL LIFE INSURANCE COMPANY	90581	21	21,641	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	345,847,572	1.16
TEXAS LIFE INSURANCE COMPANY	69396	21	1,203,297	0.00
THRIVENT LIFE INSURANCE COMPANY	97721	21	6,567,790	0.02
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	13,648,594	0.05
TIG INSURANCE COMPANY	25534	51	1,117,080	0.00
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	391,959	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	12,665,219	0.04
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	156,208,157	0.52
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	203,569,932	0.68
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	169,635,645	0.57
TRAVELERS INSURANCE COMPANY THE	87726	21	306,895,182	1.03
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	126,369,456	0.42
TRUSTMARK INSURANCE COMPANY	61425	11	181,354,564	0.61
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	210,060,609	0.70
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	10,112,690	0.03
U S SPECIALTY INSURANCE COMPANY	29599	51	2,641,453	0.01
ULICO CASUALTY COMPANY	37893	51	29,108	0.00
ULLICO LIFE INSURANCE COMPANY	86371	21	471,415	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,270,171	0.02
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	392,509,815	1.31
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	45,115,239	0.15
UNIFIED LIFE INSURANCE COMPANY	11121	21	2,632,901	0.01

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNIMERICA INSURANCE COMPANY	91529	21	525,394	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,824,957	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	16,751,467	0.06
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	6,984,805	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	10,893,698	0.04
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	6,073,715	0.02
UNITED AMERICAN INSURANCE COMPANY	92916	21	29,971,235	0.10
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	975,987	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	113,047	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	507,320	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	327,732,725	1.10
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	422,065,807	1.41
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	559,559	0.00
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	24,699	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	388,204	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	17,027,108	0.06
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	8,549,298	0.03
UNITED LIFE INSURANCE COMPANY	69973	21	6,395,445	0.02
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	527,482	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	63,529,721	0.21
UNITED SECURITY LIFE AND HEALTH INS CO	81108	11	9,858,548	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	26,687,788	0.09
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	5,918,702	0.02
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,278,257	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	374,064	0.00
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	246,648	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	54,934	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,208,704	0.01
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	2,534,951	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	250,697,777	0.84
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,571	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	116,149	0.00
USAA LIFE INSURANCE COMPANY	69663	21	21,779,955	0.07
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	9,674	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	41,893,645	0.14
VANTISLIFE INSURANCE COMPANY	68632	21	8,280	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	237,309,345	0.79

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# Illinois Direct Business Market Share Report for 2004

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## Life Accident and Health Companies

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DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
VETERANS LIFE INSURANCE COMPANY	81027	11	4,220,574	0.01
VIRGINIA SURETY COMPANY INC	40827	41	16,312,294	0.05
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	48,772	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	15,656,540	0.05
WELLMARK COMMUNITY INSURANCE INC	83607	21	3,000	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,427,316	0.07
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	22,751,334	0.08
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	54,958,389	0.18
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	46,284,332	0.15
WESTWARD LIFE INSURANCE COMPANY	78301	21	361,444	0.00
WORLD INSURANCE COMPANY	70629	21	2,629,139	0.01
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-59,850	0.00
ZALE INDEMNITY COMPANY	30325	51	51,357	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	27,227	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,277,855	0.05

**TOTAL PREMIUMS WRITTEN THIS LINE: 29,882,627,695**

**TOTAL NUMBER OF COMPANIES THIS LINE: 570**

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**All Companies with a 0 premium are excluded from this report.**