

BEFORE THE DIRECTOR OF INSURANCE  
FOR THE STATE OF ILLINOIS

IN RE THE PLANS OF DIVISION OF:

ALLSTATE INSURANCE COMPANY; ALLSTATE  
INDEMNITY COMPANY; ALLSTATE PROPERTY  
AND CASUALTY INSURANCE COMPANY;  
ALLSTATE FIRE AND CASUALTY INSURANCE  
COMPANY; ENCOMPASS INDEMNITY  
COMPANY; ENCOMPASS PROPERTY AND  
CASUALTY COMPANY; ESURANCE  
INSURANCE COMPANY; ESURANCE  
PROPERTY AND CASUALTY INSURANCE  
COMPANY,

Applicants

Hearing No. 21-HR-0010

The Honorable Mary Anne Mason  
(Ret.), Hearing Officer

**JOINT WITNESS LIST**

**ALLSTATE WITNESSES**

Allstate Insurance Company; Allstate Indemnity Company; Allstate Property and Casualty Insurance Company; Allstate Fire and Casualty Insurance Company; Encompass Indemnity Company; Encompass Property and Casualty Company; Esurance Insurance Company; and Esurance Property and Casualty Insurance Company (collectively, “Allstate”) hereby state that they may call the following individuals as witnesses in the above-captioned hearing (the “Hearing”):

1. Michael A. Pedraja, *Senior Vice President and Treasurer*, Allstate Insurance Company; and
2. Joseph Cassanelli, *Managing Director and Co-Head, Financial Institutions Group (North America)*, Lazard Frères & Co. LLC.

Allstate hereby reserves the right to: (i) call as a witness in this Hearing any person affiliated<sup>1</sup> with or called as a witness by the Illinois Department of Insurance (“Department”); (ii) call as a rebuttal witness individuals not listed here; (iii) supplement this list based upon witnesses who come to Allstate’s attention after the exchange of this list; and (iv) supplement this list based upon additional information obtained during the course of the Hearing.

ILLINOIS DEPARTMENT OF INSURANCE WITNESSES

The Department hereby states that it may call the following individual as a witness in the above-captioned Hearing:

1. Shannon Whalen, *Chief Deputy Director of Product Lines*, Illinois Department of Insurance

The Department hereby reserves the right to: (i) call as a witness in this Hearing any person affiliated<sup>2</sup> with or called as a witness by Allstate; (ii) call as a rebuttal witness individuals not listed here; (iii) supplement this list based upon witnesses who come to the Department’s attention after the exchange of this list; and (iv) supplement this list based upon additional information obtained during the course of the Hearing.

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<sup>1</sup> The Department reserves all rights to object to Allstate’s calling of any witness affiliated with the Department not specifically identified as a witness herein.

<sup>2</sup> Allstate reserves all rights to object to the Department’s calling of any witness affiliated with Allstate not specifically identified as a witness herein.

Dated: February 26, 2021

DLA PIPER LLP (US)

/s/ Carl H. Poedtke III

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*Signature page to Joint Witness List*