## 2015 Analysis of Illinois Qualified Health Plans

# Highlights of the 2015 Get Covered Illinois Marketplace

#### Increased Options

- Number of plans increase from 165 in 2014 to 410 in 2015\*
  - More platinum plan options in the Individual Marketplace: 5 issuers in 2015 vs. 2\*\* issuers in 2014
- Three **new** issuers on the Individual Marketplace bringing the total up to 10
  - New issuers: IlliniCare Health Plan, Inc., UnitedHealthCare of the Midwest, Inc. and Time Insurance Company
- More statewide plans and multi-state plans
  - 17 plans offered on the Individual Marketplace and 13 offered in SHOP
- Information shown does not include Grandfathered or Transitional policies

\* Includes Multi-State Plans

\*\* Humana Health Plan, Inc. and Humana Insurance Company

# Highlights of the 2015 Get Covered Illinois Marketplace

## • Overall Average Rate Increase in Lowest Cost Plans

- Lowest gold plan average increase is 3.7%
- Lowest silver plan average increase is 2.6%
- Lowest bronze plan average increase is 11%

## • Rate Changes Vary

- Rate changes in lowest silver plan range from -5% to 12%
- Rate changes in lowest bronze plan range from -3% to 19%
- Rate changes in lowest gold plan range from -7% to 18%

### • Competition Generates Lower Rate Increases

 Rate increases in the lowest plan tend to be lower when there is a new issuer in that rating area

## **Issuers on Get Covered Illinois Marketplace in 2015**

#### • Individual Marketplace

- Coventry Health & Life Insurance Company
- Coventry Health Care of Illinois, Inc.
- Health Alliance Medical Plans, Inc. (HAMP)
- Health Care Service Corporation, a Mutual Legal Reserve Company (HCSC, aka Blue Cross Blue Shield)
- Humana Health Plan, Inc.
- Humana Insurance Company
- IlliniCare Health Plan, Inc.\*
- Land of Lincoln Mutual Health Insurance Company
- Time Insurance Company\*
- UnitedHealthCare of the Midwest, Inc.\*

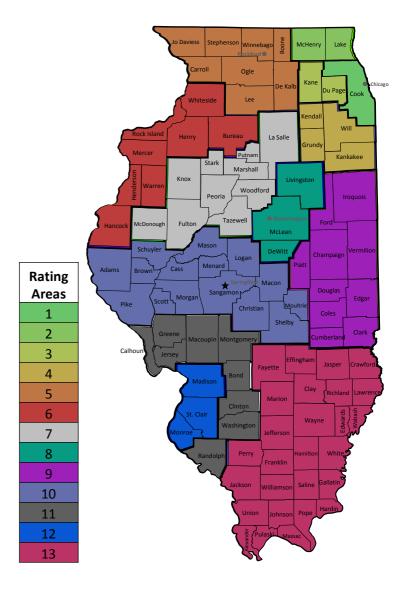
\*New to Exchange in 2015

## **Issuers on Get Covered Illinois Marketplace in 2015**

- Small Group Marketplace (SHOP)
  - Health Alliance Medical Plans, Inc. (HAMP)
  - Health Care Service Corporation, a Mutual Legal Reserve Company (HCSC, aka Blue Cross Blue Shield)
  - Land of Lincoln Mutual Health Insurance Company

## Health Plan Rating Areas – 13 distinct areas

- Plan options available and premium levels vary by rating area
- Rating areas remain unchanged from 2014



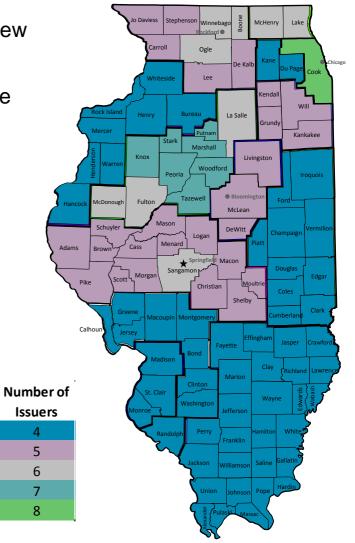
# **PLAN ANALYSIS**

## 2015 Summary of Plan Information

- 410 plan choices in Illinois
- Residents in all counties have a minimum of 56 plans to choose from, up from 48 in 2014 (note that 56 includes Ind/SHOP/MSP options)
- All counties have gold, silver, bronze and catastrophic plans available in the Individual Marketplace
- The number of platinum plans offered increased in the Individual Marketplace (81 in 2015 vs. 25 in 2014).
- More statewide plans available
  - 17 offered in the Individual Marketplace
  - 13 offered in the SHOP

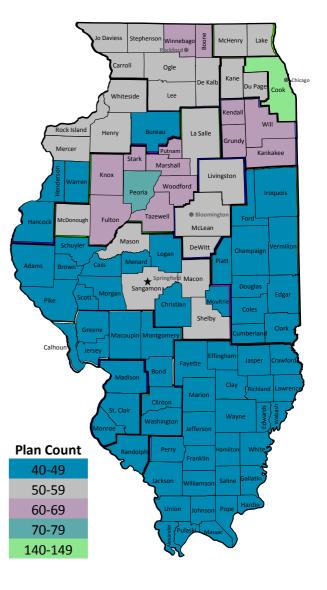
### Number of Issuers Offering Coverage by County

- IlliniCare and UnitedHealthCare of the Midwest, Inc. are new entrants in Cook County only
- HCSC, Land of Lincoln and Coventry cover the entire state
  - Coventry does this through 2 issuers
    - Coventry Health & Life Insurance Company
    - Coventry Health Care of Illinois, Inc.



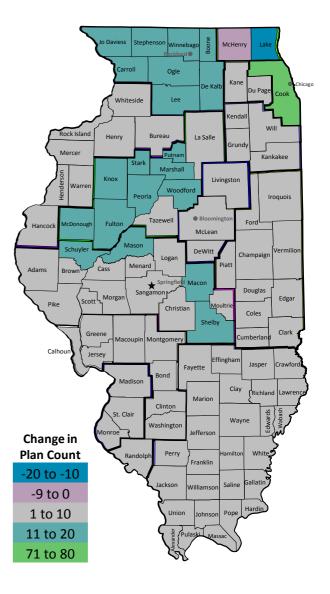
### Individual Market – Plans Offered by County

- More plans are offered closer to Metropolitan areas
  - IlliniCare offers a large number of plans with optional benefits (such as adult dental, vision)
  - Metropolitan areas tend to have closed provider network plans, in addition to a broad provider network offering



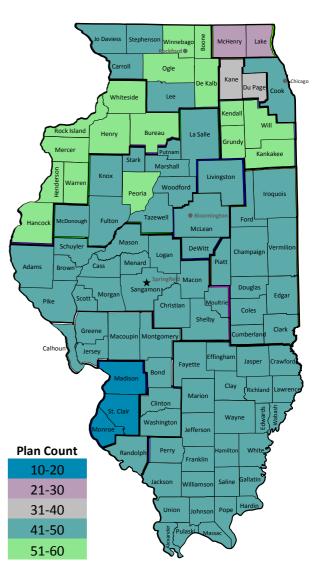
### Individual Market – Change in Plan Offerings From 2014

- Large increase of plans offered in Cook County
  - IlliniCare offers the same medical benefits with combinations of adult dental + vision
  - This inflates the plan count by 44 plans



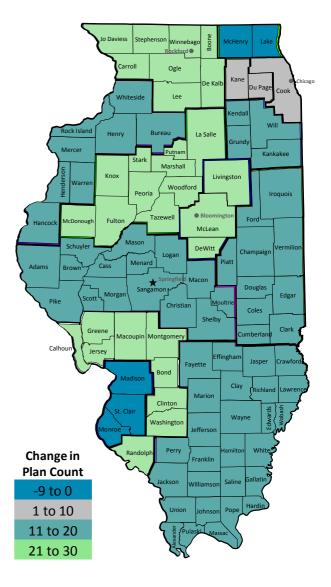
#### Small Group Market – Plans Offered by County

