# 2021 ANALYSIS OF ILLINOIS OFF EXCHANGE ONLY PLANS

## 2021 ISSUERS OFFERING INDIVIDUAL ACA OFF EXCHANGE ONLY PLANS IN ILLINOIS BRIGHT HEALTH ENTERED THE INDIVIDUAL OFF EXCHANGE ONLY MARKET IN 2021

- Individual Off Exchange Only Market 70 Plans Available
  - Bright Health Insurance Company of Illinois (HMO)
  - Celtic Insurance Company (HMO)
  - Health Alliance Medical Plans, Inc. (HAMP) (POS)
  - Health Care Service Corporation, a Mutual Legal Reserve Company (HCSC, aka Blue Cross Blue Shield) (HMO and PPO)
  - Quartz Health Benefit Plans Corporation (Quartz) (HMO)
- Additionally, all plans offered through the Marketplace will also be available Off Exchange, so consumers will have additional coverage options

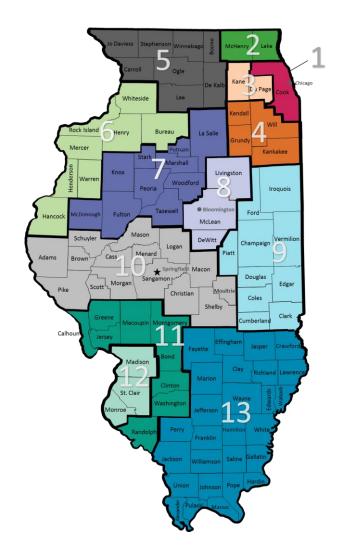
### 2021 ISSUERS OFFERING SMALL GROUP ACA OFF EXCHANGE ONLY PLANS IN ILLINOIS TWO ISSUERS LEFT THE SMALL GROUP OFF EXCHANGE ONLY MARKET FOR 2021

- Small Group Off Exchange Market 752 Plans Available
  - Aetna Health Insurance Company (POS)
  - Aetna Life Insurance Company (PPO)
  - Health Alliance Medical Plan, Inc. (HAMP) (HMO, PPO, and POS)
  - Health Care Service Corporation, a Mutual Legal Reserve Company (HCSC, aka Blue Cross Blue Shield) (HMO and PPO)
  - Humana Health Plan, Inc. (HMO and POS)
  - Humana Insurance Company (PPO and Ind)
  - Medical Associates Health Plans (HMO and POS)
  - MercyCare HMO Inc. (HMO)
  - Quartz Health Benefit Plans Corporation (Quartz) (HMO, POS, and PPO)
  - UnitedHealthcare Company (HMO)
  - UnitedHealthcare Insurance Company of Illinois (POS)
  - UnitedHealthcare Insurance Company of the River Valley (POS)
  - UnitedHealthcare Plan of the River Valley, Inc. (HMO)
- National Health Insurance Company and Wisconsin Physician Service Insurance Corporation have left the market for 2021.

#### **HEALTH PLAN RATING AREAS – 13 DISTINCT AREAS**

- Rating areas influence the plan options available and the premium levels.
- Rating areas remain unchanged from 2020.

Rating Areas					
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					



# PLAN ANALYSIS

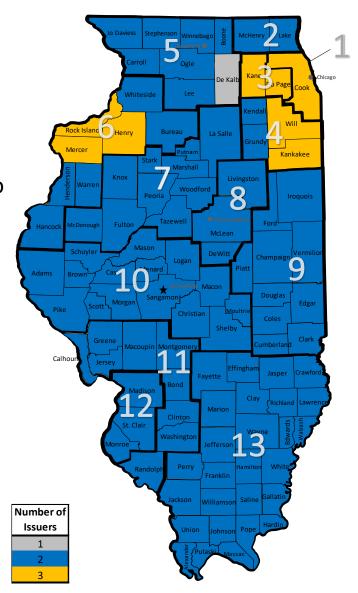
**OFF-EXCHANGE** 

#### **OFF EXCHANGE ONLY - BACKGROUND**

- The information provided in these slides represent plans that will be available Off Exchange only, through an issuer, broker, or agent.
- All plans offered through the Marketplace will also be available Off Exchange, so consumers will have more options than what is shown here.