• HAMP, HCSC and Land of Lincoln are the only issuers in the SHOP



### Small Group Market – Change in Plans Offerings From 2014

• Most areas saw an increase in number of plans available



|            | Rating |          |      |        |        |              |
|------------|--------|----------|------|--------|--------|--------------|
| County     | Area   | Platinum | Gold | Silver | Bronze | Catastrophic |
| Adams      | 10     | 1        | 15   | 15     | 14     | 2            |
| Alexander  | 13     | 0        | 14   | 13     | 12     | 2            |
| Bond       | 11     | 0        | 15   | 14     | 13     | 2            |
| Boone      | 5      | 2        | 19   | 20     | 20     | 3            |
| Brown      | 10     | 1        | 15   | 15     | 14     | 2            |
| Bureau     | 6      | 0        | 16   | 15     | 14     | 3            |
| Calhoun    | 11     | 0        | 15   | 14     | 13     | 2            |
| Carroll    | 5      | 1        | 16   | 16     | 15     | 2            |
| Cass       | 10     | 1        | 15   | 15     | 14     | 2            |
| Champaign  | 9      | 0        | 14   | 13     | 12     | 2            |
| Christian  | 10     | 1        | 15   | 15     | 14     | 2            |
| Clark      | 9      | 0        | 14   | 13     | 12     | 2            |
| Clay       | 13     | 0        | 14   | 13     | 12     | 2            |
| Clinton    | 11     | 0        | 15   | 14     | 13     | 2            |
| Coles      | 9      | 0        | 14   | 13     | 12     | 2            |
| Cook       | 1      | 14       | 34   | 52     | 43     | 4            |
| Crawford   | 13     | 0        | 14   | 13     | 12     | 2            |
| Cumberland | 9      | 0        | 14   | 13     | 12     | 2            |
| DeKalb     | 5      | 1        | 17   | 17     | 16     | 2            |
| Dewitt     | 8      | 0        | 16   | 16     | 15     | 3            |
| Douglas    | 9      | 0        | 14   | 13     | 12     | 2            |

| Rating |
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|           | Rating |          |      |        |        |              |
|-----------|--------|----------|------|--------|--------|--------------|
| County    | Area   | Platinum | Gold | Silver | Bronze | Catastrophic |
| DuPage    | 3      | 5        | 16   | 17     | 13     | 2            |
| Edgar     | 9      | 0        | 14   | 13     | 12     | 2            |
| Edwards   | 13     | 0        | 14   | 13     | 12     | 2            |
| Effingham | 13     | 0        | 14   | 13     | 12     | 2            |
| Fayette   | 13     | 0        | 14   | 13     | 12     | 2            |
| Ford      | 9      | 0        | 14   | 13     | 12     | 2            |
| Franklin  | 13     | 0        | 14   | 13     | 12     | 2            |
| Fulton    | 7      | 1        | 18   | 20     | 19     | 3            |
| Gallatin  | 13     | 0        | 14   | 13     | 12     | 2            |
| Greene    | 11     | 0        | 15   | 14     | 13     | 2            |
| Grundy    | 4      | 1        | 19   | 19     | 18     | 3            |
| Hamilton  | 13     | 0        | 14   | 13     | 12     | 2            |
| Hancock   | 6      | 0        | 16   | 15     | 14     | 3            |
| Hardin    | 13     | 0        | 14   | 13     | 12     | 2            |
| Henderson | 6      | 0        | 16   | 15     | 14     | 3            |
| Henry     | 6      | 0        | 17   | 17     | 16     | 3            |
| Iroquois  | 9      | 0        | 14   | 13     | 12     | 2            |
| Jackson   | 13     | 0        | 14   | 13     | 12     | 2            |
| Jasper    | 13     | 0        | 14   | 13     | 12     | 2            |
| Jefferson | 13     | 0        | 14   | 13     | 12     | 2            |
| Jersey    | 11     | 0        | 15   | 14     | 13     | 2            |

| Rating |
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|            | Rating |          |      |        |        |              |
|------------|--------|----------|------|--------|--------|--------------|
| County     | Area   | Platinum | Gold | Silver | Bronze | Catastrophic |
| Jo Daviess | 5      | 1        | 16   | 16     | 15     | 2            |
| Johnson    | 13     | 0        | 14   | 13     | 12     | 2            |
| Kane       | 3      | 5        | 16   | 17     | 13     | 2            |
| Kankakee   | 4      | 1        | 19   | 19     | 18     | 3            |
| Kendall    | 4      | 1        | 19   | 19     | 18     | 3            |
| Knox       | 7      | 2        | 18   | 19     | 19     | 4            |
| Lake       | 2      | 3        | 15   | 18     | 16     | 4            |
| LaSalle    | 7      | 1        | 17   | 18     | 17     | 3            |
| Lawrence   | 13     | 0        | 14   | 13     | 12     | 2            |
| Lee        | 5      | 1        | 16   | 16     | 15     | 2            |
| Livingston | 8      | 0        | 16   | 16     | 15     | 3            |
| Logan      | 10     | 1        | 15   | 15     | 14     | 2            |
| Macon      | 10     | 1        | 16   | 17     | 16     | 2            |
| Macoupin   | 11     | 0        | 15   | 14     | 13     | 2            |
| Madison    | 12     | 1        | 10   | 15     | 13     | 1            |
| Marion     | 13     | 0        | 14   | 13     | 12     | 2            |
| Marshall   | 7      | 2        | 18   | 19     | 19     | 4            |
| Mason      | 10     | 1        | 16   | 17     | 16     | 2            |
| Massac     | 13     | 0        | 14   | 13     | 12     | 2            |
| McDonough  | 7      | 1        | 17   | 18     | 17     | 3            |
| McHenry    | 2      | 3        | 15   | 18     | 16     | 4            |

| Rating |
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|             | Rating |          |      |        |        |              |
|-------------|--------|----------|------|--------|--------|--------------|
| County      | Area   | Platinum | Gold | Silver | Bronze | Catastrophic |
| McLean      | 8      | 0        | 16   | 16     | 15     | 3            |
| Menard      | 10     | 1        | 15   | 15     | 14     | 2            |
| Mercer      | 6      | 0        | 17   | 17     | 16     | 3            |
| Monroe      | 12     | 1        | 10   | 15     | 13     | 1            |
| Montgomery  | 11     | 0        | 15   | 14     | 13     | 2            |
| Morgan      | 10     | 1        | 15   | 15     | 14     | 2            |
| Moultrie    | 10     | 1        | 15   | 15     | 14     | 2            |
| Ogle        | 5      | 2        | 18   | 18     | 18     | 3            |
| Peoria      | 7      | 2        | 20   | 22     | 22     | 4            |
| Perry       | 13     | 0        | 14   | 13     | 12     | 2            |
| Piatt       | 9      | 0        | 14   | 13     | 12     | 2            |
| Pike        | 10     | 1        | 15   | 15     | 14     | 2            |
| Роре        | 13     | 0        | 14   | 13     | 12     | 2            |
| Pulaski     | 13     | 0        | 14   | 13     | 12     | 2            |
| Putnam      | 7      | 2        | 18   | 19     | 19     | 4            |
| Randolph    | 11     | 0        | 15   | 14     | 13     | 2            |
| Richland    | 13     | 0        | 14   | 13     | 12     | 2            |
| Rock Island | 6      | 0        | 17   | 17     | 16     | 3            |
| Saint Clair | 12     | 1        | 10   | 15     | 13     | 1            |
| Saline      | 13     | 0        | 14   | 13     | 12     | 2            |
| Sangamon    | 10     | 2        | 17   | 18     | 18     | 3            |
| Schuyler    | 10     | 1        | 15   | 15     | 14     | 2            |

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|            | Rating |          |      |        |        |              |
|------------|--------|----------|------|--------|--------|--------------|
| County     | Area   | Platinum | Gold | Silver | Bronze | Catastrophic |
| Scott      | 10     | 1        | 15   | 15     | 14     | 2            |
| Shelby     | 10     | 1        | 16   | 17     | 16     | 2            |
| Stark      | 7      | 2        | 18   | 19     | 19     | 4            |
| Stephenson | 5      | 1        | 16   | 16     | 15     | 2            |
| Tazewell   | 7      | 2        | 19   | 21     | 21     | 4            |
| Union      | 13     | 0        | 14   | 13     | 12     | 2            |
| Vermilion  | 9      | 0        | 14   | 13     | 12     | 2            |
| Wabash     | 13     | 0        | 14   | 13     | 12     | 2            |
| Warren     | 6      | 0        | 16   | 15     | 14     | 3            |
| Washington | 11     | 0        | 15   | 14     | 13     | 2            |
| Wayne      | 13     | 0        | 14   | 13     | 12     | 2            |
| White      | 13     | 0        | 14   | 13     | 12     | 2            |
| Whiteside  | 6      | 0        | 17   | 17     | 16     | 3            |
| Will       | 4      | 1        | 19   | 19     | 18     | 3            |
| Williamson | 13     | 0        | 14   | 13     | 12     | 2            |
| Winnebago  | 5      | 2        | 19   | 20     | 20     | 3            |
| Woodford   | 7      | 2        | 18   | 19     | 19     | 4            |

| Rating |
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| County     | Pating Area | Platinum | Cold | Silver | Bronze |
|------------|-------------|----------|------|--------|--------|
| County     | Rating Area |          |      |        |        |
| Adams      | 10          | 0        | 17   | 17     | 12     |
| Alexander  | 13          | 0        | 17   | 17     | 12     |
| Bond       | 11          | 0        | 18   | 18     | 13     |
| Boone      | 5           | 0        | 19   | 19     | 14     |
| Brown      | 10          | 0        | 17   | 17     | 12     |
| Bureau     | 6           | 0        | 19   | 20     | 14     |
| Calhoun    | 11          | 0        | 18   | 18     | 13     |
| Carroll    | 5           | 0        | 18   | 18     | 13     |
| Cass       | 10          | 0        | 17   | 17     | 12     |
| Champaign  | 9           | 0        | 17   | 17     | 12     |
| Christian  | 10          | 0        | 17   | 17     | 12     |
| Clark      | 9           | 0        | 17   | 17     | 12     |
| Clay       | 13          | 0        | 17   | 17     | 12     |
| Clinton    | 11          | 0        | 18   | 18     | 13     |
| Coles      | 9           | 0        | 17   | 17     | 12     |
| Cook       | 1           | 5        | 15   | 15     | 8      |
| Crawford   | 13          | 0        | 17   | 17     | 12     |
| Cumberland | 9           | 0        | 17   | 17     | 12     |
| DeKalb     | 5           | 0        | 19   | 19     | 14     |
| Dewitt     | 8           | 0        | 18   | 18     | 13     |
| Douglas    | 9           | 0        | 17   | 17     | 12     |

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| County    | Rating Area | Platinum | Cold | Silver | Bronze |
|-----------|-------------|----------|------|--------|--------|
|           |             |          |      | -      |        |
| DuPage    | 3           | 4        | 13   | 13     | 8      |
| Edgar     | 9           | 0        | 17   | 17     | 12     |
| Edwards   | 13          | 0        | 17   | 17     | 12     |
| Effingham | 13          | 0        | 17   | 17     | 12     |
| Fayette   | 13          | 0        | 17   | 17     | 12     |
| Ford      | 9           | 0        | 17   | 17     | 12     |
| Franklin  | 13          | 0        | 17   | 17     | 12     |
| Fulton    | 7           | 0        | 18   | 18     | 13     |
| Gallatin  | 13          | 0        | 17   | 17     | 12     |
| Greene    | 11          | 0        | 18   | 18     | 13     |
| Grundy    | 4           | 0        | 21   | 22     | 16     |
| Hamilton  | 13          | 0        | 17   | 17     | 12     |
| Hancock   | 6           | 0        | 19   | 20     | 14     |
| Hardin    | 13          | 0        | 17   | 17     | 12     |
| Henderson | 6           | 0        | 19   | 20     | 14     |
| Henry     | 6           | 0        | 19   | 20     | 14     |
| Iroquois  | 9           | 0        | 17   | 17     | 12     |
| Jackson   | 13          | 0        | 17   | 17     | 12     |
| Jasper    | 13          | 0        | 17   | 17     | 12     |
| Jefferson | 13          | 0        | 17   | 17     | 12     |
| Jersey    | 11          | 0        | 18   | 18     | 13     |

| Rating |
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| County     | Rating Area | Platinum | Gold | Silver | Bronze |
|------------|-------------|----------|------|--------|--------|
| Jo Daviess | 5           | 0        | 18   | 18     | 13     |
| Johnson    | 13          | 0        | 17   | 17     | 12     |
| Kane       | 3           | 4        | 13   | 13     | 8      |
| Kankakee   | 4           | 0        | 21   | 22     | 16     |
| Kendall    | 4           | 0        | 21   | 22     | 16     |
| Кпох       | 7           | 0        | 18   | 18     | 13     |
| Lake       | 2           | 1        | 10   | 11     | 7      |
| LaSalle    | 7           | 0        | 18   | 18     | 13     |
| Lawrence   | 13          | 0        | 17   | 17     | 12     |
| Lee        | 5           | 0        | 18   | 18     | 13     |
| Livingston | 8           | 0        | 18   | 18     | 13     |
| Logan      | 10          | 0        | 17   | 17     | 12     |
| Macon      | 10          | 0        | 17   | 17     | 12     |
| Macoupin   | 11          | 0        | 18   | 18     | 13     |
| Madison    | 12          | 0        | 6    | 6      | 4      |
| Marion     | 13          | 0        | 17   | 17     | 12     |
| Marshall   | 7           | 0        | 18   | 18     | 13     |
| Mason      | 10          | 0        | 17   | 17     | 12     |
| Massac     | 13          | 0        | 17   | 17     | 12     |
| McDonough  | 7           | 0        | 18   | 18     | 13     |
| McHenry    | 2           | 1        | 10   | 11     | 7      |

| Rating |
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| Country     | Dating Area | Diatinum | Cold | Silver | Bronzo |
|-------------|-------------|----------|------|--------|--------|
| County      | Rating Area | Platinum |      |        | Bronze |
| McLean      | 8           | 0        | 18   | 18     | 13     |
| Menard      | 10          | 0        | 17   | 17     | 12     |
| Mercer      | 6           | 0        | 19   | 20     | 14     |
| Monroe      | 12          | 0        | 6    | 6      | 4      |
| Montgomery  | 11          | 0        | 18   | 18     | 13     |
| Morgan      | 10          | 0        | 17   | 17     | 12     |
| Moultrie    | 10          | 0        | 17   | 17     | 12     |
| Ogle        | 5           | 0        | 19   | 19     | 14     |
| Peoria      | 7           | 0        | 19   | 19     | 14     |
| Perry       | 13          | 0        | 17   | 17     | 12     |
| Piatt       | 9           | 0        | 17   | 17     | 12     |
| Pike        | 10          | 0        | 17   | 17     | 12     |
| Роре        | 13          | 0        | 17   | 17     | 12     |
| Pulaski     | 13          | 0        | 17   | 17     | 12     |
| Putnam      | 7           | 0        | 18   | 18     | 13     |
| Randolph    | 11          | 0        | 18   | 18     | 13     |
| Richland    | 13          | 0        | 17   | 17     | 12     |
| Rock Island | 6           | 0        | 19   | 20     | 14     |
| Saint Clair | 12          | 0        | 6    | 6      | 4      |
| Saline      | 13          | 0        | 17   | 17     | 12     |
| Sangamon    | 10          | 0        | 17   | 17     | 12     |
| Schuyler    | 10          | 0        | 17   | 17     | 12     |