# NUMBER OF ISSUERS BY COUNTY (INDIVIDUAL, OFF EXCHANGE ONLY)

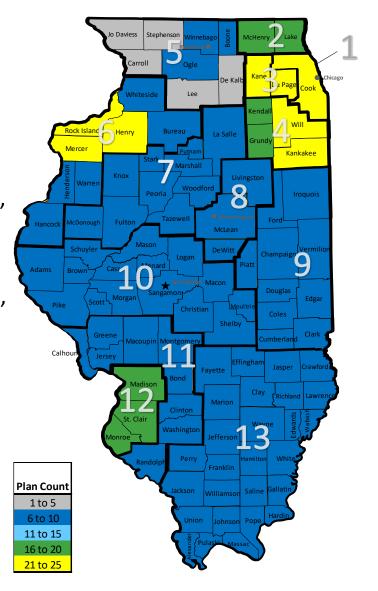
- Bright Health, Celtic, HAMP, HCSC, and Quartz will offer Individual Off Exchange Only plans.
- HCSC is the only issuer offering plans in all counties.
- Every county in the state will have at least 2 issuers to choose from, except for DeKalb county where only HCSC is offering plans



### **NUMBER OF PLANS BY COUNTY**

#### (INDIVIDUAL, OFF EXCHANGE ONLY)

- Bright Health
  - Offering plan options in Rating Areas 1, 3, and part of Rating Area 4.
- Celtic
  - Now offering plan options in all of Rating Areas 1, 2,3, 4, and 12 and parts of Rating Area 6
- HAMP
  - Now offers coverage in Rating Areas 4, 6, 7, 8, 9, 10,
    11, and 13 on their Elite plan options.
- HCSC
  - Offering Blue Choice Preferred plans in all counties.
  - Offering Blue Precision HMO plans in all of Rating
     Areas 1, 2, 3, 4, and parts of 5 and 7.
- Quartz
  - Offering plan options in all of Rating Area 5 except DeKalb County.



## ISSUERS PARTICIPATING BY PLAN TYPE BY RATING AREA (INDIVIDUAL, OFF EXCHANGE ONLY)

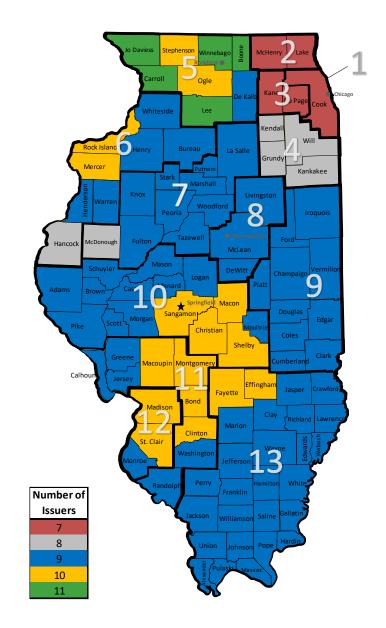
	Bright Health					
	НМО	Celtic HMO	HAMP POS	HCSC HMO	HCSC PPO	Quartz HMO
Rating Area 1	Full	Full		Full	Full	
Rating Area 2		Full		Full	Full	
Rating Area 3	Full	Full		Full	Full	
Rating Area 4	Partial	Full	Partial	Full	Full	
Rating Area 5				Partial	Full	Partial
Rating Area 6		Partial	Full		Full	
Rating Area 7			Full	Partial	Full	
Rating Area 8			Full		Full	
Rating Area 9			Full		Full	
Rating Area 10			Full		Full	
Rating Area 11			Full		Full	
Rating Area 12		Full			Full	
Rating Area 13			Full		Full	

- Only HCSC (HMO and PPO) offers multiple plan types with HCSC PPO the only plan type offered statewide.
- In addition to these coverage options, all On Exchange options will be available Off Exchange.

November 2, 2020

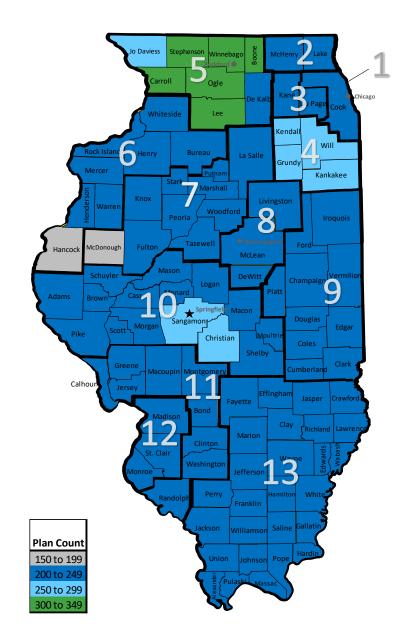
## NUMBER OF ISSUERS BY COUNTY (SMALL GROUP, OFF EXCHANGE ONLY)

- Aetna, Health Care Service Corporation, Humana and United are offering plans in all rating areas.
- Every county within the state will have plan options to consider from numerous issuers.



## NUMBER OF PLANS BY COUNTY (SMALL GROUP, OFF EXCHANGE ONLY)

- Most of the state falls within the 200 to 249 plan count range.
- Northern Illinois will have the most plan options available in 2021.
- Regardless, a wide range of plan options for small employers are available in all counties.



# RATE INFORMATION

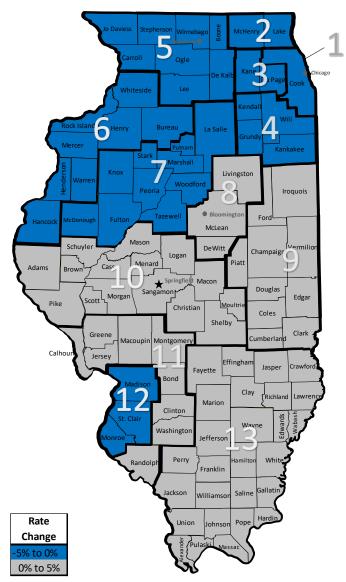
**OFF-EXCHANGE** 

INDIVIDUAL MARKET – RATE CHANGE OF LOWEST BRONZE PLAN

(OFF EXCHANGE ONLY)

• The entire state will experience moderate rate changes within +/- 5%.

- The modest rate increases will be experienced in Rating Areas 1-7 and 12.
- The north half of the state will see modest rate decreases while the southern half will primarily see modest rate increases.



November 2, 2020

# THE AVERAGE INDIVIDUAL MARKET RATE CHANGE ACROSS ALL RATING AREAS FOR THE LOWEST COST BRONZE PLANS IS 0%.

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Rating Area	2020 Issuer <sup>1</sup>	2020 21 Year-Old Non- Tobacco Rate	2021 Issuer <sup>1</sup>	2021 21 Year-Old Non-Tobacco Rate	2021 Rate Change
Rating Area 1	HCSC	\$330.30	HCSC	\$330.24	0%
Rating Area 2	HCSC	\$325.68	HCSC	\$321.64	-1%
Rating Area 3	HCSC	\$313.62	HCSC	\$311.23	-1%
Rating Area 4	HCSC	\$311.55	HCSC	\$305.25	-2%
Rating Area 5	HCSC	\$400.85	HCSC	\$394.59	-2%
Rating Area 6	HCSC	\$350.60	HCSC	\$339.61	-3%
Rating Area 7	HCSC	\$389.47	HCSC	\$378.86	-3%
Rating Area 8	HCSC	\$353.96	HCSC	\$359.57	2%
Rating Area 9	HCSC	\$383.63	HCSC	\$393.09	2%
Rating Area 10	HCSC	\$355.83	HCSC	\$356.18	0%
Rating Area 11	HCSC	\$351.33	HCSC	\$361.06	3%
Rating Area 12	HCSC	\$326.48	HCSC	\$323.82	-1%
Rating Area 13	HCSC	\$430.32	HCSC	\$441.55	3%
Weighted Average Change <sup>2</sup>					0%

#### Notes:

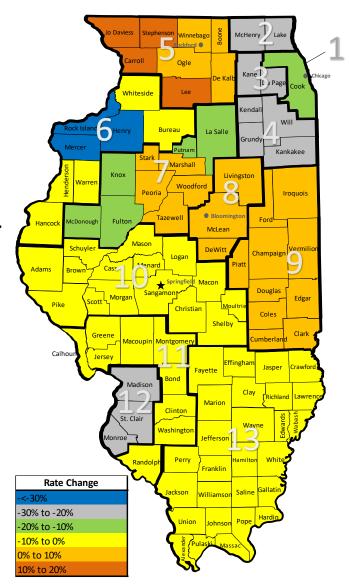
- 1. Lowest across the Rating Area. May not be available in all counties in the Rating Area.
- 2. Weights used for average increase calculation are based on CMS 2020 Open Enrollment Data <a href="https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2020-Marketplace-Open-Enrollment-Period-Public-Use-Files.">https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2020-Marketplace-Open-Enrollment-Period-Public-Use-Files.</a>

INDIVIDUAL MARKET – RATE CHANGE OF LOWEST SILVER PLAN

(OFF EXCHANGE ONLY)

 Rate changes will vary throughout the state ranging from a 30% decrease to an almost 20% increase.

- Much of central and southern Illinois will experience moderate changes in rates within the +/- 10% range.
- The largest increases will be in parts of Rating Area 5.
- Part of Rating Area 6 will experience the largest decrease.