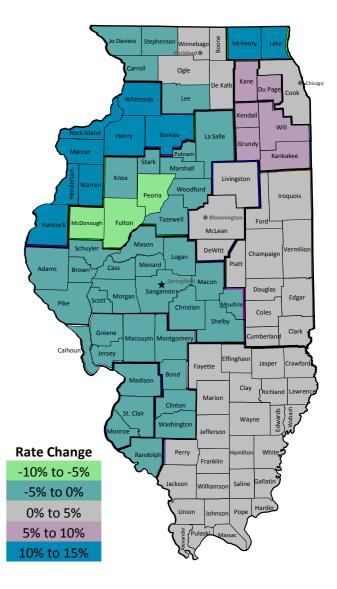
| Rating |
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| Areas  |
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| County     | Rating Area | Platinum | Gold | Silver | Bronze |
|------------|-------------|----------|------|--------|--------|
| Scott      | 10          | 0        | 17   | 17     | 12     |
| Shelby     | 10          | 0        | 17   | 17     | 12     |
| Stark      | 7           | 0        | 18   | 18     | 13     |
| Stephenson | 5           | 0        | 18   | 18     | 13     |
| Tazewell   | 7           | 0        | 18   | 18     | 13     |
| Union      | 13          | 0        | 17   | 17     | 12     |
| Vermilion  | 9           | 0        | 17   | 17     | 12     |
| Wabash     | 13          | 0        | 17   | 17     | 12     |
| Warren     | 6           | 0        | 19   | 20     | 14     |
| Washington | 11          | 0        | 18   | 18     | 13     |
| Wayne      | 13          | 0        | 17   | 17     | 12     |
| White      | 13          | 0        | 17   | 17     | 12     |
| Whiteside  | 6           | 0        | 19   | 20     | 14     |
| Will       | 4           | 0        | 21   | 22     | 16     |
| Williamson | 13          | 0        | 17   | 17     | 12     |
| Winnebago  | 5           | 0        | 19   | 19     | 14     |
| Woodford   | 7           | 0        | 18   | 18     | 13     |

| Rating |
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| Areas  |
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# **RATE INFORMATION**

#### Individual Market – Rate Change of 2<sup>nd</sup> Lowest Silver Plan



#### Individual Market – Change in Second Lowest Cost Silver Plan Issuer



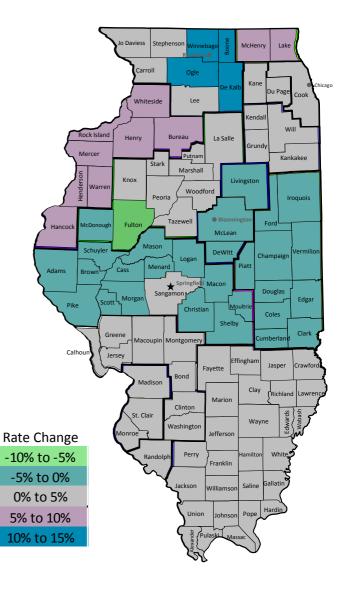
2014 2<sup>nd</sup> Lowest Cost Silver Issuer 2015 2<sup>nd</sup> Lowest Cost Silver Issuer

HCSC Coventry HAMP Land of Lincoln



## Individual Market – Rate Change of Lowest Silver Plan

- Rate changes in the majority of counties are in the -5% to +5% range
- More competition at the silver level
  - HCSC is lowest cost silver plan in 20 counties compared to 88 counties in 2014

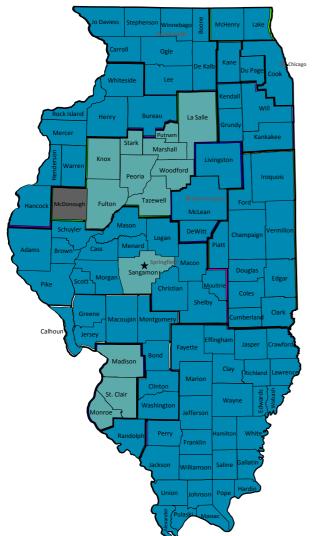


#### Individual Market – Change in Lowest Cost Silver Plan Issuer

Issuer

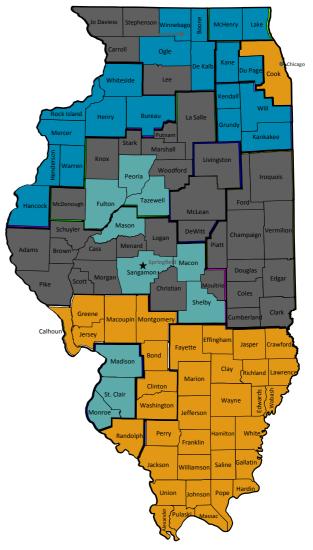
HCSC

Coventry HAMP Land of Lincoln



#### 2014 Lowest Cost Silver Issuer





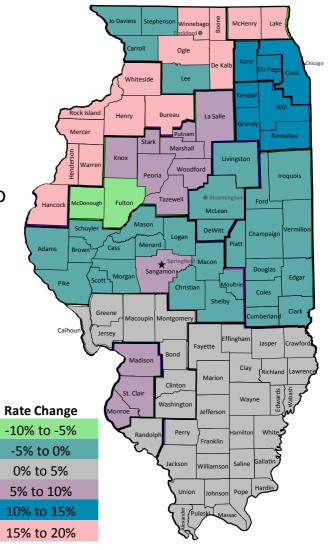
# The Average Rate Increase Across All Rating Areas in Lowest Silver Plans is Less Than 3%

|                    |                      | Lowest S           | ilver                               |                    |              |
|--------------------|----------------------|--------------------|-------------------------------------|--------------------|--------------|
|                    |                      | 2014 21 Year-      |                                     | 2015 21 Year-      |              |
|                    |                      | Old<br>Non-Tobacco |                                     | Old<br>Non-Tobacco | 2015<br>Rate |
| <u>Rating Area</u> | <u>2014 Issuer</u>   | Rate               | <u>2015 Issuer</u>                  | Rate               | Increase     |
| Rating Area 1      | HCSC                 | 164.51             | Land of Lincoln                     | 166.17             | 1%           |
| Rating Area 2      | HCSC                 | 169.70             | HCSC                                | 179.84             | 6%           |
| Rating Area 3      | HCSC                 | 163.89             | HCSC                                | 170.00             | 4%           |
| Rating Area 4      | HCSC                 | 165.62             | HCSC                                | 169.58             | 2%           |
| Rating Area 5      | HCSC                 | 171.49             | HCSC                                | 192.48             | 12%          |
| Rating Area 6      | HCSC                 | 149.84             | HCSC                                | 163.35             | 9%           |
| Rating Area 7      | Coventry Health Care | 168.52             | Coventry Health Care                | 176.74             | 5%           |
| Rating Area 8      | HCSC                 | 206.53             | Health Alliance Medical Plans, Inc. | 202.92             | -2%          |
| Rating Area 9      | HCSC                 | 208.21             | Health Alliance Medical Plans, Inc. | 202.92             | -3%          |
| Rating Area 10     | Coventry Health Care | 194.07             | Coventry Health Care                | 203.71             | 5%           |
| Rating Area 11     | HCSC                 | 198.16             | Land of Lincoln                     | 198.93             | 0%           |
| Rating Area 12     | Coventry Health Care | 176.95             | Coventry Health Care                | 185.29             | 5%           |
| Rating Area 13     | HCSC                 | 217.14             | Land of Lincoln                     | 226.66             | 4%           |
| Weighted Averag    | e 2015 Increase      |                    |                                     |                    | 2.6%         |

Lowest across the rating area. May not be available in all counties in the rating area.

#### Individual Market – Rate Change of Lowest Bronze Plan

- Rate changes in the majority of counties are in the -5% to +5% range
  - Chicagoland increases are significantly higher
- All counties with rate increases over 10% have the same lowest cost bronze plan issuer in both 2014 and 2015
- HCSC is lowest cost bronze plan in 21 counties compared to 76 counties in 2014

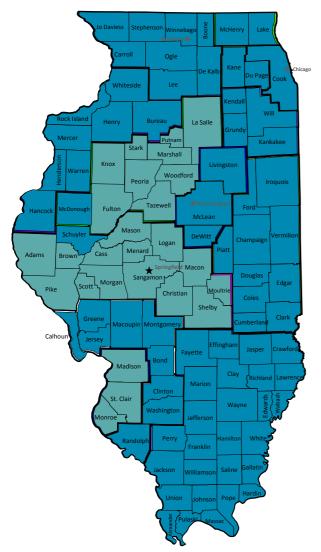


#### Individual Market – Change in Lowest Cost Bronze Plan Issuer

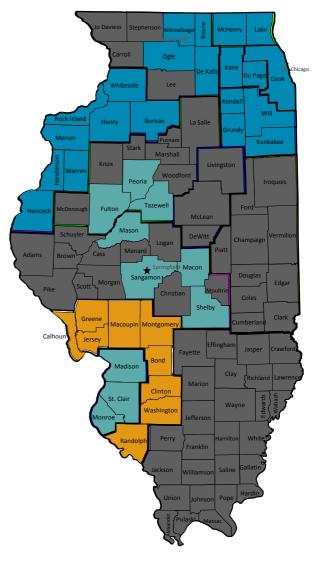
Issuer

HCSC Coventry HAMP Land of Lincoln

#### 2014 Lowest Cost Bronze Issuer



#### 2015 Lowest Cost Bronze Issuer



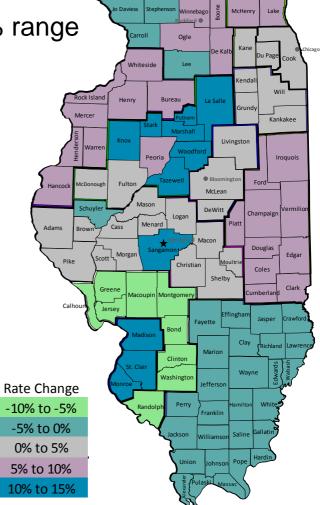
# An 11% Average Rate Increase Across All Rating Areas in Lowest Bronze Plans

|                    |                      | Lowest B      | ronze                               |               |          |
|--------------------|----------------------|---------------|-------------------------------------|---------------|----------|
|                    |                      | 2014 21 Year- |                                     | 2015 21 Year- |          |
|                    |                      | Old           |                                     | Old           | 2015     |
|                    |                      | Non-Tobacco   |                                     | Non-Tobacco   | Rate     |
| <u>Rating Area</u> | <u>2014 Issuer</u>   | Rate          | <u>2015 Issuer</u>                  | Rate          | Increase |
| Rating Area 1      | HCSC                 | 119.13        | HCSC                                | 132.82        | 11%      |
| Rating Area 2      | HCSC                 | 122.88        | HCSC                                | 141.77        | 15%      |
| Rating Area 3      | HCSC                 | 118.68        | HCSC                                | 134.01        | 13%      |
| Rating Area 4      | HCSC                 | 119.93        | HCSC                                | 133.68        | 11%      |
| Rating Area 5      | HCSC                 | 132.56        | HCSC                                | 152.45        | 15%      |
| Rating Area 6      | HCSC                 | 108.51        | HCSC                                | 128.77        | 19%      |
| Rating Area 7      | Coventry Health Care | 127.31        | Coventry Health Care                | 137.61        | 8%       |
| Rating Area 8      | HCSC                 | 163.63        | Health Alliance Medical Plans, Inc. | 159.28        | -3%      |
| Rating Area 9      | HCSC                 | 164.96        | Health Alliance Medical Plans, Inc. | 159.28        | -3%      |
| Rating Area 10     | Coventry Health Care | 146.71        | Coventry Health Care                | 158.60        | 8%       |
| Rating Area 11     | HCSC                 | 157.00        | Land of Lincoln                     | 161.18        | 3%       |
| Rating Area 12     | Coventry Health Care | 133.63        | Coventry Health Care                | 144.27        | 8%       |
| Rating Area 13     | HCSC                 | 172.04        | Health Alliance Medical Plans, Inc. | 179.82        | 5%       |
| Weighted Averag    | ge 2015 Increase     |               |                                     |               | 11.0%    |

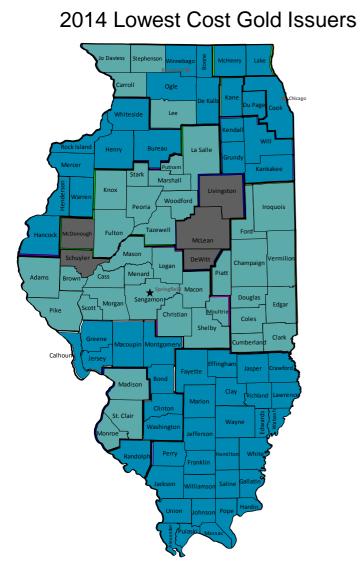
Lowest across the rating area. May not be available in all counties in the rating area.

#### Individual Market – Rate Change of Lowest Gold Plan

• Majority of counties were in the -5% to +10% range



#### Individual Market – Change in Lowest Cost Gold Plan Issuer



#### HCSC Coventry HAMP Land of Lincoln

#### 2015 Lowest Cost Gold Issuers



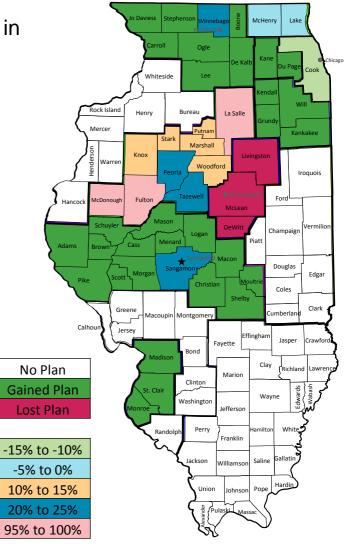
# An 3.7% Average Rate Increase Across All Rating Areas in Lowest Gold Plans

|                |                                   | Lowe       | st Gold              |               |           |
|----------------|-----------------------------------|------------|----------------------|---------------|-----------|
|                | 2                                 | 014 21 Yea | r-                   | 2015 21 Year- |           |
|                |                                   | Old        |                      | Old           |           |
|                |                                   | lon-Tobacc |                      | Non-Tobacco   | 2015 Rate |
| Rating Area    | 2014 Carrier                      | Rate       | 2015 Carrier         | Rate          | Increase  |
| Rating Area 1  | HCSC                              | 192.38     | HCSC                 | 196.46        | 2%        |
| Rating Area 2  | HCSC                              | 198.63     | HCSC                 | 209.72        | 6%        |
| Rating Area 3  | HCSC                              | 192.27     | HCSC                 | 198.18        | 3%        |
| Rating Area 4  | HCSC                              | 194.63     | HCSC                 | 197.74        | 2%        |
| Rating Area 5  | HCSC                              | 199.19     | HCSC                 | 211.13        | 6%        |
| Rating Area 6  | HCSC                              | 188.64     | HCSC                 | 203.43        | 8%        |
| Rating Area 7  | Coventry Health Care              | 185.19     | HCSC                 | 199.97        | 8%        |
| Rating Area 8  | Health Alliance Medical Plans, In | 246.02     | Land of Lincoln      | 255.26        | 4%        |
| Rating Area 9  | Coventry Health Care              | 239.29     | Land of Lincoln      | 253.84        | 6%        |
| Rating Area 10 | Coventry Health Care              | 213.29     | Land of Lincoln      | 247.13        | 16%       |
| Rating Area 11 | HCSC                              | 249.33     | Land of Lincoln      | 232.96        | -7%       |
| Rating Area 12 | Coventry Health Care              | 194.37     | Coventry Health Care | 229.19        | 18%       |
| Rating Area 13 | HCSC                              | 273.20     | Land of Lincoln      | 265.43        | -3%       |
| Weighted Avera | ge 2015 Increase                  |            |                      |               | 3.7%      |

Lowest across the rating area. May not be available in all counties in the rating area.