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# THE AVERAGE INDIVIDUAL MARKET RATE CHANGE ACROSS ALL RATING AREAS FOR THE LOWEST COST SILVER PLANS IS A 17% DECREASE (OFF EXCHANGE ONLY)

Rating Area	2020 Issuer¹	2020 21 Year-Old Non-Tobacco Rate	_2021	2021 21 Year-Old Non-Tobacco Rate	2021 Rate Change
Rating Area 1	Celtic	\$276.80	Celtic	\$225.84	-18%
Rating Area 2	HCSC	\$354.95	Celtic	\$261.55	-26%
Rating Area 3	HCSC	\$342.72	Celtic	\$248.28	-28%
Rating Area 4	HCSC	\$331.78	Celtic	\$250.58	-24%
Rating Area 5	HCSC <sup>3</sup>	\$354.43	HCSC <sup>3</sup>	\$364.07	3%
	Quartz <sup>3</sup>	\$372.23	Quartz <sup>3</sup>	\$410.72	10%
Rating Area 6	HCSC <sup>4</sup>	\$388.81	Celtic4	\$266.72	-31%
	HCSC <sup>4</sup>	\$388.81	HCSC <sup>4</sup>	\$379.91	-2%
Rating Area 7	HCSC <sup>5</sup>	\$346.45	HAMP	\$369.99	7%
	HCSC <sup>5</sup>	\$431.43	HAMP	\$369.99	-14%
Rating Area 8	HCSC	\$348.90	HAMP	\$358.43	3%
Rating Area 9	HAMP	\$353.46	HAMP	\$358.43	1%
Rating Area 10	HCSC	\$394.54	HAMP	\$362.29	-8%
Rating Area 11	HCSC	\$390.30	HAMP	\$385.40	-1%
Rating Area 12	HCSC	\$364.28	Celtic	\$261.46	-28%
Rating Area 13	HCSC	\$475.35	HAMP	\$439.35	-8%
Weighted Averag	e Change <sup>2</sup>				-17%

#### Notes:

- 1. Lowest across the Rating Area. May not be available in all counties in the Rating Area.
- Weights used for average increase calculation are based on CMS 2020 Open Enrollment Data <a href="https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2020-Marketplace-Open-Enrollment-Period-Public-Use-Files.">https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2020-Marketplace-Open-Enrollment-Period-Public-Use-Files.</a>
- 3. Quartz offers the lowest cost Silver plan in some counties (Carroll, Jo Daviess, Lee, Stephenson).
- 4. HCSC offers the lowest cost Silver plan in some counties (Bureau, Hancock, Henderson, Warren, Whiteside).
- 5. HCSC offered different networks in 2020 that covered different counties.

INDIVIDUAL MARKET – RATE CHANGE OF LOWEST GOLD PLAN

(OFF EXCHANGE ONLY)

• The St. Louis, Quad Cities, and Chicagoland Area are the only areas with Off Exchange only Gold coverage options.

- All counties with Gold coverage options will see rates decrease.
- Gold plans in Rating Area 1 will see the most pronounced decrease in rates.



# THE AVERAGE INDIVIDUAL MARKET RATE CHANGE ACROSS ALL RATING AREAS FOR THE LOWEST COST GOLD PLANS IS A 26% DECREASE (OFF EXCHANGE ONLY)

Rating Area	2020 Issuer <sup>1</sup>	2020 21 Year-Old Non-Tobacco Rate	_2021 Issuer <sup>1</sup>	2021 21 Year-Old Non-Tobacco Rate	2021 Rate Change
Rating Area 1	HCSC	\$408.76	Celtic	\$280.97	-31%
Rating Area 2	HCSC	\$404.14	Celtic	\$325.40	-19%
Rating Area 3	HCSC	\$390.33	Celtic	\$308.89	-21%
Rating Area 4	HCSC	\$377.98	Celtic	\$311.75	-18%
Weighted Averag	ge Change <sup>2</sup>				-26%

- No Gold Coverage options were available in Rating Areas 6, 9-13, and parts of 5 and 7 in 2020 for off exchange only plans.
- No Gold Coverage options are available in Rating Areas 5, 7-11, 13, and part of 6 in 2021 for off exchange only plans.
- Celtic is the only Issuer offering Gold Coverage in 2021.

#### Notes:

- 1. Lowest across the Rating Area. May not be available in all counties in the Rating Area.
- 2. Weights used for average increase calculation are based on CMS 2020 Open Enrollment Data <a href="https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2020-Marketplace-Open-Enrollment-Period-Public-Use-Files.">https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Open-Enrollment-Period-Public-Use-Files.</a>

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