#### Individual Market – Rate Change of Lowest Platinum Plan

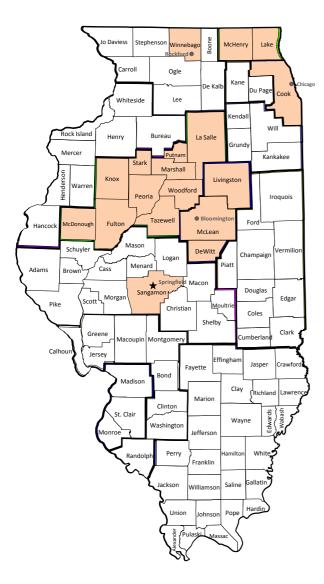
- 45 counties have platinum plans compared to 18 counties in 2014
- Rating Area 8 lost access to platinum plans

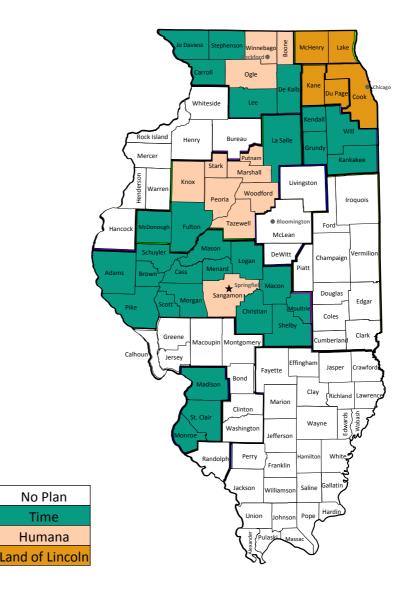


# Individual Market – Change in Lowest Cost Platinum Plan Issuer

No Plan Time

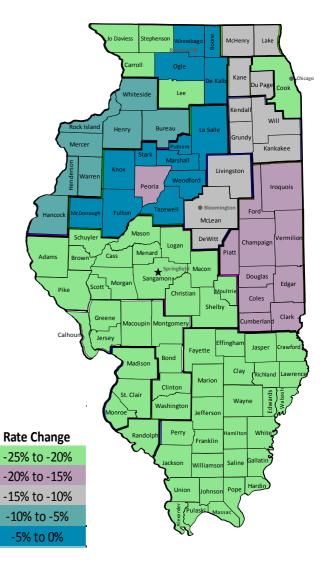
Humana





# Small Group Market – Rate Change in Lowest Cost Silver Plan

• The lowest cost silver plan went down across the entire state



# **SUBSIDY ANALYSIS**

Subsidies and tax credits may lower costs further for many individuals and families: Example 1: Single 30-year old, with household income of \$23,000

Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$119 per month, compared to ~\$121 in 2014.

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Chicago                  | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$191   | \$72    | \$119    | \$188   | \$67    | \$121    |
| Lowest Cost Silver Plan     | \$189   | \$72    | \$116    | \$187   | \$67    | \$120    |
| Lowest Cost Bronze Plan     | \$151   | \$72    | \$79     | \$136   | \$67    | \$69     |

Subsidies and tax credits may lower costs further for many individuals and families: Example 1: Single 30-year old, with household income of \$23,000

Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$119 per month, compared to ~\$121 in 2014

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Peoria                   | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$207   | \$88    | \$119    | \$222   | \$101   | \$121    |
| Lowest Cost Silver Plan     | \$201   | \$88    | \$113    | \$191   | \$101   | \$91     |
| Lowest Cost Bronze Plan     | \$156   | \$88    | \$68     | \$144   | \$101   | \$44     |

Subsidies and tax credits may lower costs further for many individuals and families: Example 2: A couple, both aged 55, with household income of \$40,000

Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$273 per month, compared to ~\$276 in 2014

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Chicago                  | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$752   | \$479   | \$273    | \$739   | \$463   | \$276    |
| Lowest Cost Silver Plan     | \$741   | \$479   | \$263    | \$734   | \$463   | \$271    |
| Lowest Cost Bronze Plan     | \$592   | \$479   | \$114    | \$533   | \$463   | \$70     |

Subsidies and tax credits may lower costs further for many individuals and families: Example 2: A couple, both aged 55, with household income of \$40,000

Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$273 per month, compared to ~\$276 in 2014

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Peoria                   | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$813   | \$540   | \$273    | \$871   | \$595   | \$276    |
| Lowest Cost Silver Plan     | \$788   | \$540   | \$248    | \$752   | \$595   | \$157    |
| Lowest Cost Bronze Plan     | \$614   | \$540   | \$74     | \$568   | \$568   | \$0      |

Subsidies and tax credits may lower costs further for many individuals and families: Example 3: Family of 4, parents aged 40 with 2 children, with household income of \$60,000

Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$405 per month, compared to ~\$410 in 2014

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Chicago                  | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$645   | \$240   | \$405    | \$634   | \$224   | \$410    |
| Lowest Cost Silver Plan     | \$636   | \$240   | \$396    | \$629   | \$224   | \$406    |
| Lowest Cost Bronze Plan     | \$508   | \$240   | \$268    | \$457   | \$224   | \$234    |

Subsidies and tax credits may lower costs further for many individuals and families: Example 3: Family of 4, parents aged 40 with 2 children, with household income of \$60,000

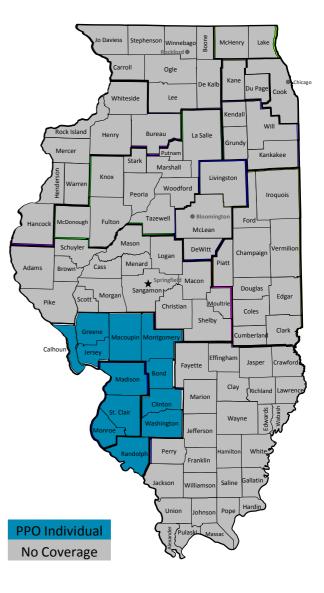
Based on household income, the individual may qualify for premium subsidies to limit net cost for a 2<sup>nd</sup> lowest cost silver plan to ~\$405 per month, compared to ~\$410 in 2014

2015 Subsidies based on 2015 rates and 2014 calculator.

|                             | 2015    |         |          | 2014    |         |          |
|-----------------------------|---------|---------|----------|---------|---------|----------|
| In Peoria                   | Premium | Subsidy | Net Cost | Premium | Subsidy | Net Cost |
| 2nd Lowest Cost Silver Plan | \$698   | \$293   | \$405    | \$747   | \$337   | \$410    |
| Lowest Cost Silver Plan     | \$676   | \$293   | \$384    | \$645   | \$337   | \$308    |
| Lowest Cost Bronze Plan     | \$526   | \$293   | \$234    | \$487   | \$337   | \$150    |

# **COVERAGE BY ISSUER**

# **Coventry Health & Life Insurance Company**

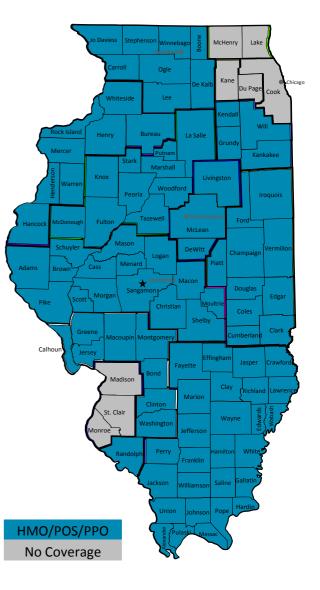


Coventry Health Care of Illinois, Inc.



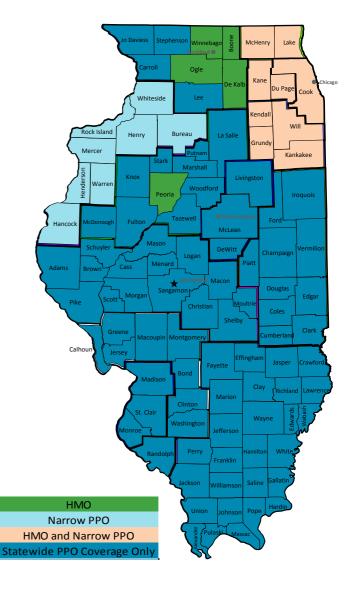
#### Health Alliance Medical Plans, Inc.

- Offers Individual & Small Group
  - Same county and plan type offering for both markets

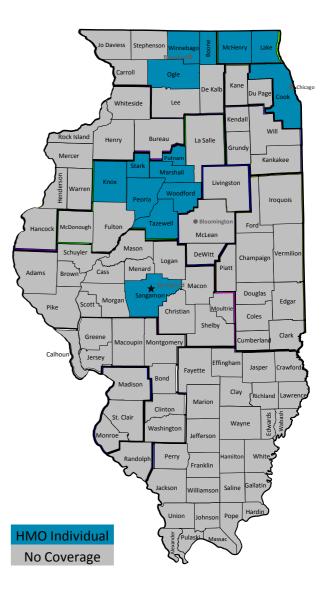


# Health Care Services Corporation, a Mutual Legal Reserve Company

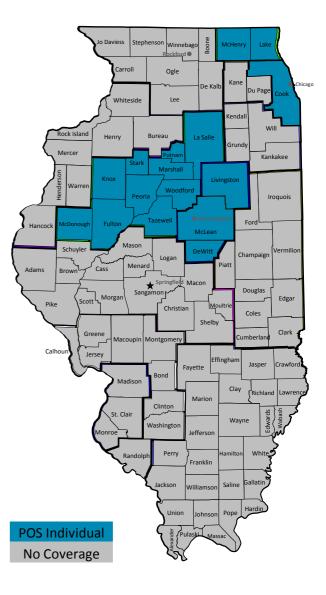
- Offers Individual & Small Group
  - Same county and plan type offering for both markets
- Issuer offers PPO in all counties



Humana Health Plan, Inc.



# Humana Insurance Company



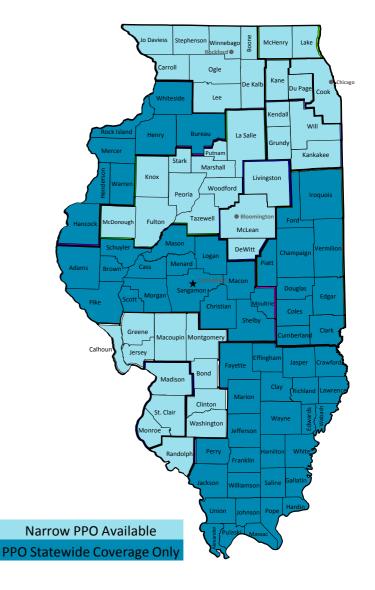
## IlliniCare Health Plan, Inc.

• New entrant in 2015



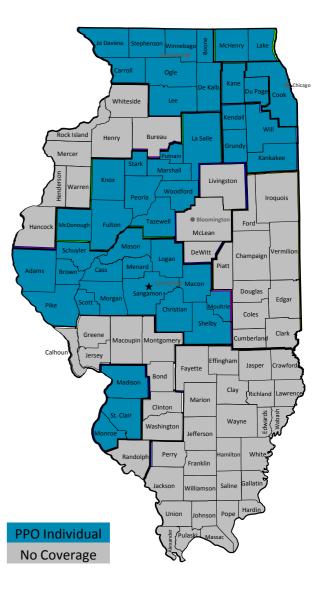
# Land of Lincoln Mutual Health Insurance Company

- Offers Individual & Small Group
  - Same county and plan type offering for both markets



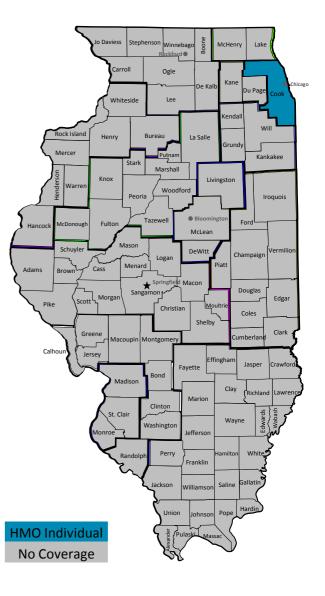
# Time Insurance Company

• New entrant in 2015



UnitedHealthCare of the Midwest, Inc.

• New entrant in 2015



# **SAMPLE RATES**

# Sample of Rates Submitted: Non-smoker

|                             |                | Non-Smoker |        |        |  |  |
|-----------------------------|----------------|------------|--------|--------|--|--|
| Plan                        | Rating Area    | Age 25     | Age 40 | Age 55 |  |  |
|                             | Rating Area 1  | \$133      | \$170  | \$296  |  |  |
|                             | Rating Area 2  | \$142      | \$181  | \$316  |  |  |
|                             | Rating Area 3  | \$135      | \$171  | \$299  |  |  |
|                             | Rating Area 4  | \$134      | \$171  | \$298  |  |  |
|                             | Rating Area 5  | \$153      | \$195  | \$340  |  |  |
| 1                           | Rating Area 6  | \$129      | \$165  | \$287  |  |  |
| Lowest Cost<br>Bronze Plans | Rating Area 7  | \$138      | \$176  | \$307  |  |  |
| Dionze i lans               | Rating Area 8  | \$160      | \$204  | \$355  |  |  |
|                             | Rating Area 9  | \$160      | \$204  | \$355  |  |  |
|                             | Rating Area 10 | \$159      | \$203  | \$354  |  |  |
|                             | Rating Area 11 | \$162      | \$206  | \$359  |  |  |
|                             | Rating Area 12 | \$145      | \$184  | \$322  |  |  |
|                             | Rating Area 13 | \$181      | \$230  | \$401  |  |  |
|                             | Rating Area 1  | \$167      | \$212  | \$371  |  |  |
|                             | Rating Area 2  | \$181      | \$230  | \$401  |  |  |
|                             | Rating Area 3  | \$171      | \$217  | \$379  |  |  |
|                             | Rating Area 4  | \$170      | \$217  | \$378  |  |  |
|                             | Rating Area 5  | \$193      | \$246  | \$429  |  |  |
| Lowest Cost                 | Rating Area 6  | \$164      | \$209  | \$364  |  |  |
| Lowest Cost<br>Silver Plans | Rating Area 7  | \$177      | \$226  | \$394  |  |  |
| Oliver Filans               | Rating Area 8  | \$204      | \$259  | \$453  |  |  |
|                             | Rating Area 9  | \$204      | \$259  | \$453  |  |  |
|                             | Rating Area 10 | \$205      | \$260  | \$454  |  |  |
|                             | Rating Area 11 | \$200      | \$254  | \$444  |  |  |
|                             | Rating Area 12 | \$186      | \$237  | \$413  |  |  |
|                             | Rating Area 13 | \$228      | \$290  | \$505  |  |  |
|                             | Rating Area 1  | \$169      | \$215  | \$376  |  |  |
|                             | Rating Area 2  | \$192      | \$244  | \$426  |  |  |
|                             | Rating Area 3  | \$181      | \$231  | \$403  |  |  |
|                             | Rating Area 4  | \$181      | \$230  | \$402  |  |  |
|                             | Rating Area 5  | \$218      | \$277  | \$484  |  |  |
| 2nd Lowest                  | Rating Area 6  | \$179      | \$228  | \$398  |  |  |
| cost Silver                 | Rating Area 7  | \$183      | \$233  | \$407  |  |  |
| Plans                       | Rating Area 8  | \$217      | \$277  | \$483  |  |  |
|                             | Rating Area 9  | \$217      | \$277  | \$483  |  |  |
|                             | Rating Area 10 | \$208      | \$265  | \$462  |  |  |
|                             | Rating Area 11 | \$201      | \$256  | \$446  |  |  |
|                             | Rating Area 12 | \$199      | \$253  | \$442  |  |  |
|                             | Rating Area 13 | \$229      | \$291  | \$509  |  |  |

# Sample of Rates Submitted: Smoker

|                             |                | Tobacco User |        |        |  |  |
|-----------------------------|----------------|--------------|--------|--------|--|--|
| Plan                        | Rating Area    | Age 25       | Age 40 | Age 55 |  |  |
|                             | Rating Area 1  | \$133        | \$170  | \$296  |  |  |
|                             | Rating Area 2  | \$142        | \$181  | \$316  |  |  |
|                             | Rating Area 3  | \$135        | \$171  | \$299  |  |  |
|                             | Rating Area 4  | \$134        | \$171  | \$298  |  |  |
|                             | Rating Area 5  | \$153        | \$195  | \$340  |  |  |
|                             | Rating Area 6  | \$129        | \$165  | \$287  |  |  |
| Lowest Cost<br>Bronze Plans | Rating Area 7  | \$145        | \$185  | \$322  |  |  |
| Dionze i lans               | Rating Area 8  | \$178        | \$226  | \$394  |  |  |
|                             | Rating Area 9  | \$178        | \$226  | \$394  |  |  |
|                             | Rating Area 10 | \$175        | \$223  | \$389  |  |  |
|                             | Rating Area 11 | \$170        | \$216  | \$377  |  |  |
|                             | Rating Area 12 | \$159        | \$203  | \$354  |  |  |
|                             | Rating Area 13 | \$194        | \$246  | \$430  |  |  |
|                             | Rating Area 1  | \$169        | \$215  | \$376  |  |  |
|                             | Rating Area 2  | \$181        | \$230  | \$401  |  |  |
|                             | Rating Area 3  | \$171        | \$217  | \$379  |  |  |
|                             | Rating Area 4  | \$170        | \$217  | \$378  |  |  |
|                             | Rating Area 5  | \$193        | \$246  | \$429  |  |  |
| Lowest Cost                 | Rating Area 6  | \$164        | \$209  | \$364  |  |  |
| Silver Plans                | Rating Area 7  | \$183        | \$233  | \$407  |  |  |
|                             | Rating Area 8  | \$221        | \$281  | \$490  |  |  |
|                             | Rating Area 9  | \$226        | \$288  | \$502  |  |  |
|                             | Rating Area 10 | \$222        | \$283  | \$494  |  |  |
|                             | Rating Area 11 | \$210        | \$267  | \$466  |  |  |
|                             | Rating Area 12 | \$205        | \$260  | \$455  |  |  |
|                             | Rating Area 13 | \$234        | \$298  | \$520  |  |  |
|                             | Rating Area 1  | \$175        | \$223  | \$389  |  |  |
|                             | Rating Area 2  | \$192        | \$244  | \$426  |  |  |
|                             | Rating Area 3  | \$181        | \$231  | \$403  |  |  |
|                             | Rating Area 4  | \$181        | \$230  | \$402  |  |  |
|                             | Rating Area 5  | \$234        | \$298  | \$520  |  |  |
| 2nd Lowest                  | Rating Area 6  | \$179        | \$228  | \$398  |  |  |
| cost Silver                 | Rating Area 7  | \$195        | \$248  | \$434  |  |  |
| Plans                       | Rating Area 8  | \$226        | \$288  | \$502  |  |  |
|                             | Rating Area 9  | \$228        | \$290  | \$507  |  |  |
|                             | Rating Area 10 | \$224        | \$285  | \$497  |  |  |
|                             | Rating Area 11 | \$211        | \$269  | \$469  |  |  |
|                             | Rating Area 12 | \$209        | \$266  | \$464  |  |  |
|                             | Rating Area 13 | \$239        | \$304  | \$531  |  |  |



# **HEALTH INSURANCE LINGO HAVE YOU CONFUSED?**



#### DEDUCTIBLE

What you pay BEFORE your insurance company starts to pay for any health care services covered by the plan



The PERCENTAGE you pay of the total price for a covered health care service. Your insurance company pays the rest



**OUT-OF-POCKET** 

What you pay when you DO go to the doctor. Payments may vary based on if

PREMIUM

What you pay MONTHLY to your insurance company, even if you

#### CO PAY

The FIXED amount you pay per visit or per day for heath care services covered by your plan.

#### OUT-OF-POCKET MAXIMUM

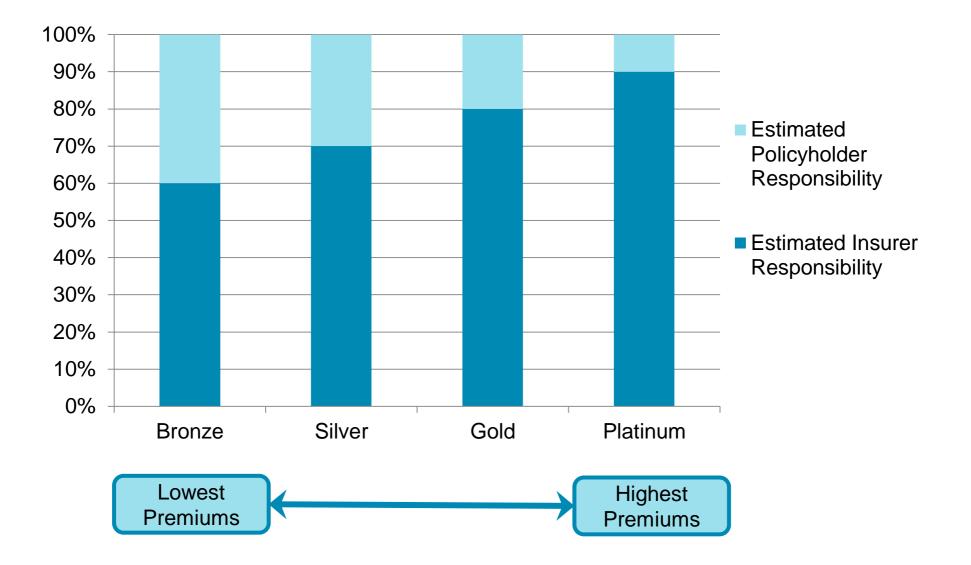
The most you usually pay within A YEAR before your health insurance company starts to pay 100% of all COVERED health care services.



#### Definitions

- Small Group Plan Health insurance plan for businesses with 2-50 employees.
- Indemnity Plan Type of medical plan that reimburses the patient and/or provider as expenses are incurred.
- Metal Levels (Platinum, Gold, Silver, Bronze) Tiers or levels of health plans designed to make it easier for shoppers to compare options. More than one plan may be available in each level. The premiums typically increase from bronze to platinum metal levels, while the out-ofpocket costs for enrollees decrease from bronze to platinum metal levels.

### Average Plan Value by Metal Level



# Exchange Health Plan Requirements

- Meet network sufficiency standards
- Remove the lifetime and annual dollar limit on essential health benefits
- Not allowed to discriminate against or discourage consumers with existing health problems
- Expand coverage options for young adults
- Spend at least 80 cents of every premium dollar on care
- Provide essential health benefits

### **Essential Health Benefits**

- Ambulatory patient services
- Emergency services
- Hospitalization
- Maternity and newborn care
- Mental health and substance use disorder services, including behavioral health treatment
- Prescription drugs
- Rehabilitative and habilitative services and devices
- Lab services
- Preventive and wellness services and chronic disease management
- Pediatric services, including oral and vision care

# Types of Products Offered

- HMO A health care system that assumes both the financial risks associated with providing comprehensive medical services (insurance and service risk) and the responsibility for health care delivery in a particular geographic area to HMO members, usually in return for a fixed, prepaid fee. Financial risk may be shared with the providers participating in the HMO.
- PPO Preferred Provider Organizations An indemnity plan where coverage is provided to participants through a network of selected health care providers (such as hospitals and physicians). The enrollees may go outside the network, but would incur larger costs in the form of higher deductibles, higher coinsurance rates, or nondiscounted charges from the providers.